

An aerial night view of a city, likely Atlanta, Georgia, featuring light trails from traffic and network graphics consisting of glowing nodes and connecting lines overlaid on the scene.

# Georgia

Georgia DCH Meeting - May 22, 2019

Scott Snyder - Business Operations Support and POC

**THALES**

**gemalto**<sup>\*</sup>  
a Thales company

# TODAY'S AGENDA

*Introduction*

*Company Overview*

*Fingerprint Process*

*Current Metrics & Fingerprint Site Network*

*Participating as a Fingerprint Location*

# About Scott



- Family
- Travel
- Sports
  - Basketball, Soccer, Volleyball, Golf
- Home: Columbus, Ohio
  - Ohio State / CBJ Fans





# Gemalto a Thales Company

Gemalto/Thales a global leader in digital security



Powering

Next Generation Digital Security

# Enabling the delivery of trusted digital services



CAPTURING BIOMETRIC DATA & VERIFYING IDENTITIES



PROTECTING MOBILE BANKING & FUND TRANSFERS

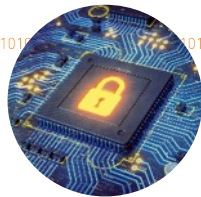


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PROVIDING LICENSING SOLUTIONS TO PROTECT AND MONETIZE SOFTWARE



DELIVERING HARDWARE AND SOFTWARE TO CONNECT CARS AND OTHER DEVICES



ENCRYPTING DATA SO THAT IT'S UNUSABLE IN A BREACH



POWERING CONTACTLESS PAYMENT FROM CARDS, MOBILES AND WEARABLES



# Gemalto (Cogent) a Thales Company

- ✦ Niche: Civilian Based Applicant Processing Services
  - ✦ Biometrics / Identity Verification / background checks
- ✦ Gemalto & GBI
  - ✦ Ten plus years
  - ✦ Continued growth & expansion
  - ✦ Added features & functionalities



# Fingerprint Process

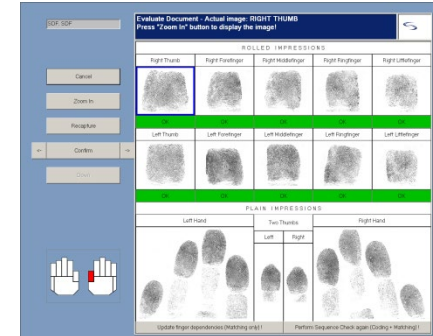
## ✦ Three Step Process

- ✦ Registration & Payment
- ✦ Electronic fingerprint capture
- ✦ Electronic submission / repository processing / results



## ✦ DCH (GCHEXS)

- ✦ GCHEXS Application (registration)
- ✦ Gemalto GAPS Portal (payment)
- ✦ Gemalto fingerprint site (capture prints & submit)
- ✦ Results & Determinations - DCH



# April Summary (Transactional Metrics/Data)

- ✦ 19,958 Transactions / 81,890 YTD
- ✦ 160 sites submitted transactions in April
  - ✦ Combination of Public & Private
- ✦ Top 10 public sites completed 32% of all April transactions
  - ✦ Duluth (1), Marietta (2), Decatur (2), Columbus (1), Atlanta (10), Martinez (2), Savannah (2), Douglasville (2), Athens (2), Macon (2)
- ✦ Top 20 public site completed 48% of all April transactions

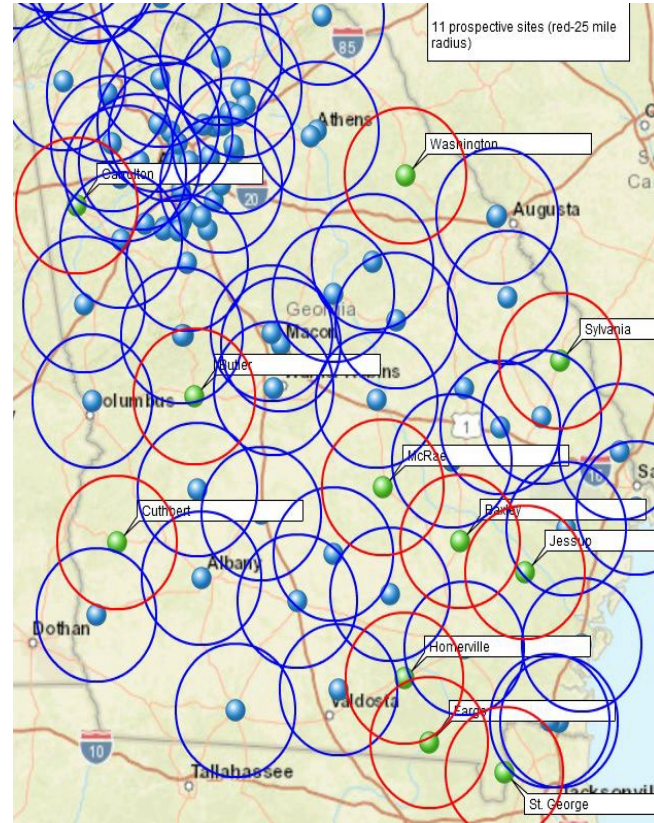
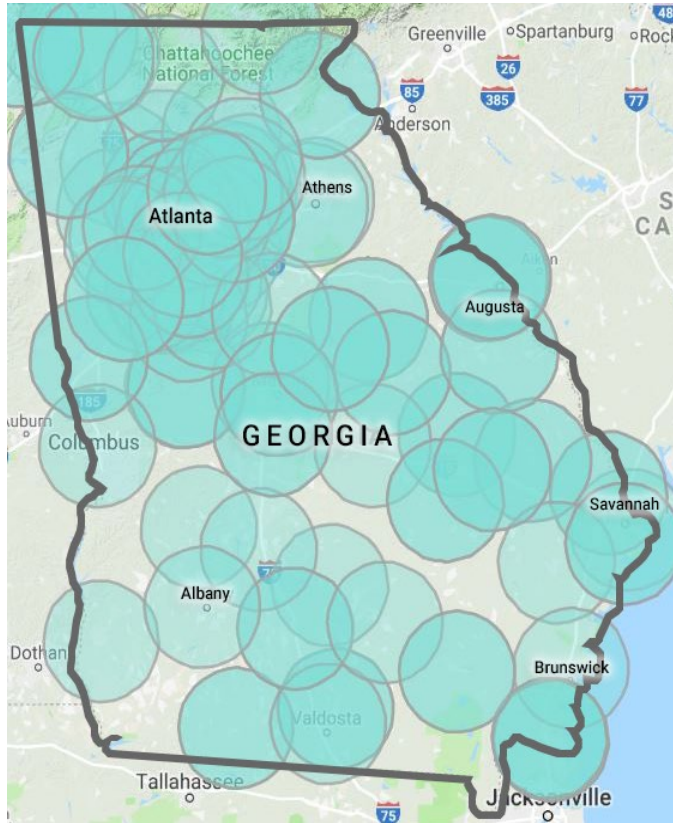


# Fingerprint Site Information

- ✧ 88 public sites
- ✧ **Dynamic** in nature
  - ✧ Constant monitoring & analysis of existing sites to ensure compliancy
- ✧ DCH & implementation of SB 406 (Oct. 1<sup>st</sup>)
  - ✧ Analyze expected volumes, geographic data information, etc...
- ✧ Current Prospective Geographic Areas

County	City
Carroll	Carrollton
Taylor	Butler
Randolph	Cuthbert
Telfair	McRae
Appling	Baxley
Wayne	Jessup
Wilkes	Washington
Screven	Sylvania
Clinch	Fargo
Charlton	St. George
Clinch	Homerville
Jenkins	Millen

# Current Gemalto Site Footprint



# Becoming a Fingerprint Location / Vendor

## ✧ Business Models / Options

### ✧ Public (Asset) Site

- ✧ *A contracted public fingerprint site location who agrees to provide services on behalf of Gemalto through equipment obtained at no cost*

### ✧ Private (Purchase) Site

- ✧ *A contracted customer who agrees to purchase and maintain equipment for their own internal use only. (Cost: \$5,000 / \$600 annual)*

### ✧ Private (Purchase) / Public Site

- ✧ *A contracted customer who agrees to purchase and maintain equipment and also agrees to become a public asset site providing service on behalf of Gemalto*



# Gemalto Contacts

## ✦ Public Site Inquiries (Operations)

- ✦ [fp.inquiries@Gemalto.com](mailto:fp.inquiries@Gemalto.com)
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## ✦ Purchase Inquiries (Inside Sales)

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- ✦ Ms. Michael-Ann (Mickey) Brown-Inside Sales  
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*THANK YOU!*