



**State of Georgia
Department of Community Health
1115/1332 Waiver Consulting**

May 29, 2019

Agenda

Our team is ready to discuss our proposed approach to bring innovative healthcare to Georgia

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Introductions



- Our Team
- Why the Deloitte Team

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Proposed Approach



- Overall Approach
- Phase 1: Environmental Scan
- Phase 2: 1115 and 1332 Waiver Options Development
 - Options Development Process
 - Options Analysis
- Phase 3: 1115 and 1332 Waiver Development
 - 1115 Considerations
 - 1332 Federal Considerations
 - 1332 State Considerations
 - 1115 and 1332 Market Considerations
 - 1115 and 1332 Actuarial Analysis

03

Wrap Up



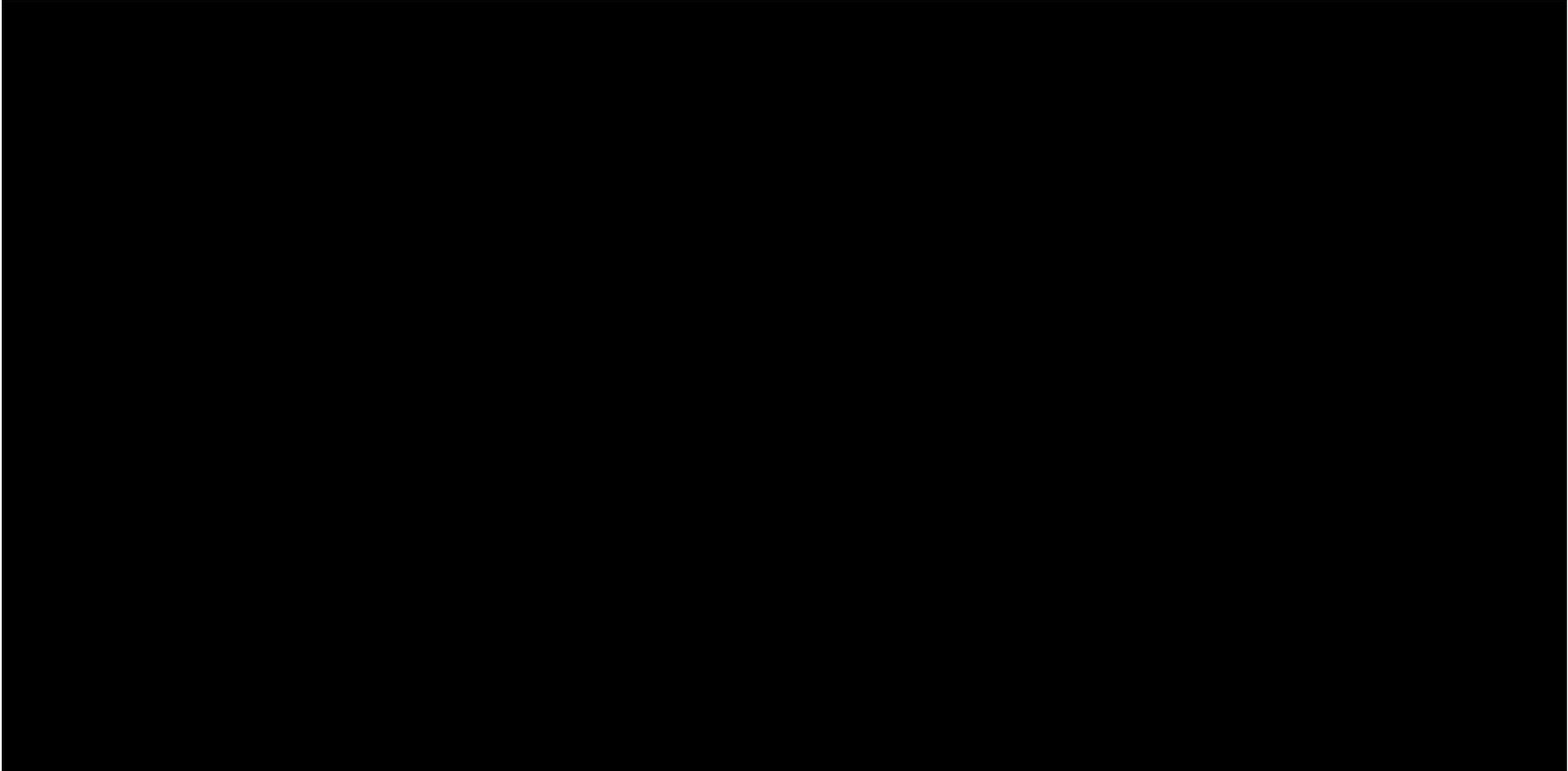
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Questions



Introductions: Meeting with you today

The Deloitte Team has deep and varied experience to bring innovative ideas to your 1115 and 1332 waiver initiatives



Why the Deloitte Team

The Deloitte Team's approach helps Georgia further its health transformation goals

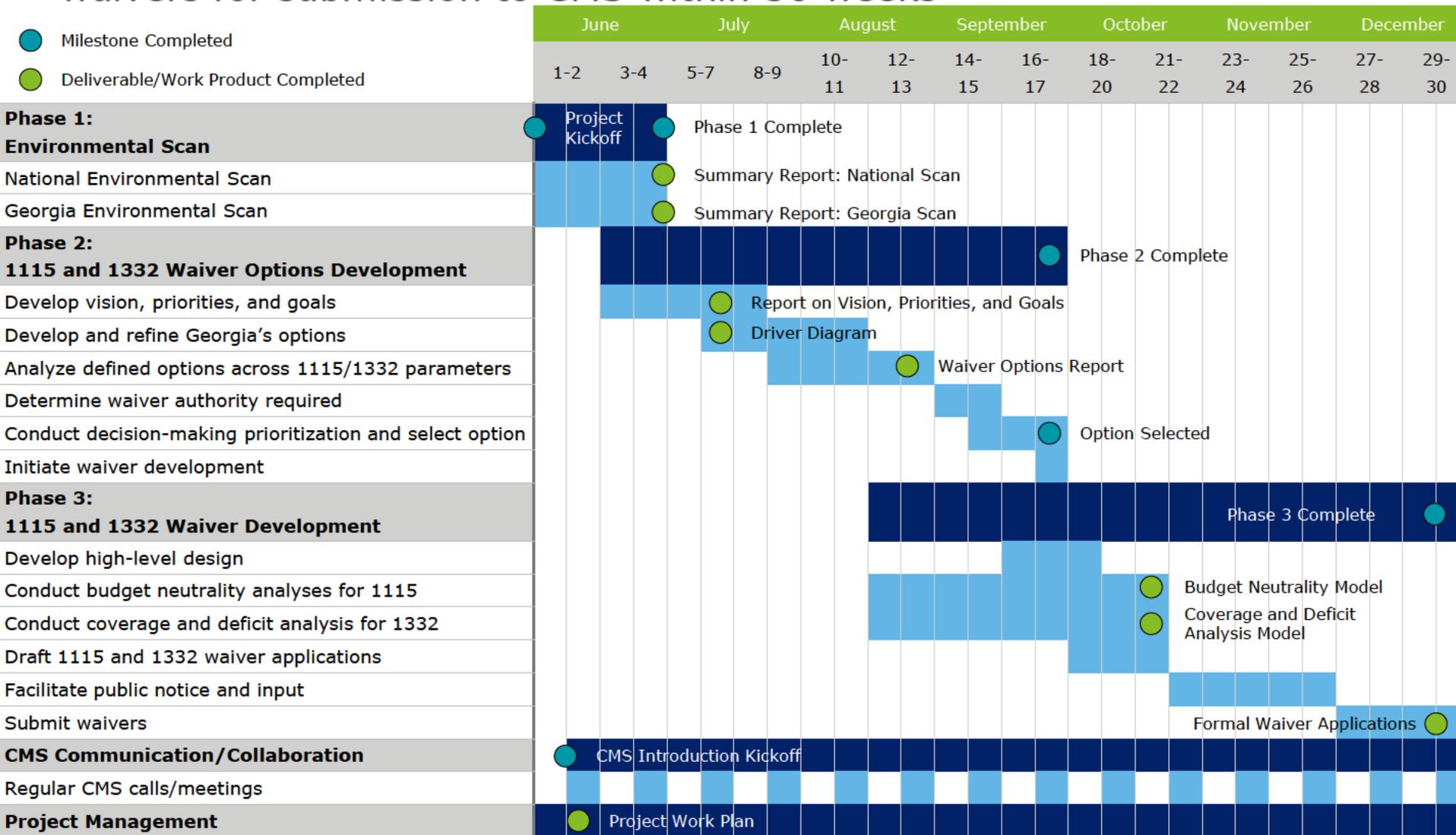
- 1) End to End Waiver Experience including Operational Experience
- 2) Georgia specific solutions, not copycat solutions
- 3) Deep relationships at CMS

PROPOSED APPROACH



Our Proposed Timeline

The Deloitte Team has proposed an execution timeline to deliver waivers for submission to CMS within 30 weeks



Phase One: Environmental Scan

The Environmental Scan forms the foundation for which the options and waiver are built

Goal

Take a data-driven approach to confirm our understanding of current challenges and identify new challenges facing the Georgia healthcare landscape as inputs to options development



National Scan

Georgia Scan



Georgia-specific challenges to target for options development



Use 2016 Georgia Chamber project as an accelerator



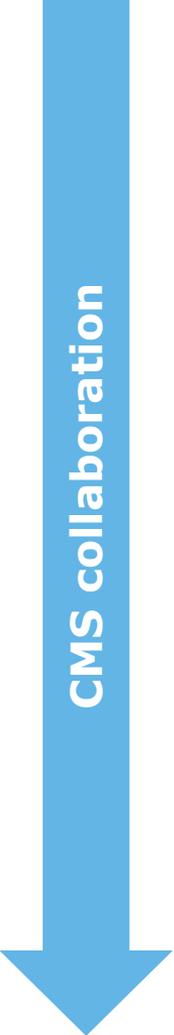
Identify waiver flexibility from team's national policy exposure



Build on hypothesis from our Georgia healthcare knowledge

Phase Two: 1115 and 1332 Options Development

The Deloitte Team will collaborate with Georgia to develop innovative healthcare transformation options focused on Phase One challenges

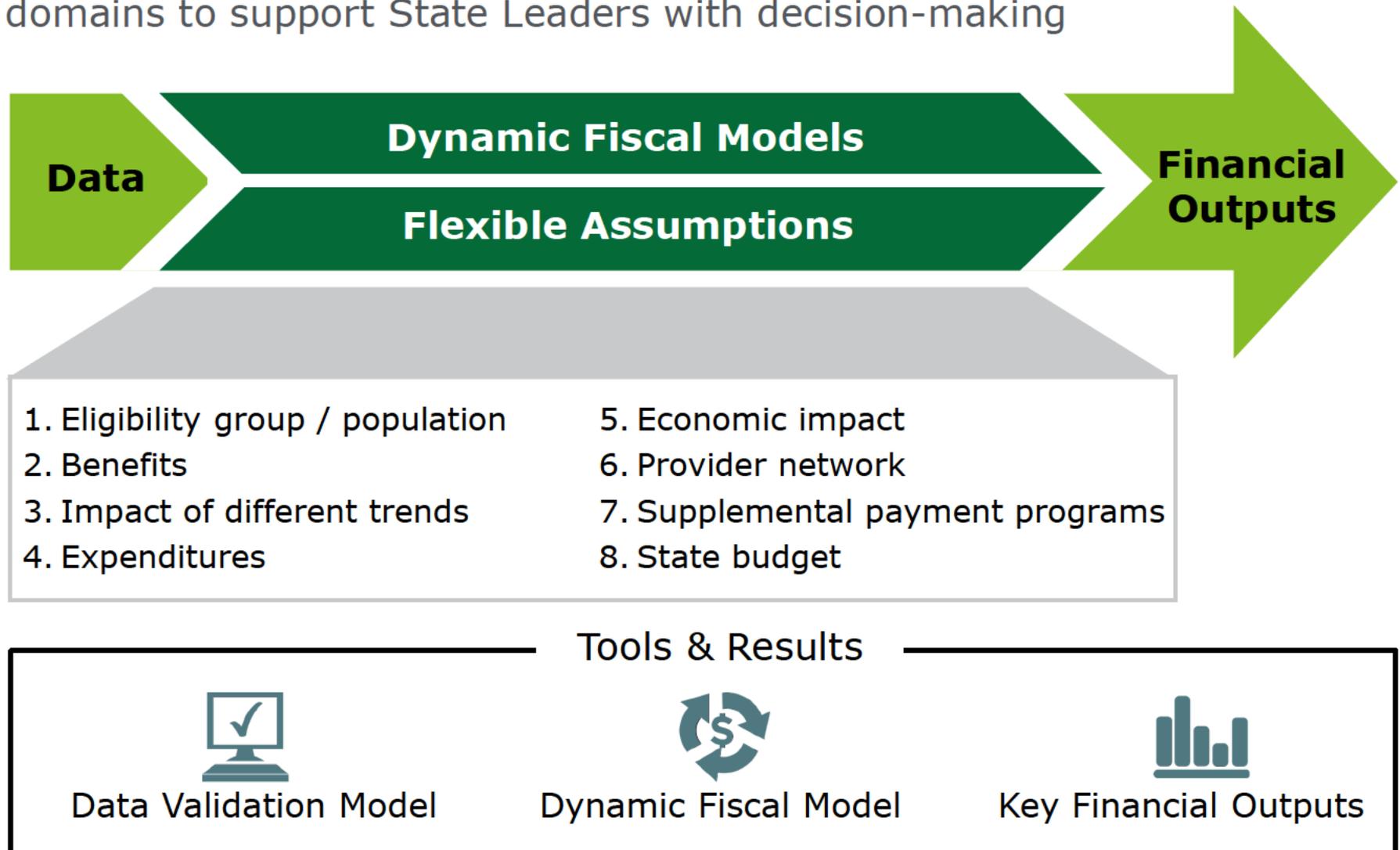


CMS collaboration

- 1) Facilitate immersive 1-day workshop to prioritize challenges and develop guiding principles
- 2) Develop reform options
- 3) Analyze options
- 4) Determine authority available/allowable for options
- 5) Conduct decision-making/prioritization workshop
- 6) Initiate 1115 and 1332 waiver development

Phase Two: 1115 and 1332 Options Analysis

With options identified, the Deloitte Team will conduct analysis across domains to support State Leaders with decision-making



Phase Three: 1115 Considerations

The Deloitte Team will leverage its experience with more than 20 Sec. 1115 waivers to translate option components into a compliant waiver



Waivers are tools,
NOT solutions



The most important
part is to clearly define
goals of the program



This is an incredible,
unbelievably unique
opportunity

**Improving Access &
Outcomes**

Promoting Efficiencies

Supporting Independence

Strengthening Engagement

Aligning with Commercial

**Reforming Delivery &
Payment Systems**

Phase Three: 1332 Federal Considerations

Intent to allow states to develop innovative ways to provide coverage beyond the ACA parameters

The Four Guardrails

Provide coverage that is at least as comprehensive as it would be provided, absent the waiver

Provide coverage and cost sharing protections against excessive expenses that is at least as affordable as would be provided absent the waiver

Provide coverage to at least a comparable number of residents

Not increase the federal deficit

The four guardrails remain, but the interpretation has changed

Phase Three: 1332 Federal Considerations

October 2018 interpretation – 1332 State Relief and Empowerment Waiver CMS provided states flexibility to pursue innovative waivers to shore up markets, or address market shortcomings

2018 CMS Guidance – guiding principles for 1332 flexibility:

1. Provide increased access to affordable private market coverage
2. Encourage sustainable spending growth
3. Foster state innovation
4. Support and empower those in need
5. Promote consumer driven healthcare

This flexibility enables the innovation to develop a federally compliant 1332 waiver to address Georgia's challenges

Phase Three: 1332 State Considerations

The Deloitte Team will help Georgia craft a 1332 waiver that pushes beyond what has been tried in other states

Examples of issues states are facing:

Risk Mitigation

Churn

Subsidy Cliff

Complex Families

CCIIO sample waiver concepts:

Reinsurance

**Adjusted / State Specific
Plan Options**

**State Specific Premium
Assistance**

Account Based Subsidies

Phase Three: 1115 and 1332 Market Considerations

The Deloitte Team will help Georgia think through the Medicaid and Plan considerations in developing its 1332 waiver



Intersection of Medicaid and private insurance



Impact of consumerism



Non Qualified Health Plan (QHP) / QHP considerations

Phase Three: 1115 and 1332 Actuarial Analysis

The Deloitte Team's in-house health actuarial team will collaborate with the State to conduct modeling for both waivers

1115 Waiver

- **Data**
- **Historical Data Summaries**
- **Trends**
- **Without Waiver (WOW) & With Waiver (WW) Projections**
- **Projected Savings**
- **Future State**

1332 Waiver

- **Data**
- **Baseline**
- **Guardrails**
 - **Scope of Coverage**
 - **Affordability**
 - **Comprehensiveness**
 - **Deficit Neutrality**
- **Documentation**

Tools & Results



Trend Analysis Tool



Neutrality Model



Benefit Cost Model

QUESTIONS & DISCUSSION





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