



GEORGIA DEPARTMENT
OF COMMUNITY HEALTH

ICD-10

The Time To Start Is NOW



Presentation to:

Medical Care Advisory Committee

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Department of Community Health

ICD-10 Team

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Mission

The Georgia Department of Community Health

We will provide Georgians with access to
affordable, quality health care through
effective planning, purchasing and oversight.

We are dedicated to A Healthy Georgia.

Agenda

- Just the Facts
- ICD-10 Compliance **Starts October 1, 2014**
- Countdown to Testing
- Provider Office Impact
 - Questions to ask your Staff
 - Questions to ask your Trading Partner or Billing Service
- Next Steps & Examples
 - Cardiology
 - Orthopedics
 - Obstetrics & Gynecology
- Saying “NO” to ICD-10 Transition
- Becoming Part of the Solution
- More Facts, Reminders & Resources



ICD-10 Facts

- **HHS & CMS Ruling for ICD-10 Compliance**
 - Mandated transition for all HIPAA-covered entities
 - Compliance date – **10/1/2014**
 - This date is an extension from 10/1/2013.
 - Even though the AMA is asking for an extension to 10/1/2015, at this time CMS is indicating that no additional extensions will be offered.
- **ICD-10-CM for diagnosis coding**
 - Increasing from about 13,000 to 69,000 codes
 - CMS has definitely expanded the numbers, necessary change but a huge impact.
- **ICD-10-PCS for inpatient procedure coding**
 - 72,000 new codes
 - PCS used to be associated only with surgical codes. Now PCS codes must be associated with any inpatient hospital service.
- **ICD-10-CM/PCS = 141,000 codes; updated annually**
 - This is the most extensive addition of codes CMS has mandated.
 - We will talk later in this presentation about how to reduce cost and effort in implementing ICD-10.
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More ICD-10 Facts

- **ICD-10 is more robust, descriptive, expandable**
 - Calls for detailed specificity
 - More detailed, better information for better care management
 - More accurate claims and faster payments from private and public payers

Why is the transition to ICD-10 necessary?

- **ICD-9 is outdated**
 - 30-years old, limited data storage capacity
 - Some categories are full, do not support medical science
- **ICD-10 is vital to transforming our nation's health care system**
 - Is more than just new code sets; will evolve as medical science evolves
 - Is robust and expandable; has added detail embedded
 - Will increase case management and care coordination effectiveness
- **ICD-10 has many benefits**
 - Refines and improves operational capabilities and processing
 - Details health reporting and analytics: cost, utilization and outcomes
 - Details information on condition, severity, co-morbidities, complications and location
 - Expands coding flexibility by increasing code length to 7 characters
 - Increases accuracy of claims processing and payments, reimbursements



ICD-10 Compliance

- **Federal Mandate under HIPAA Regulations**
 - National impact, mandatory for all HIPAA-covered entities
 - Entities include hospitals, physicians and other practitioners, health insurers, 3rd party payers, electronic transmission firms, clearinghouses, hardware/software vendors, billing practice and management firms, health care administrative and oversight agencies, public and private health care research institutions
 - Compliance date of 10/1/2014
 - Compliance with 5010 transaction standards is required as a precursor to ICD-10
- **New ICD-10-CM and ICD-10-PCS code sets**
 - Replaces ICD-9-CM (Volumes 1, 2 and 3)
 - ICD-9-CM codes NOT accepted for services provided on/after 10/1/2014
 - ICD-10-CM/PCS codes NOT accepted for services provided before 10/1/2014
 - Systems must accommodate ICD-9-CM and ICD-10-CM/PCS
- **ICD-10 has no impact on CPT and HCPCS**
 - Current Procedural Terminology (CPT) for outpatient procedures and Healthcare Common Procedure Coding System (HCPCS) will not be impacted



Countdown to Testing

Countdown to Testing

- Target date for DCH to start testing with Trading Partners.
 - 10/2013
 - Trading Partners must meet the following criteria to be part of testing.
 - Must have remediated system to accept and submit ICD-10 Codes
 - System must be fully compliant with ICD-10 implementation.
 - Must be ready to submit a full provider claim.
 - System must be able to submit a full and complete ICD-10 provider claim.

Countdown to Testing

- Target date for DCH-Provider testing
 - 12/2013
 - System must be able to submit a claim with a valid ICD-10 Code
 - System must be able to submit various claims with differencing ICD-10 codes to verify validity.
 - Provider Offices must be ready to submit claim using the specificity of the ICD-10 codes.
 - Provider must be able to use more specific diagnosis codes for treatment on claim.



Provider Office Impact

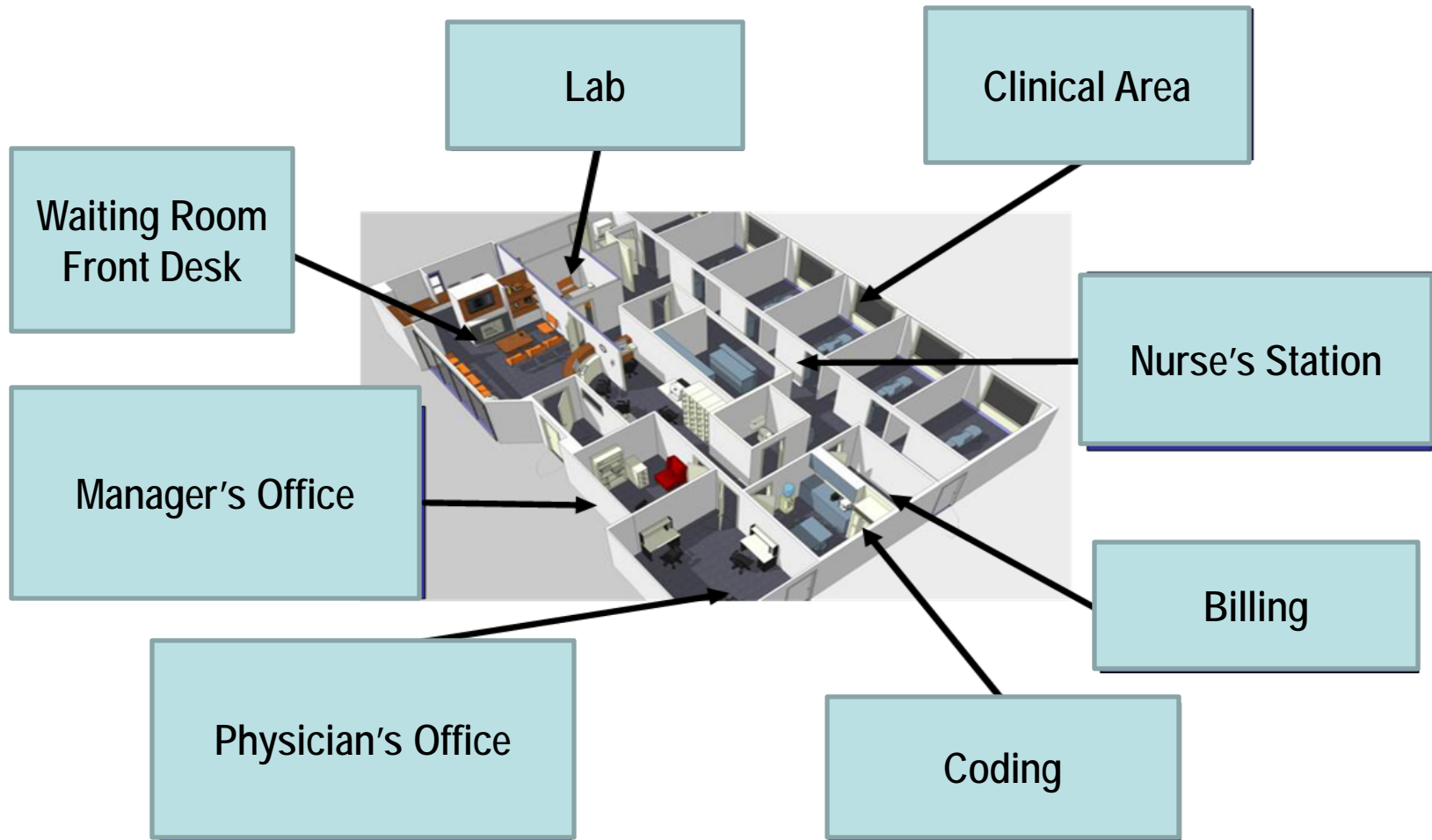
Provider Office Impact – Questions to Ask

What should Providers ask their office staff?

- How many of you are **aware** of ICD-10 coding and what it is?
- How much **training** do you think is needed before we can implement the ICD-10 codes?
- Have we reached out to our **EHR or Trading Partner** to confirm their status on ICD-10 readiness?
- Has our **coding and billing** staff been trained for ICD-10?
- Have we and our **Trading partners** converted to Version 5010 transaction standards which is mandatory for ICD-10?

A closer look at how ICD-10 will impact your office

ICD-10 Will Impact Your Entire Office



Waiting Room/Front Desk & Lab Changes

- **Waiting Room/Front Desk**
 - HIPAA privacy policies must be revised
 - Patients must sign new form
 - System updates may be required (including new ways to handle patient encounters)
- **Lab**
 - Changes to documentation (will need greater detail, specificity)
 - Changes in reporting (health plans will have new requirements in ordering/reporting services)

Clinical Areas & Nurse's Station Changes

- **Clinical Area**

- Changes to patient coverage (health plan policies, payment information and forms could all change)
- Changes to superbills (will be necessary; paper superbills might be possible)

- **Nurse's Station**

- Changes to all forms will be required
- Changes to documentation (greater detail, specificity)
- Changes to Prior Authorization policies (may change, requiring updates and training on new forms)

Billing & Coding Area Changes

- **Billing**

- Policies and procedures for all payers may be revised
- Billers must be trained on new policies, procedures and ICD-10 code sets

- **Coding**

- Coders must be trained; changes to code sets are extensive (141,000 codes)
- Code books and styles will completely change
- More detailed knowledge of anatomy and medical terminology will be required
- Coders may need to use ICD-9 and ICD-10 codes concurrently



Manager's Office Changes

- **Practice Manager's Office**
 - Changes are required for policies and procedures tied to diagnosis and disease management
 - Evaluations and updates to vendor and payer contracts must be made as needed
 - Everyone in your practice will need to be trained in ICD-10 (who needs what, and how will you get it done)
 - All changes, from software updates to training, new contracts and more must be budgeted

Physician's Office Changes

- **Physician's Office**

- Changes to documentation (will increase dramatically; adding laterality, stages of healing, weeks in pregnancy, episodes of care and more as applicable)
- Changes to code sets are extensive (141,000 codes total) and physicians/other practice professionals must be trained in ICD-10
- In some cases, reintroduction of superbill will be helpful for training
- The consumer or patient will also be impacted by these changes.
 - Referring Providers will have more information to relay to Physicians.
 - Providers will receive better diagnosis information to assist in patient care.

Provider Office Impact – More Questions

What should Providers ask their Trading Partners and Billing Services?

- Are you prepared to meet the ICD-10 **compliance deadline of October 1, 2014?**
- Where is your organization in this process?
- Can you verify that you have updated your system to **Version 5010** standards for electronic transactions? (The older Version 4010 cannot accept ICD-10 codes.)
- Who will be our **primary contact** at your organization for the ICD-10 transition?

Provider Office Impact – More Questions

More questions for your Trading Partners and Billing Services...

- Can we set up regular update meetings to keep progress **on track**?
- What are your plans for **testing claims** containing ICD-10 codes?
- How will you **involve your clients**, such as my practice, in that process? Can my practice send test claims with ICD-10 codes to see if they are accepted? If so, when will you begin accepting test claims?
- When will the **ICD-10-compliant version** of your software be available to us (for testing, go-live, etc.)?

Provider Office Impact – More Questions

More questions for your Trading Partners and Billing Services...

- Can you provide **guidelines or training** on how my clinical documentation will have to change to support ICD-10 coding?
- Do you anticipate any **contractual changes** (between our practice and our Trading Partners or Billing Offices) for your services due to the switch to ICD-10?

Your Next Steps

- **Each Provider should Complete an assessment of the ICD-9 codes used by your practice in the past 12 to 18 months**
 - Provide the necessary oversight to get this done properly either by internal or external resources
 - Concentrate your efforts to cross-walk the most frequently used ICD-9 codes into ICD-10 codes first
 - Then phase-in other codes as necessary

Code Examples

- Specialty Group Examples
 - Example #1 - Cardiology
 - The ICD-9 world 440: Diseases of the Arteries
 - All codes for Diseases of the Arteries = 10
 - The ICD-10 world I70: Diseases of the Arteries
 - All codes for Diseases of the Arteries = 295



More Code Examples

- Specialty Group Examples
 - Example #2 - Orthopedics
 - The ICD-9 world 82111: Open fracture of femur
 - All codes for femur fracture = 16
 - The ICD-10 world S72351C
 - All codes for femur fracture = 1530

More Code Examples

- Specialty Group Examples
 - Example #3 - Obstetrics & Gynecology
 - In the ICD-9 world: 644.21 Early Onset Delivery-DEL
 - All codes for Early onset delivery = 1
 - In the ICD-10 world: 060.12X0 Pre-term labor tri w delivery second tri, unspecified
 - All codes for Early onset delivery = 34

Saying “NO” to ICD-10

- **The transition to ICD-10 is not an option.**
- This is a federally mandated change.
- **Without** a successful transition to ICD-10, your claims will be suspended, rejected or denied.
- **Without** a successful transition to ICD-10, your cash flow, revenues and audit experience with payers will be negatively impacted.
- **Without** a successful transition to ICD-10, your practice – and you – will suffer.

Saying “NO” to ICD-10 Examples

- **Example: Specialty Provider’s Office**
 - Successful, busy practice
 - Exploratory audit was conducted to determine the financial exposure **if ICD-10 changes were not made**
 - The ICD-9 codes used consistently in the office were reviewed and cross-walked to ICD-10
- **Result: Revenue Losses**
 - If the Provider office has not implemented ICD-10 codes by compliance date of October 1, 2014 (for services rendered on/after 10/1/2014), statistics show that they will lose **100%** of their revenue for at least 3 months
 - Loss estimated at 52% (or more) if all code changes are not completed by October 1, 2014

Above example is based on CMS guidelines and a private audit completed.



Want To Be Part Of The Solution?

- **Trading Partners or Billers**

- Will you be ready by **10/2013** to begin testing with DCH?
- Would you like to be a Beta Test site?
 - *(Beta testing is done prior to mainstream testing.)*
- Can you test with your providers PRIOR to testing with DCH?
- Would you like to provide input into ICD-10 testing?
 - *(We welcome your comments and scenario testing.)*
- Please e-mail your interest to icd10project@dch.ga.gov

Want To Be Part Of The Solution?

- **Providers**

- Will you be ready by 12/2013 to begin testing with DCH?
- Would you like to be a Beta Test Site?
 - *(Beta testing is done prior to mainstream testing.)*
- Will your Trading Partner or Billing Company be ready for you to test with them PRIOR to testing with DCH?
- Would you like to provide your input for ICD-10 testing?
 - *(We welcome your comments and scenario testing.)*
- Please e-mail your interest to icd10project@dch.ga.gov

More Facts, Reminders & Resources

- **If you are a health care provider in the United States**
 - you must transition to ICD-10 code sets to continue to be paid for your services.
- **Transitioning to paper claims**
 - will not negate the need for your office to move to the ICD-10 mandated codes.
- **All health plans and health agencies are covered**
 - under this mandate and must move to the ICD-10 code sets.
- **ICD-9 codes with a date of service**
 - prior to October 1, 2014 will be accepted;
 - **on/after October 1, 2014 will NOT be accepted.**



ICD-10 Resources

Federal & Other Resources

ICD-10 and 5010 Regulations

<http://www.medicaid.gov/Medicaid-CHIP-Program-Information/By-Topics/Data-and-Systems/ICD-Coding/ICD-10-Final-Regulation-and-Training.html>

CMS ICD-10 Implementation Planning Guides

<http://www.cms.gov/Medicare/Coding/ICD10/index.html?redirect=/icd10>

(See *Providers* under left navigation)

ICD-10 Final Rule

<http://edocket.access.gpo.gov/2009/pdf/E9-743.pdf>

CMS Training & Code Sets

Training http://www.cms.gov/MedicaidInfoTechArch/07_ICD-10TrainingSegments.asp

Complete list of code sets for ICD-10-CM and ICD-10-PCS and Final Rule and Official ICD-10-CM Guidelines www.cms.hhs.gov/ICD10

World Health Organization (WHO) ICD-10 Page

<http://www.who.int/classifications/icd/en/>



More ICD-10 Resources

Department of Community Health (DCH) and Hewlett-Packard Enterprise Services (HPES) Resources

Presentations & Workshops

Visit MMIS.Georgia.gov for on-demand presentations and dates for future workshops

Click on *Provider Information* in the top navigation bar, then *Provider Notices*

ICD-10 FAQ Brochure, Fact Sheet, FAQs

Visit DCH <http://dch.georgia.gov/icd-10>

DCH Provider Resources

<http://dch.georgia.gov/providers>

Thank You!

- To become an ICD-10 Beta Test Site, e-mail us at
 - icd10project@dch.ga.gov
- To receive ICD-10 Events & Updates, e-mail us at
 - AskDCH@dch.ga.gov
- View this and other DCH presentations at
 - MMIS.georgia.gov-provider information-provider notices
- Thank you for your participation!