





**“We will expand access without expanding a broken system that fails to deliver for **patients**. We will drive competition and improve quality while encouraging **innovation**. We will build a **healthier Georgia**.”**  
Governor Brian Kemp

# WE HAVE 11 MILLION REASONS TO DELIVER TAILORED, EFFECTIVE, INCLUSIVE HEALTH CARE.

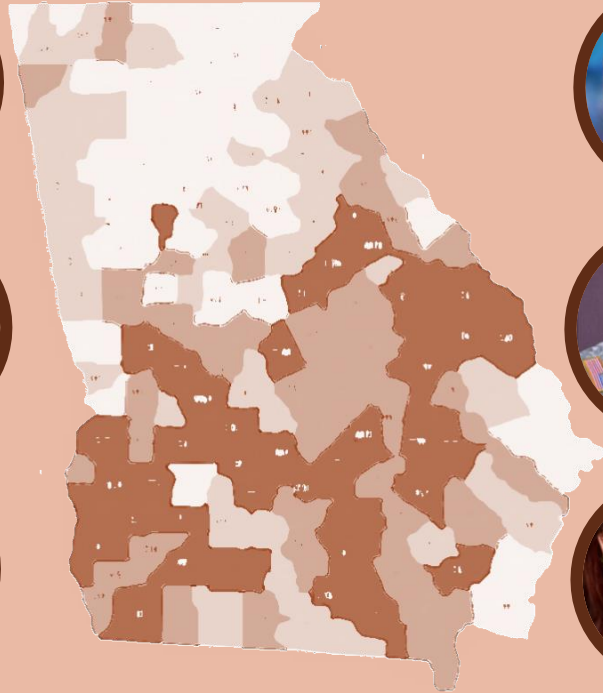
I AM WORK FOR A SMALL  
COMPANY IN MACON



I AM A PUBLIC SCHOOL  
TEACHER IN DAMASCUS



I AM A FATHER IN JASPER  
USING PEACHCARE



I USE CHILDREN 1<sup>ST</sup> IN  
RABUN GAP



I AM A VETERAN  
LIVING IN CAMDEN



I AM A CAREGIVER  
TO MY AGING  
PARENTS IN ENIGMA



"WE MUST CREATE A BRIGHT AND PROMISING FUTURE FOR ALL  
GEORGIANS – **REGARDLESS OF ZIP CODE**" - GOVERNOR KEMP

# DESIGNING GEORGIA SOLUTIONS FOR GEORGIA COMMUNITIES: PATIENTS FIRST ACT

1



## CHECK-IN AND TRIAGE:

Introductions & Experience

2



## DIAGNOSE & ASSESS:

Treatment Approach

3



## PLAN:

Care Plan & Treatment



## A GUIDEBOOK TO:



“Lower cost for hardworking Georgians”



“Increase access across Georgia”



“Improve quality of care – both private insurance and the Medicaid population”

**YOUR  
BRIGHTEST  
PATH TO A  
BETTER  
GEORGIA  
STARTS  
WITH A  
COLLABORATIVE  
PARTNER**

**WE ARE LOCAL.**

Many of us were either born and raised in Georgia, or have lived here for decades.

**WE ARE PASSIONATE.**

We care about what we do. We have individually and collectively chosen to serve our cities and communities, and we push ourselves to develop the best solution.

**WE ARE EXPERIENCED.**

We have done this before. In addition to our local talent, we have a teammates across the nation we can tap for guidance and expertise.

**WE ARE AWARE.**

Of the importance of this project, and the many integrated pieces that need to be accounted for. We are prepared to keep our eyes open and focused to the many influencing factors.

# MEET YOUR GEORGIA PATIENTS FIRST CARE TEAM



## **Jimmy Etheredge**

Southeast Region CEO  
*Raised in rural Georgia; played football at Georgia Tech; longtime Atlanta resident*



## **Rob Friess**

Engagement Director  
*Kennesaw resident since 2004; first visit to GA for 1996 Olympics*



## **Phil Poley**

Senior Advisor  
*Spent 10 years as a COO for a state Medicaid office*

**Chris Young**  
Project Co-Lead  
*From Fitzgerald; GT & UGA grad; served in 2 governors' office*



**Kathy Ryland**  
Project Co-Lead  
*Called Georgia home since 1986; former DCH leader*



**Joseph Fiorentino**  
Analytics Team  
*Leads Accenture Health & Public Service Advanced analytics team*



## **Kaitlyn Feiock**

Subject Matter Advisor  
*Supported Indiana and Kentucky Waiver development and negotiation with CMS*



## **Kathleen Nolan**

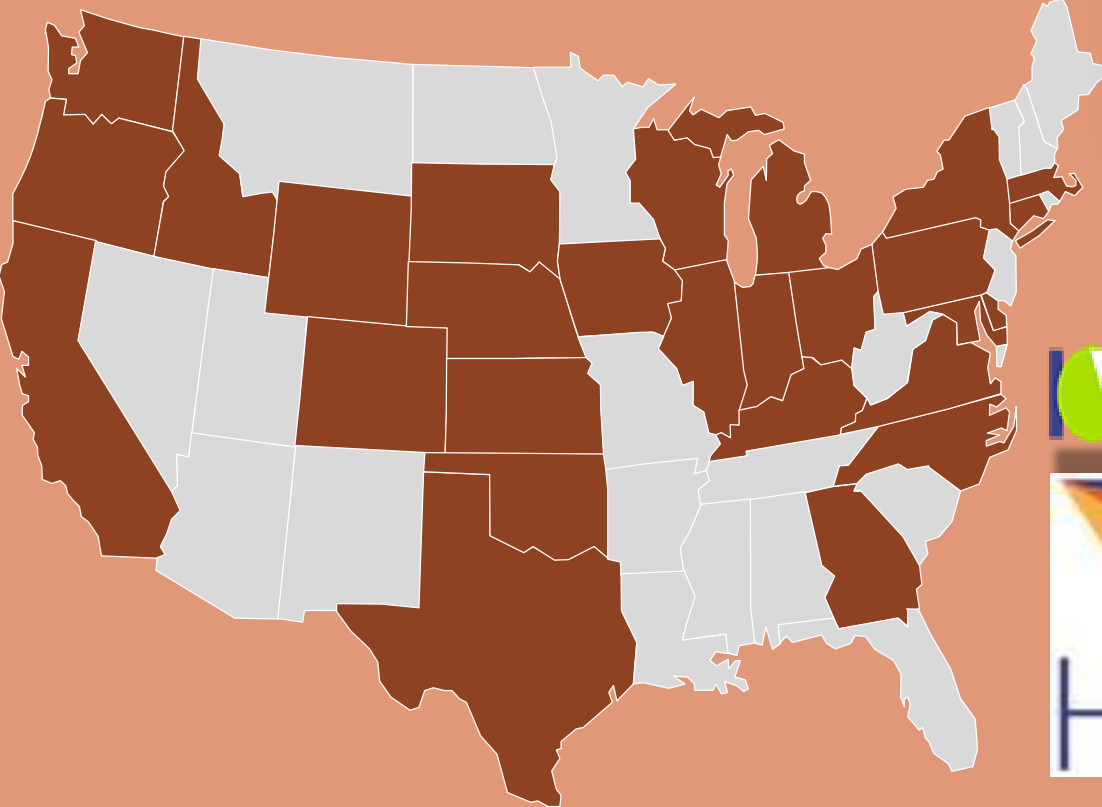
Subject Matter Advisor  
*Worked for not just one Governor, but for all 50 at the NGA*



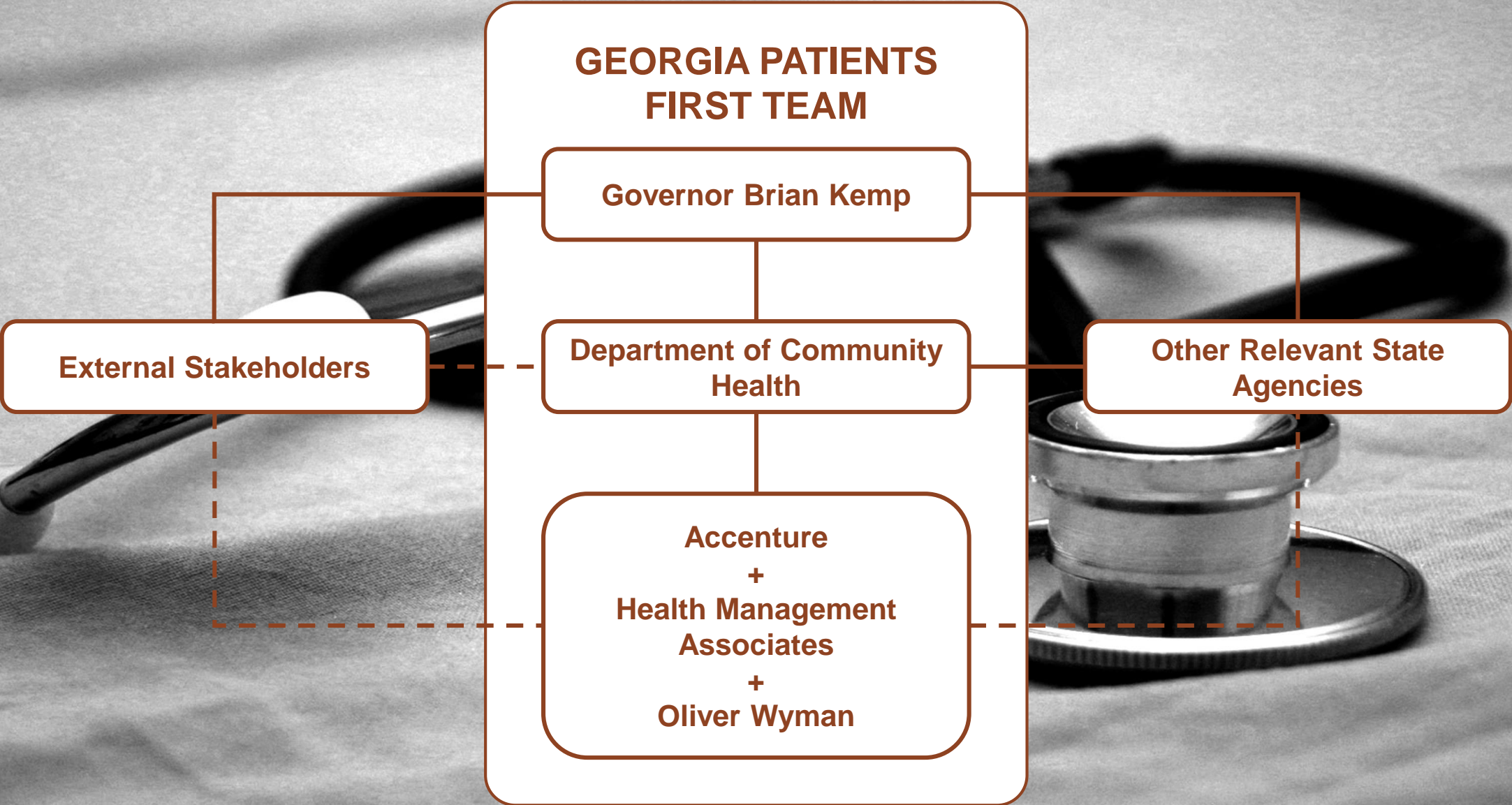
## **Kurt Giesa**

Actuary Team  
*Provided testimony for the only bipartisan amendment made to the ACA to date, the PACE Act*

# EXPERIENCE TO SHARE FROM RECENT, TANGIBLE OUTCOMES



# COMMUNICATE, COOPERATE, COLLABORATE,





# PROJECT OVERVIEW & TIMELINE

2019							2020
June	July	August	September	October	November	December	Ongoing
Phase 1: Environmental Scan	Phase 2: Options Development			Phase 3: Waiver Development			Waiver Negotiation
National Environmental Scan	1115 and 1332 Waiver Options Development			1115 and 1332 Waiver Development			
Georgia Environmental Scan							

## Key Milestones

#1: Waiver Option Confirmed



#2: Waiver Application Submitted



## Deliverables

Summary Report

Waiver Options Report

Draft Waivers

Formal 115 and 13321 Waiver Applications

# WE'LL BE ALONGSIDE THE WHOLE TIME, READY TO DELIVER EVERY STEP OF THE JOURNEY



## PHASE I: ENVIRONMENTAL SCANS AND RESEARCH

### UNDERSTAND DCH'S VISION FOR THE WAIVERS

- Strategic dialogue with DCH Leadership
- Interactive review of data sets



## PHASE II: BUILDING THE WAIVER OPTIONS

### THE "KNOW-HOW" TO DELIVER BOLD, INNOVATIVE OPTIONS

- Collaborative "Design Thinking" sessions
- Stakeholder conversations led by DCH
- Frequent "Pressure Testing" of ideas with DCH Leadership



## PHASE III: WRITING THE WAIVERS

### THE EXPERIENCE TO DELIVER

- Frequent draft reviews
- Strategic roadmap for CMS approval



**INNOVATION AND  
VIABILITY ARE  
AT THE CORE  
OF OUR APPROACH**

# 1115 AND 1332 WAIVER DEVELOPMENT

ACTIVITIES

CONCEPT  
PAPERS

WAIVER  
DRAFTS  
AND  
PUBLIC  
COMMENT

PREPARATION,  
SUBMISSION,  
AND  
NEGOTIATION

Fast successful waiver approval happens with pre-submission work to:

Build federal  
buy-in

Cultivate  
stakeholder  
support

Outline operational  
concepts (who,  
how, when...)



# GEORGIA PATIENTS FIRST

