



GEORGIA DEPARTMENT
OF COMMUNITY HEALTH

Georgia Department of Community Health Aged, Blind and Disabled Profiles

Office of Planning and Fiscal Analysis: Decision Support Unit

Date: 11/09/2012

Purpose

This analysis was created to provide expense and utilization comparison data for Medicaid's Aged, Blind and Disabled populations.

The data includes overall expense summaries for each managed and non-managed population in addition to the following:

- Regional Comparisons
- Age Comparisons
- Emergency Room Utilization
- Office Visit Utilization
- Inpatient Admission and Readmission Rates
- Pharmacy Utilization

Analysis Design

- Total expense and utilization measures in this analysis represent FY2011 incurred data with claims paid through July 2012
- Total expense represents state and federal dollars
- Pharmacy rebates are not accounted for in total expense
- Unless otherwise noted, expense represents net payments for fee for service claims
- This analysis includes members with Medicare coverage

Identifying the Aged, Blind and Disabled (ABD) Populations

- Community Care Services Program (**CCSP**) – COS 590
- Comprehensive Supports Waiver (**COMP**) – COS 681
- Deeming Waiver (**KB**) – Aid Category 250
- Georgia Pediatric Program (**GAPP**) – COS 971 & 972
- Home Health – COS 200
- Hospice – COS 690
- Independent Care Waiver Program (**ICWP**) – COS 660
- New Options Waiver (**NOW**) – COS 680
- Nursing Facility (**NF**) – COS 110, 140, 170, 180
- Service Options Using Resources in a Community Environment (**SOURCE**) – COS 851 & 930
- Managed ABD Population (All members served through programs noted above)
- All Other ABD – ABD Non-managed population



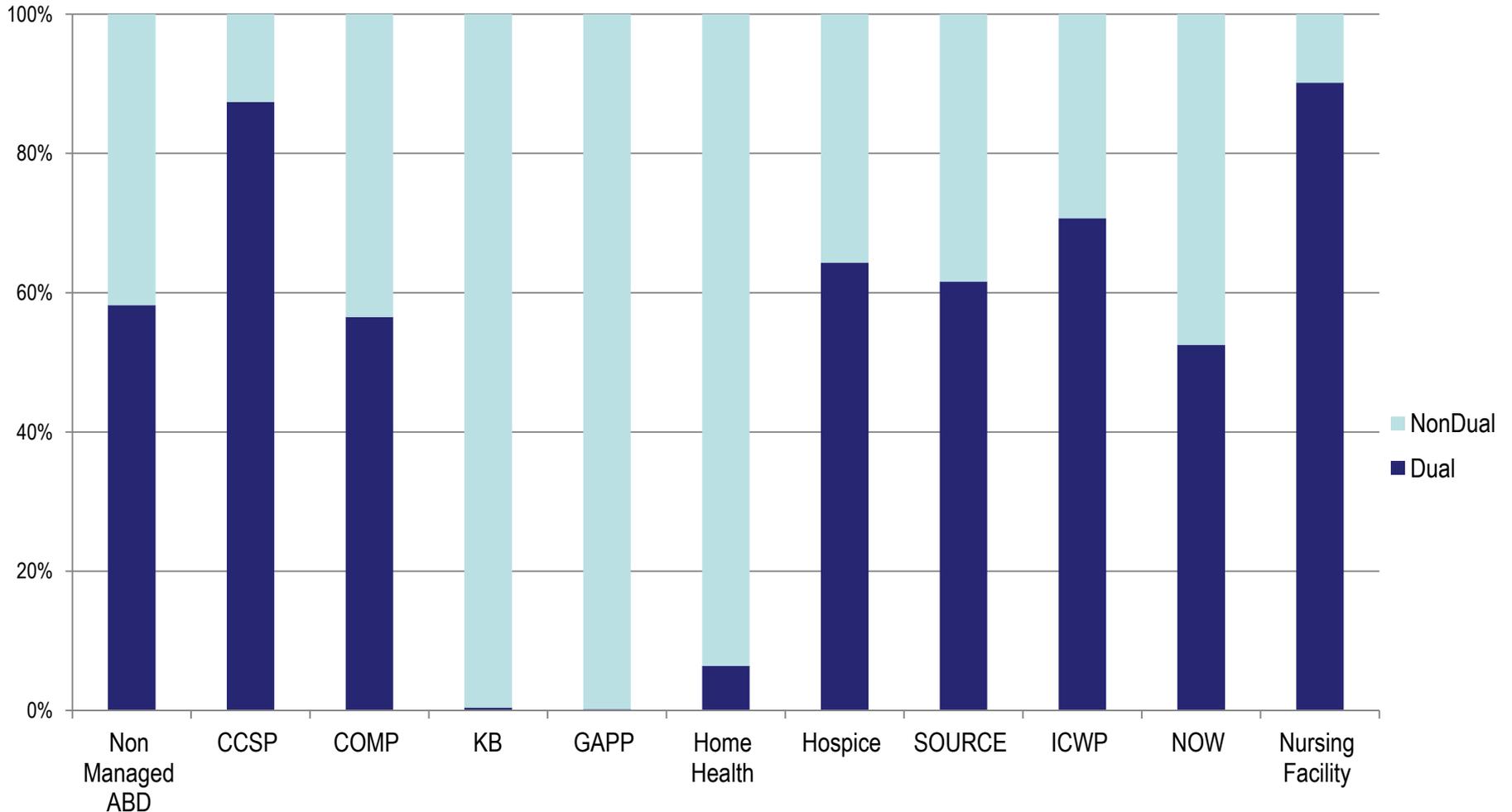
Aged, Blind and Disabled Overview

ABD Population Comparison

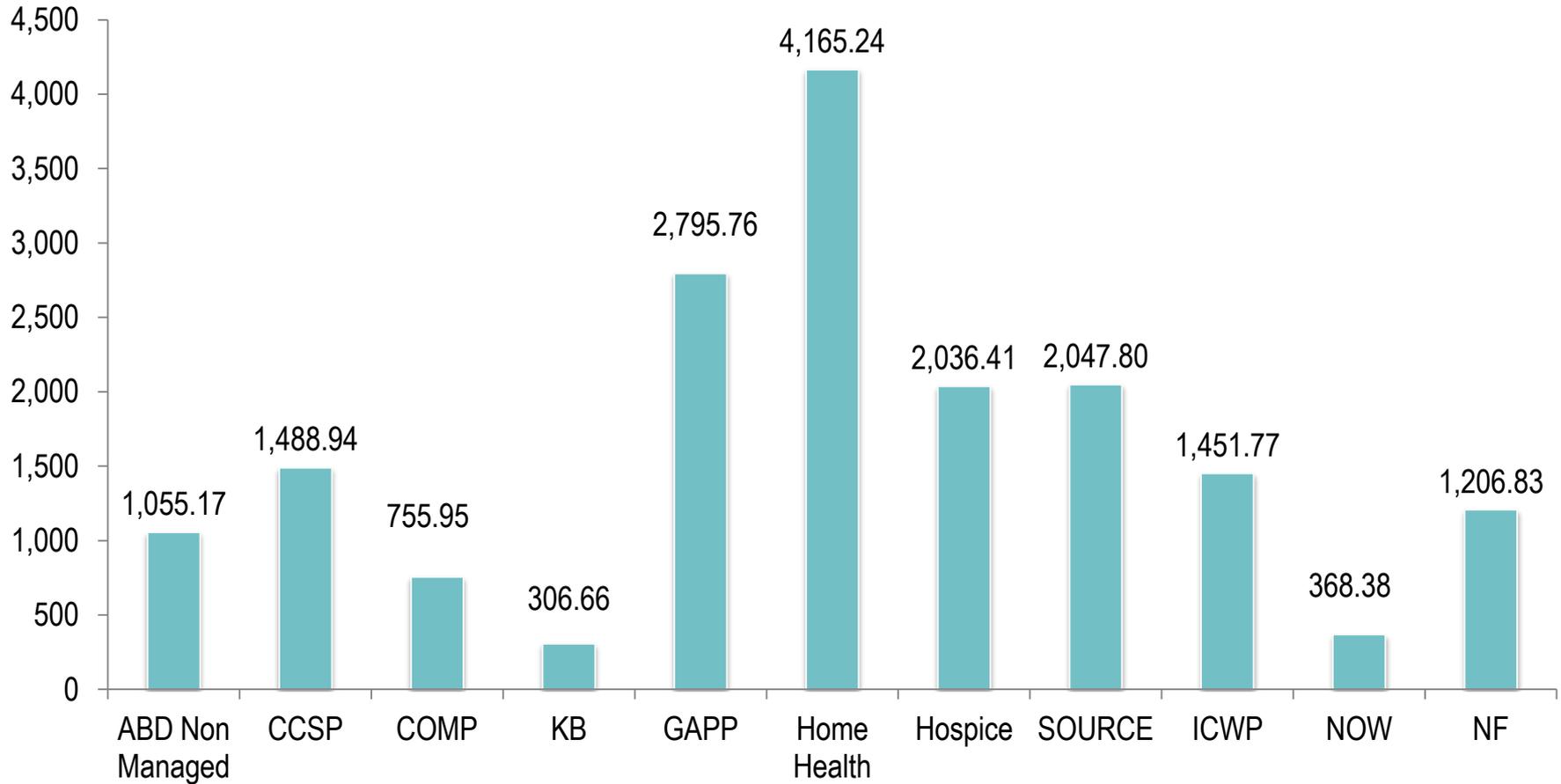
GA Medicaid spent over \$4.1 billion on the ABD population in FY2011. The average PMPY for the ABD population is \$9,515; the PMPM is \$792.94. The Non Managed ABD population has the lowest PMPY at \$4,080. The most costly ABD waiver population is GAPP at over \$108,000 PMPY.

Eligibility Group	Members Average	Net Payment	PMPY	PMPM
Non Managed ABD	347,691	\$1,418,682,685.04	\$4,080.29	\$340.02
CCSP	9,315	\$145,111,104.70	\$15,578.72	\$1,298.23
COMP	5,905	\$329,414,655.77	\$55,783.83	\$4,648.68
KB	3,241	\$29,437,569.46	\$9,082.03	\$756.83
GAPP	841	\$91,065,574.03	\$108,295.37	\$9,024.44
Home Health	3,359	\$147,959,503.30	\$44,051.30	\$3,671.00
Hospice	2,989	\$148,549,401.10	\$49,697.03	\$4,141.44
SOURCE	21,320	\$432,398,774.16	\$20,281.84	\$1,690.15
ICWP	949	\$44,439,592.19	\$46,852.50	\$3,904.37
NOW	5,008	\$71,320,533.41	\$14,240.18	\$1,186.68
Nursing Facility	30,986	\$1,248,453,721.77	\$40,290.77	\$3,357.57

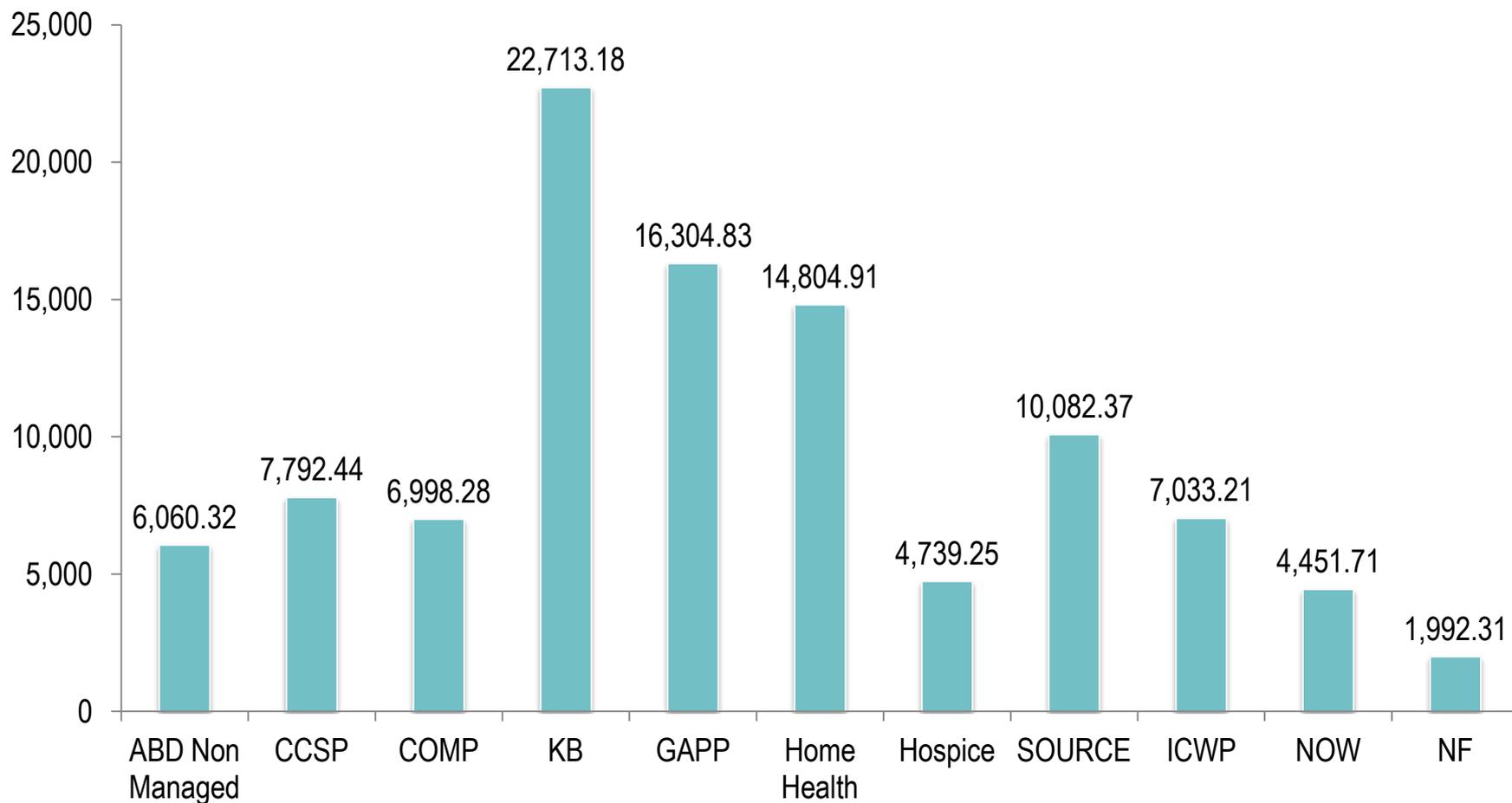
ABD Population – Medicare Eligibility



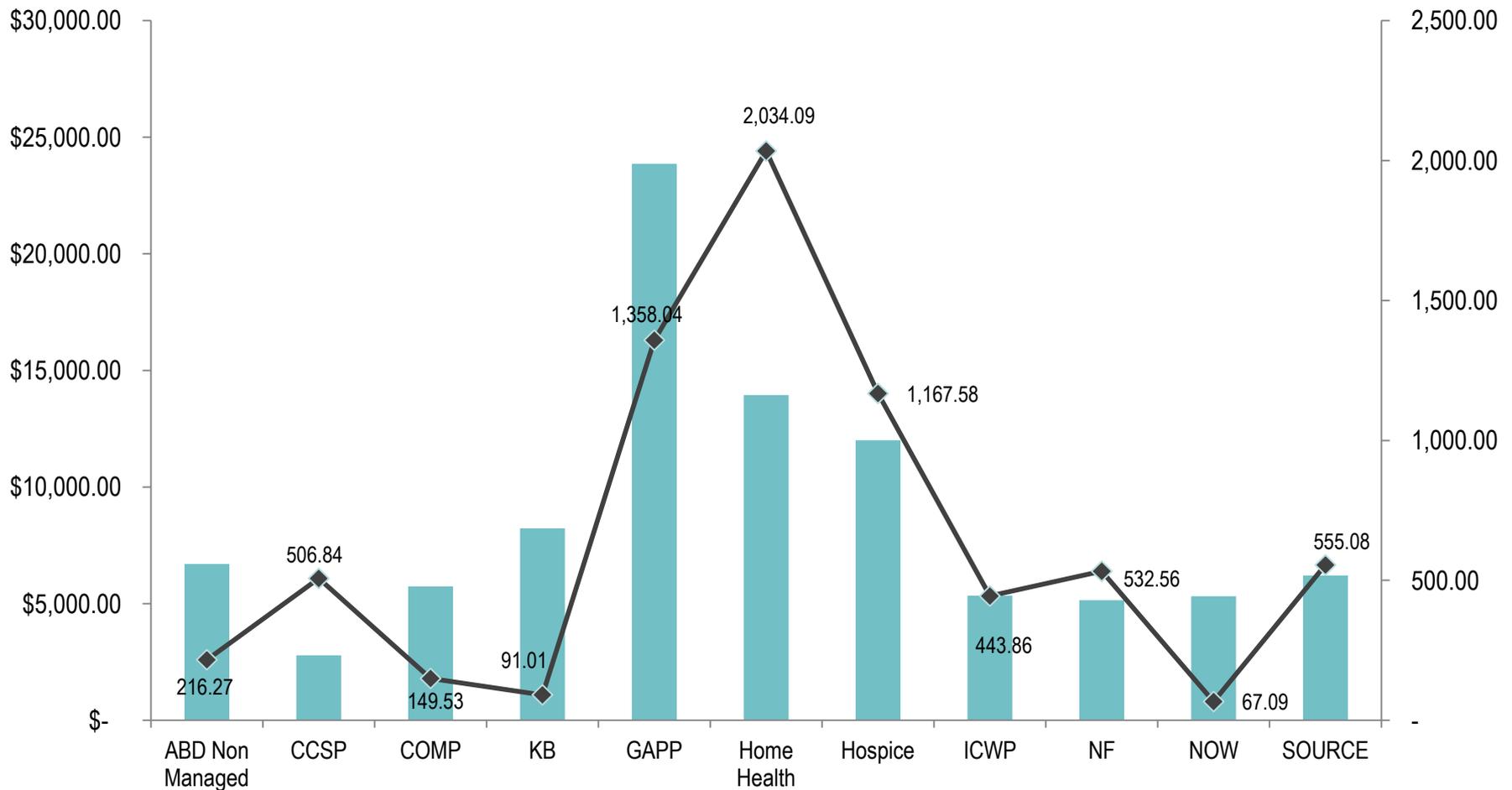
ABD Emergency Room Rates Per 1000 Members



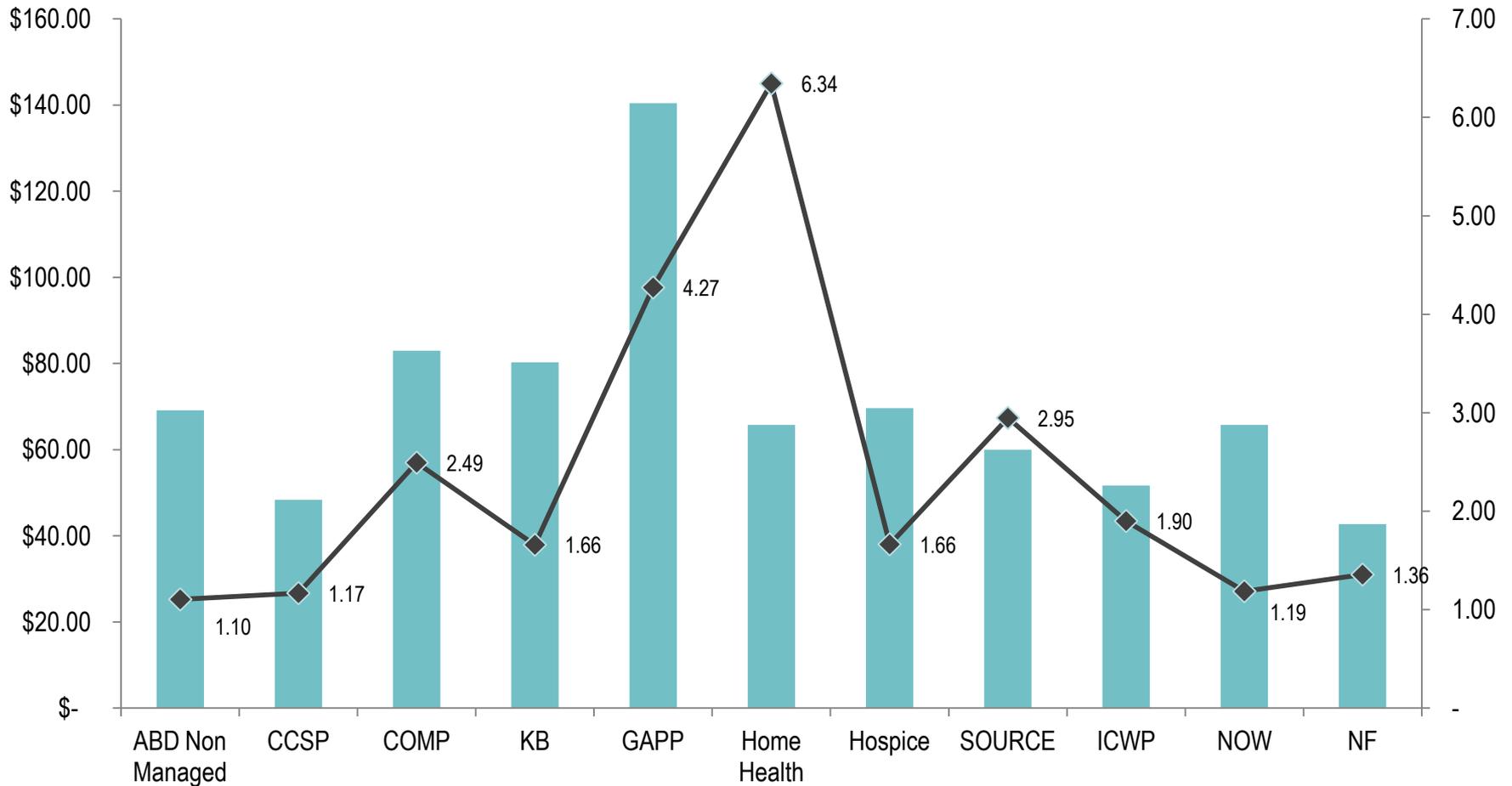
ABD Office Visit Rates Per 1000 Members



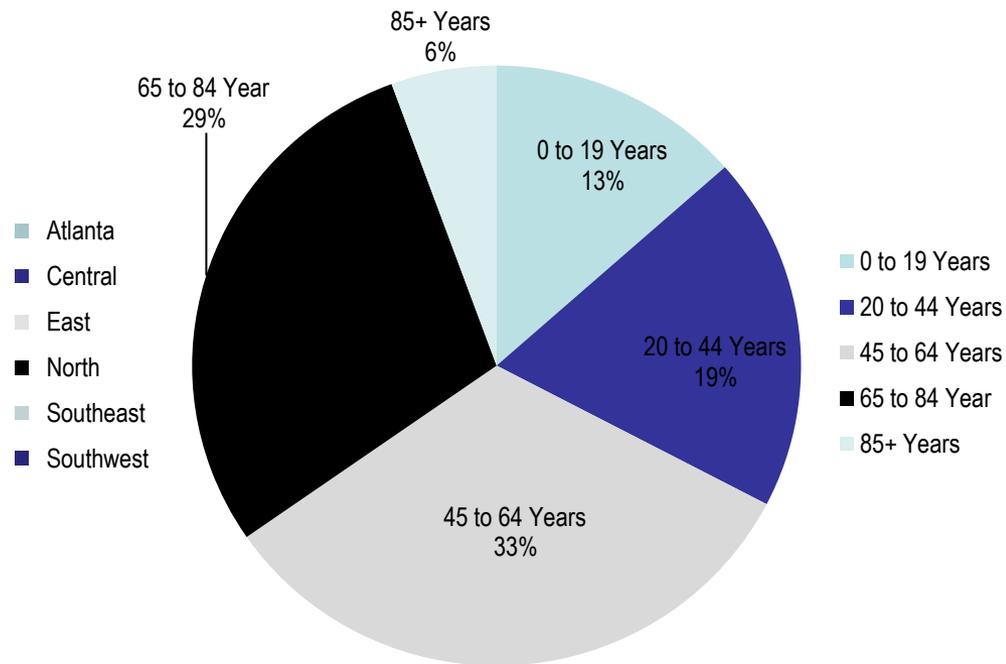
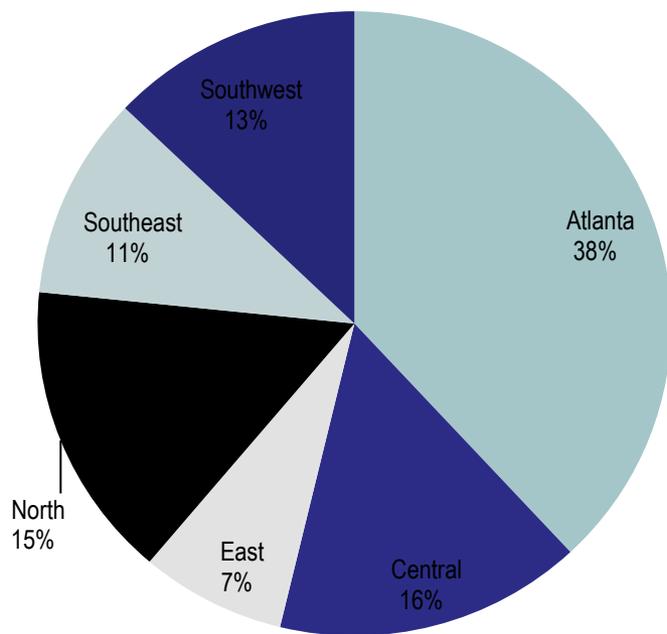
ABD Inpatient Admission Utilization



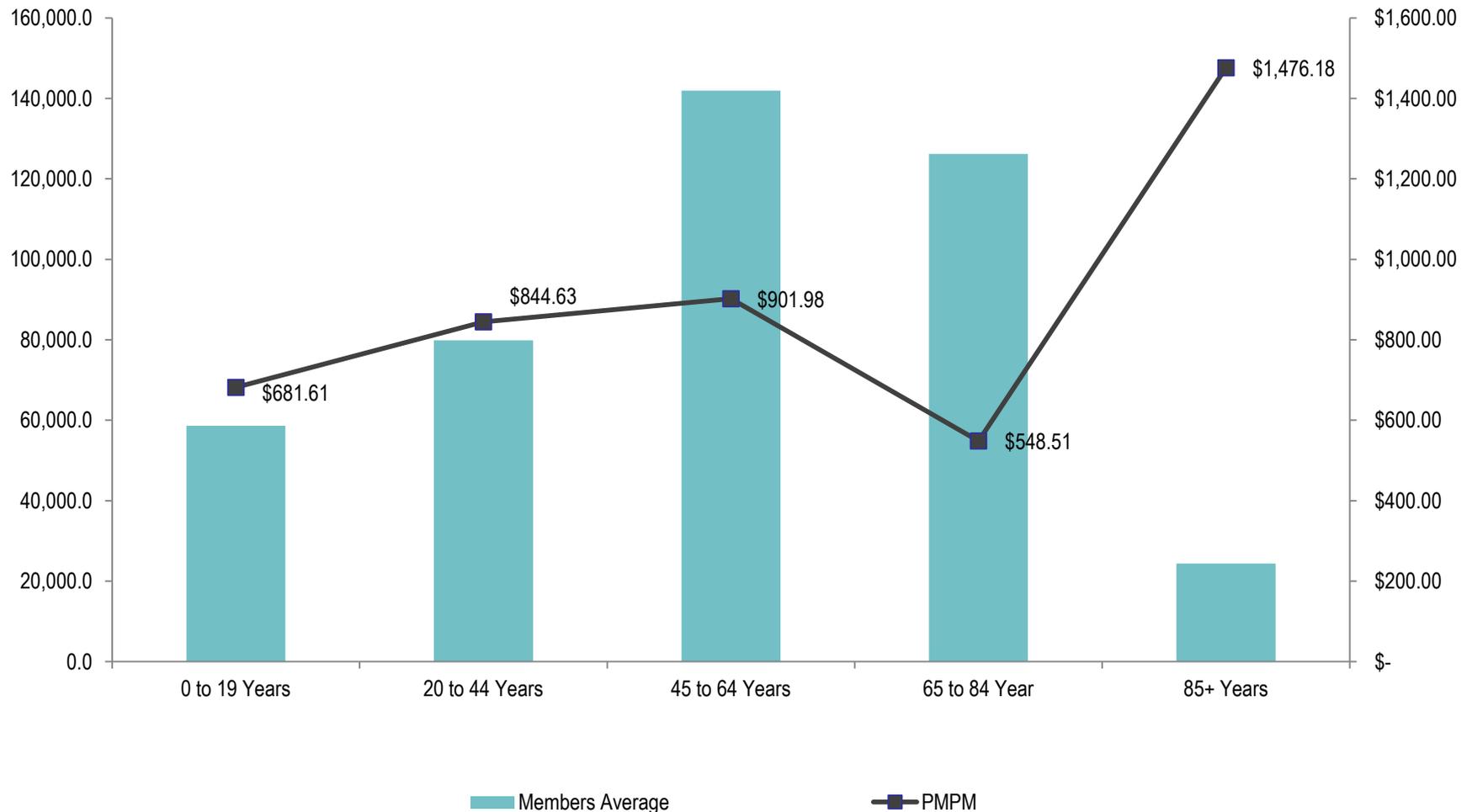
ABD Pharmacy Utilization



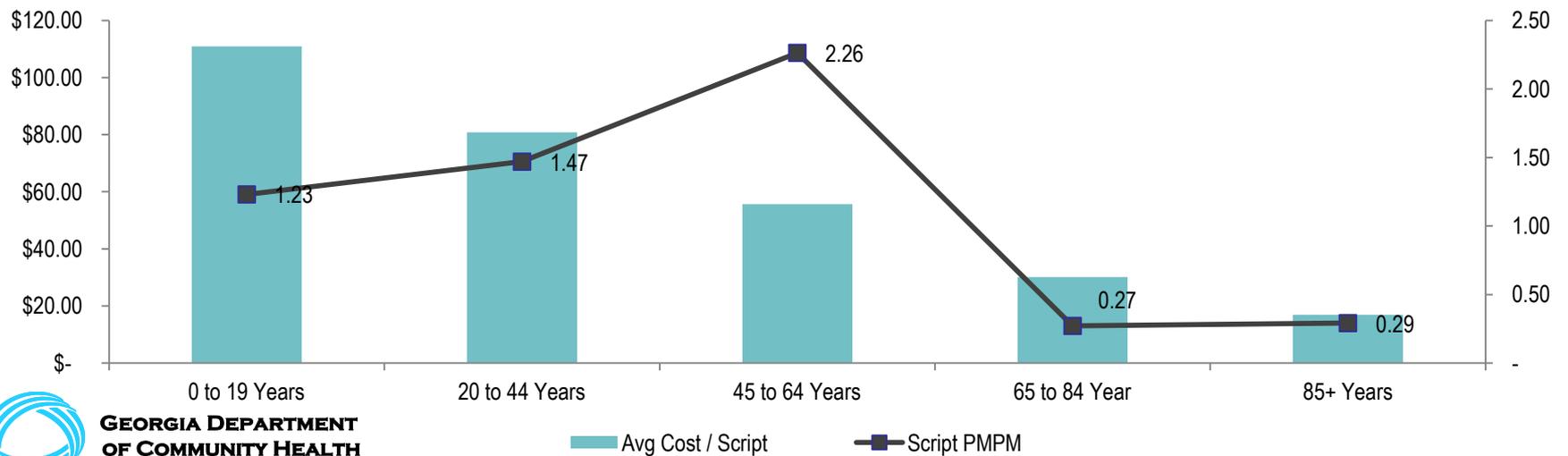
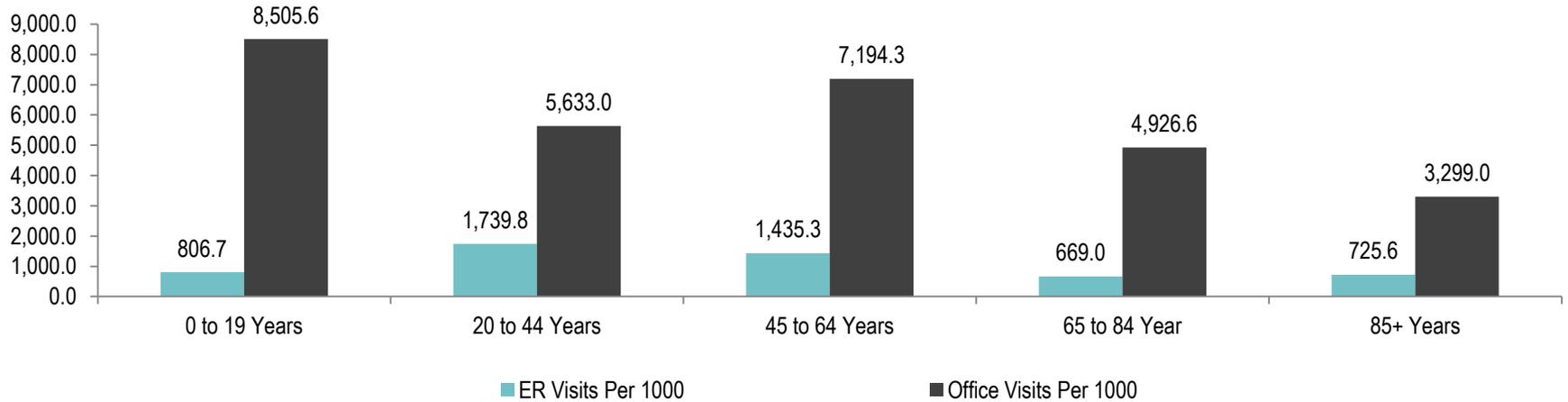
ABD Demographics



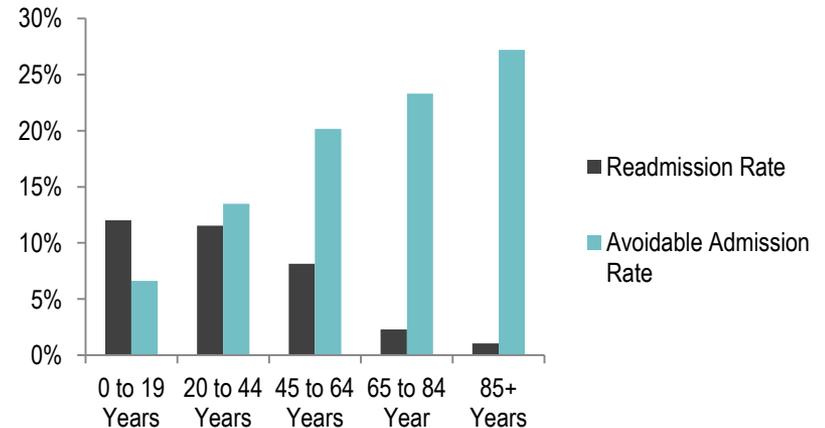
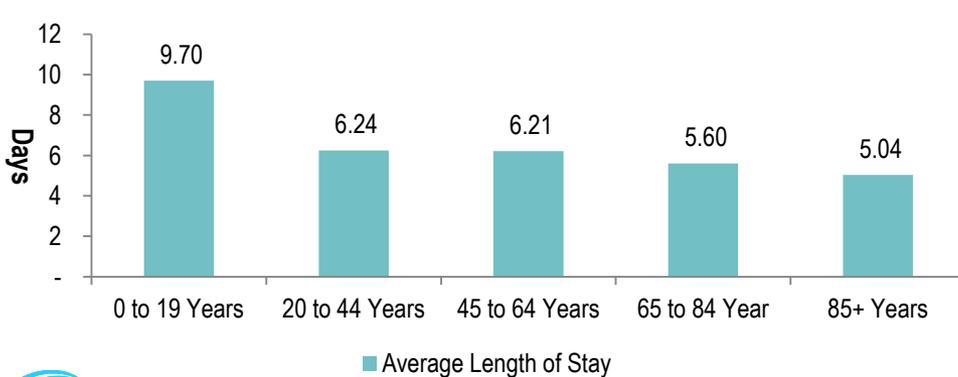
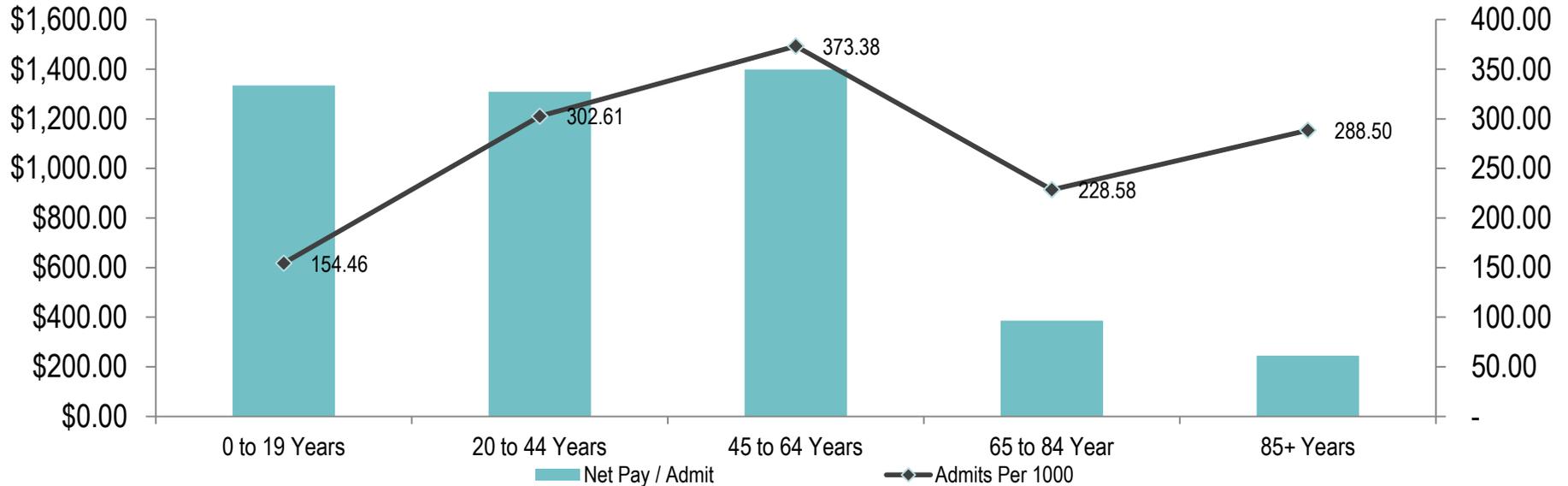
ABD Age Comparison



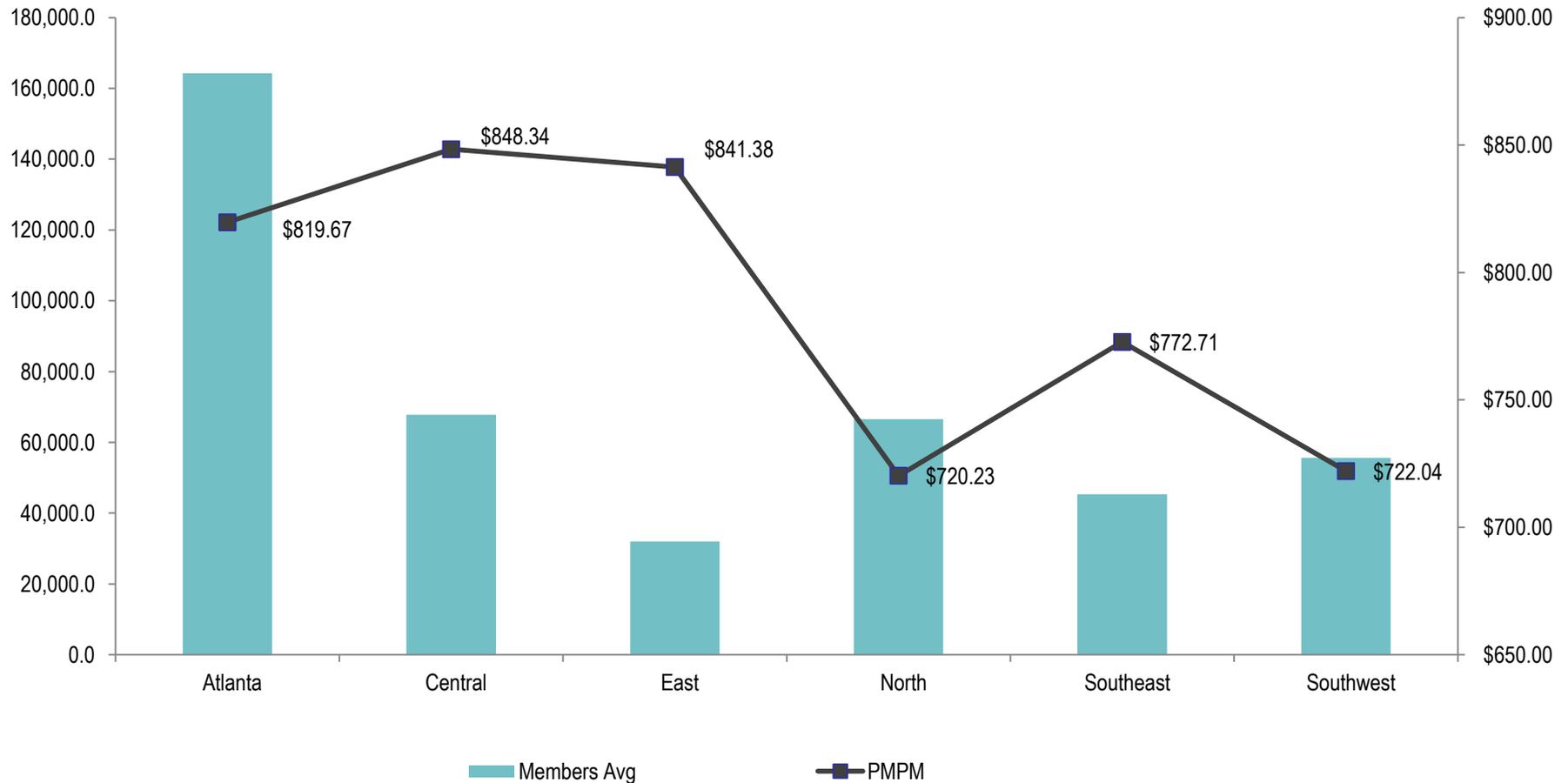
ABD Age Comparison – Utilization Rates



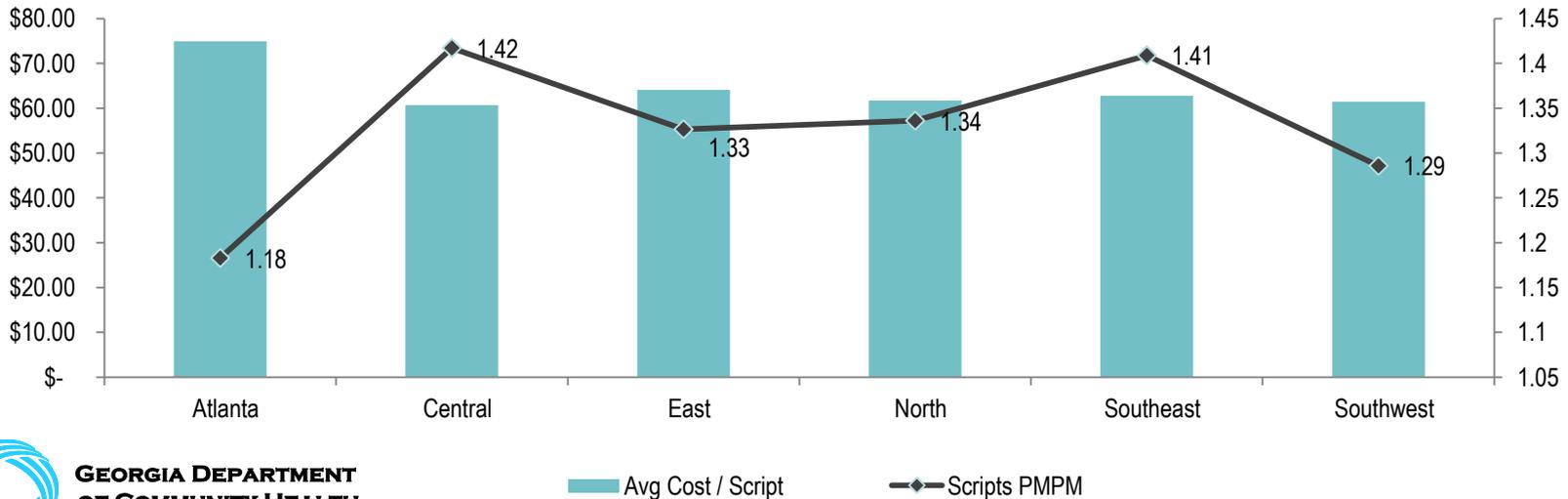
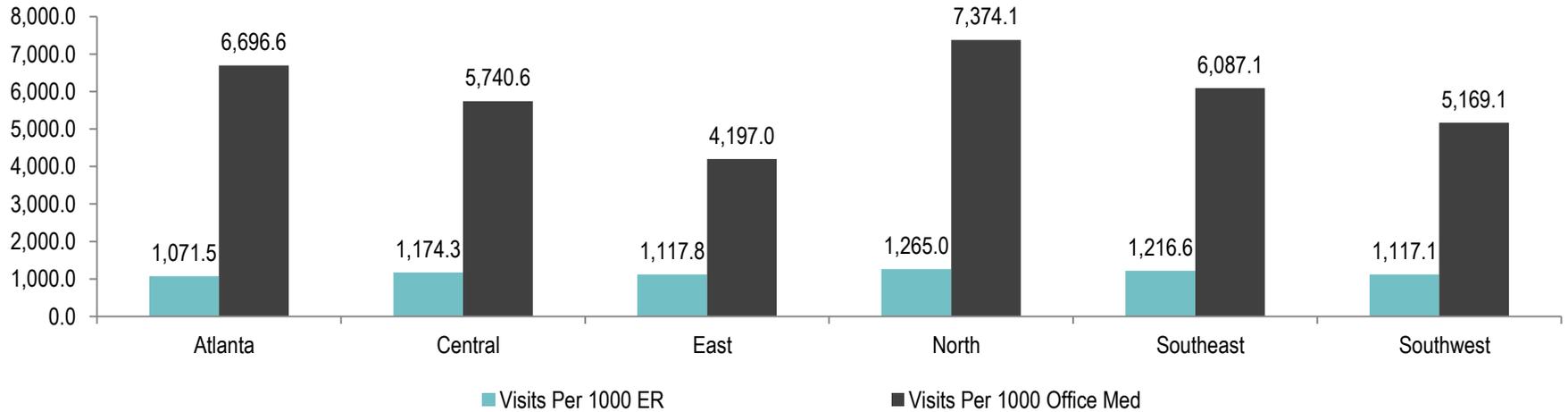
ABD Age Comparison – Inpatient Utilization



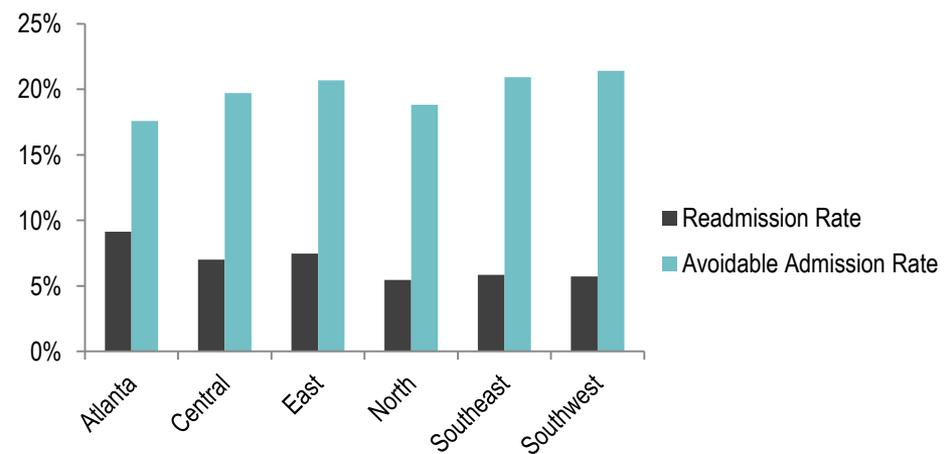
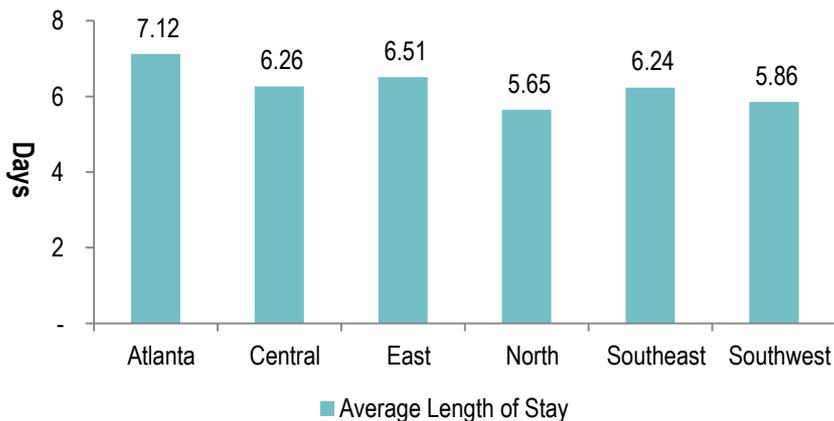
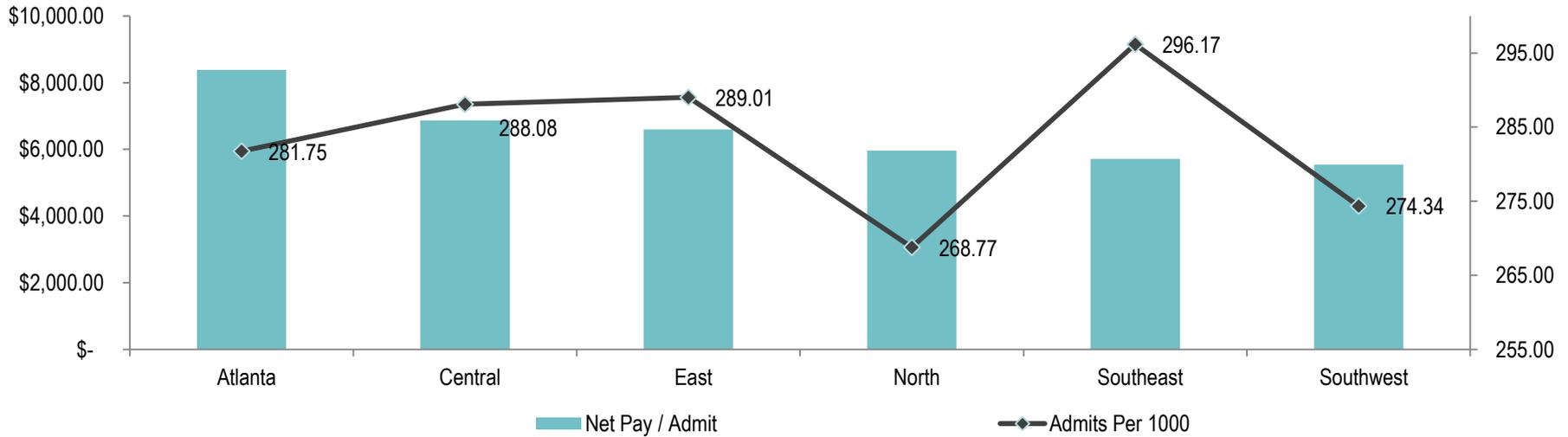
ABD Regional Comparison



ABD Regional Comparison – Utilization Rates



ABD Regional Comparison – Inpatient Utilization



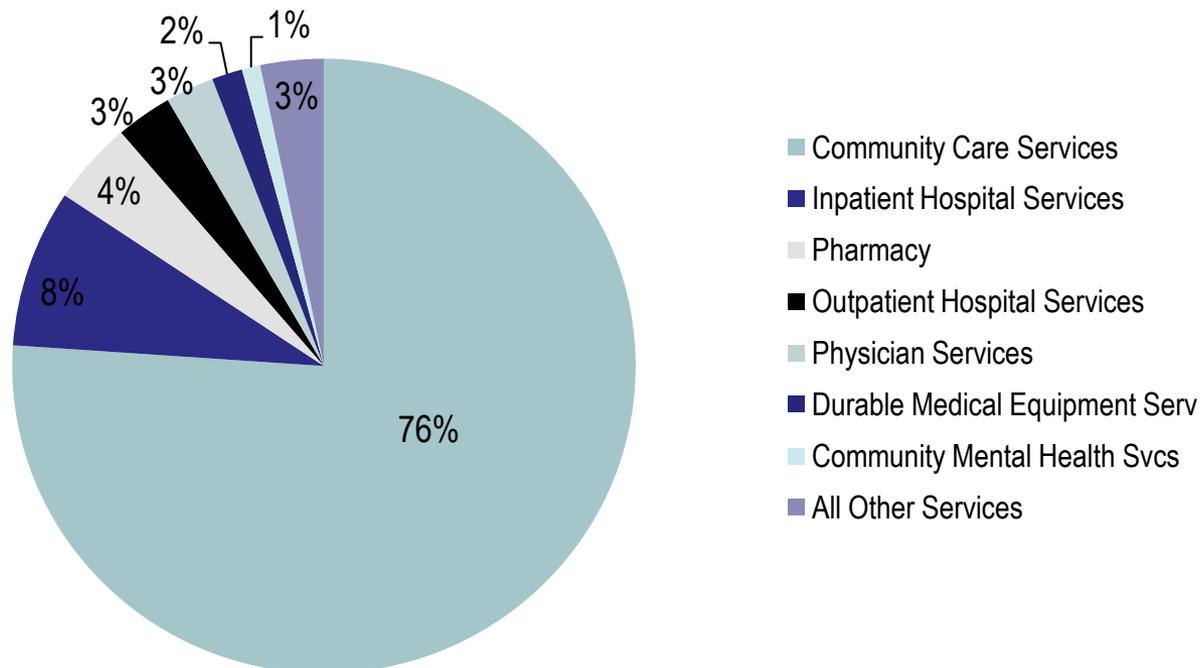


Community Care Services Program (CCSP)

Community Care Services (CCSP)

In FY2011, the CCSP waiver serviced 9,315 members with a total* PMPM of \$1,298. The PMPM for CCSP waiver expense was \$988.

Category of Service Distribution



CCSP – Emergency Room Utilization

In FY2011, CCSP members incurred 13,869 emergency room visits at a rate of 1,488.94 visits per 1000 members. This is 1% lower than the total managed ABD population ER rate of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Gastroint Disord, NEC	\$31,105.71	1,207
Respiratory Disord, NEC	\$39,644.34	1,113
Arthropathies/Joint Disord NEC	\$15,468.43	794
Infections - Urinary Tract	\$7,676.56	582
Injury - Musculoskeletal, NEC	\$7,263.03	439
Cardiovasc Disord, NEC	\$10,462.45	388
Hypertension, Essential	\$3,459.69	386
Diabetes	\$5,262.26	383
Spinal/Back Disord, Low Back	\$6,288.69	373
Chronic Obstruc Pulm Dis(COPD)	\$9,532.88	306

The top 10 clinical conditions represent **43%** of all ER visits

CCSP – Office Visits (OV)

-In FY2011, CCSP members incurred 72,584 office visits at a rate of 7,792.44 visits per 1000 members.

-This is 15% higher than the total managed ABD population OV rate of 6,802.16.

-The primary location for visits were in the physician's office, accounting for 87% of the total. Podiatry visits accounted for an additional 7% of office visits.

CCSP – Inpatient Admissions

-In FY2011, CCSP members incurred 4,721 inpatient admissions at a rate of 506 admits per 1000 members.

-With an average net pay per admission of \$2,788, CCSP experiences lower cost admissions when compared to the other waiver populations, however the avoidable admission rate is slightly higher at 25%.

-CCSP's readmission rate and average length of stay are both lower than the managed population average at 4% and 5.78 days respectively, however the avoidable admission rate is higher at 25%.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

CCSP – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Pneumonia, Bacterial	\$1,579,430.93	420	12
Infections - Urinary Tract	\$295,063.81	262	7
Chronic Obstruc Pulm Dis(COPD)	\$444,003.77	225	10
Diabetes	\$546,752.80	203	7
Cerebrovascular Disease	\$425,971.70	200	4
Hypertension, Essential	\$275,777.37	173	7
Condition Rel to Tx - Med/Surg	\$693,356.24	167	16
Gastroint Disord, NEC	\$372,478.93	165	11
Coronary Artery Disease	\$660,395.66	149	3
Infec/Inflam - Skin/Subcu Tiss	\$267,945.50	135	8

The top 10 clinical conditions represent **44%** of all admissions and **50%** of all readmissions.

CCSP – Pharmacy Utilization

In FY2011, CCSP members incurred 130,536 prescriptions at a rate of 1.1 scripts per member per month. This is 48% lower than the total managed ABD population rate of 2.1 scripts. The average cost per script is \$48.35, 20% lower than the \$60.41 managed population average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
ASH, Benzodiazepines	\$135,774.74	11,372
Psychother, Antidepressants	\$199,982.75	7,226
Analg/Antipyr, Opiate Agonists	\$310,443.06	6,795
Anticonvulsants, Misc	\$558,281.15	6,726
Antihyperlipidemic Drugs, NEC	\$175,123.18	5,083
Analg/Antipyr, Salicylates	\$16,878.98	4,978
Antihistamines & Comb, NEC	\$48,234.14	4,079
Cardiac, Beta Blockers	\$35,730.30	3,699
Anticonvulsant, Benzodiazepine	\$23,911.21	3,680
Muscle Relax, Skeletal Central	\$90,762.10	3,391

The top 10 therapeutic classes represent **44%** of all prescriptions.

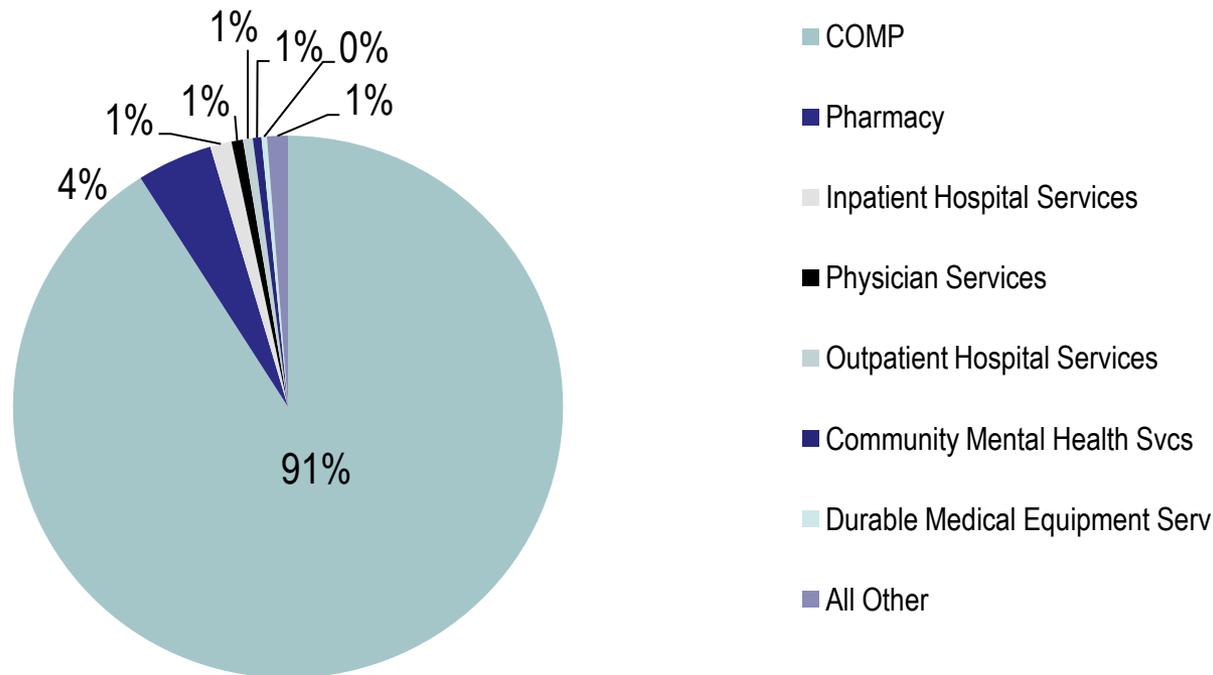


Comprehensive Supports Waiver (COMP)

Comprehensive Supports Waiver (COMP)

In FY2011, the COMP waiver serviced 5,905 members with a total* PMPM of \$4,649. The PMPM for COMP waiver expense was \$4,230, which is supported by the large percent (91%) of total costs attributed to COMP services.

Category of Service Distribution



COMP – Emergency Room Utilization

In FY2011, COMP members incurred 4,464 emergency room visits at a rate of 755.95 visits per 1000 members. This is 50% lower than the total managed ABD population ER rate of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Gastroint Disord, NEC	\$19,233.48	350
Injury, NEC	\$17,888.20	242
Injury - Musculoskeletal, NEC	\$8,837.75	209
Epilepsy	\$6,913.18	205
Arthropathies/Joint Disord NEC	\$6,478.68	172
Respiratory Disord, NEC	\$11,031.55	154
Mental Hlth - Neuroses, NEC	\$9,705.41	126
Mental Hlth - Schizophrenia	\$7,742.89	116
Infections - Respiratory, NEC	\$3,231.54	115
Prevent/Admin Hlth Encounters	\$1,588.10	115

The top 10 clinical conditions represent **40%** of all ER visits

COMP – Office Visits (OV)

-In FY2011, COMP members incurred 41,326 office visits at a rate of 6,998.28 visits per 1000 members.

-This is 3% higher than the total managed ABD population office visit rate of 6,802.16.

-The primary location for visits were in the physician's office, accounting for 82% of the total. Podiatry visits accounted for 7% of office visits and an additional 3% incurred under Children's Intervention Services.

COMP – Inpatient Admissions

-In FY2011, COMP members incurred 883 inpatient admissions at a rate of 150 admits per 1000 members, 73% lower than the managed population average.

-COMP's net pay per admission of \$5,740 is 23% lower than the average, however the average length of stay is slightly higher at 7.93 days.

-COMP's readmission and avoidable admission rates are lower than the average at 4.4% and 14% respectively.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

COMP – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Pneumonia, Bacterial	\$513,445.13	90	1
Mental Hlth - Schizophrenia	\$253,084.17	65	5
Epilepsy	\$228,904.11	55	2
Pneumonia, NEC	\$352,446.55	51	2
Gastroint Disord, NEC	\$268,334.36	48	1
Infec/Inflam - Skin/Subcu Tiss	\$87,546.82	31	0
Infections - Urinary Tract	\$109,055.50	31	0
Mental Hlth - Antisocial Behav	\$84,172.28	29	0
Mental Hlth - Bipolar Disorder	\$146,200.57	29	3
Gastritis/Gastroenteritis	\$74,941.62	22	1

The top 10 clinical conditions represent **51%** of all admissions and **38%** of all readmissions.

COMP – Pharmacy Utilization

In FY2011, COMP members incurred 176,654 prescriptions at a rate of 2.5 scripts per member per month. This is 19% higher than the total managed ABD population rate of 2.1 scripts. The average cost per script is \$82.98, 38% higher than the \$60.41 average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
Psychother, Tranq/Antipsychotic	\$8,209,545.16	27,299
Anticonvulsants, Misc	\$2,302,952.33	25,019
Psychother, Antidepressants	\$370,763.12	15,270
Antihistamines & Comb, NEC	\$80,876.84	8,066
Anticonvulsant, Benzodiazepine	\$54,090.26	7,608
ASH, Benzodiazepines	\$146,574.51	6,376
Antihyperlipidemic Drugs, NEC	\$189,249.15	5,502
Histamine (H2) Antagonist, NEC	\$84,624.75	5,298
Antichol/Antiparkinsonian Agnt	\$35,343.83	4,725
Cardiac, Beta Blockers	\$46,494.69	3,124

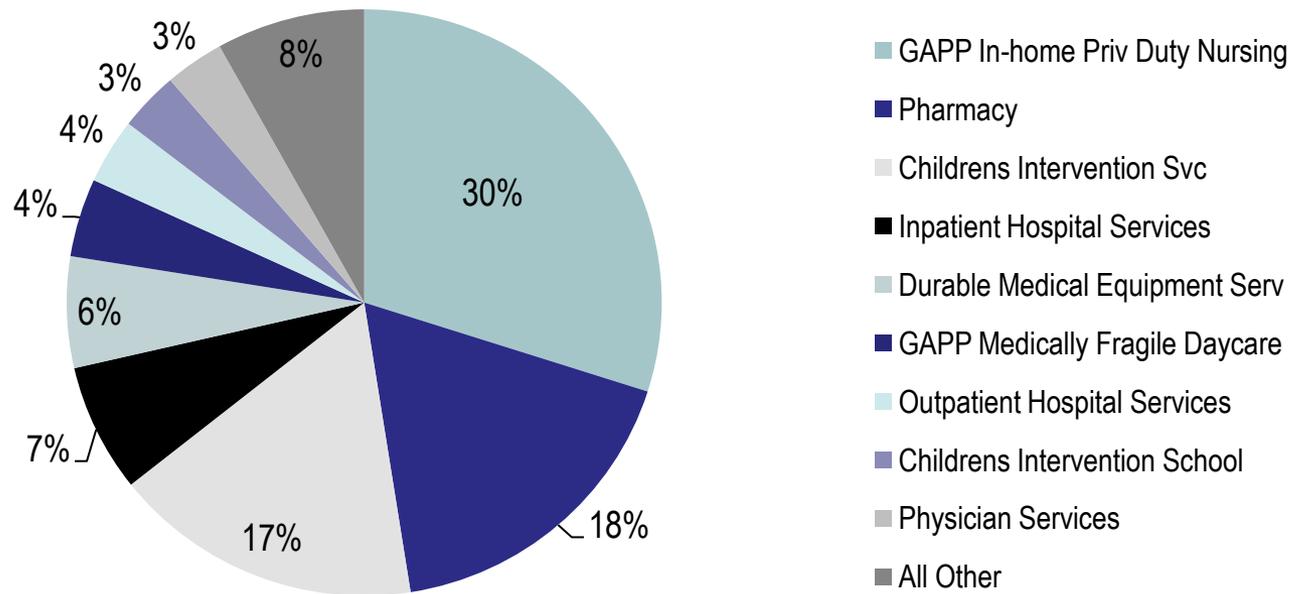


Deeming Waiver (KB)

Deeming Waiver (KB)

In FY2011, 3,241 members received services under the Deeming Waiver with a total* PMPM of \$757. The largest portion of services for KB members were GAPP, Pharmacy and Children's Intervention Services.

Category of Service Distribution



KB – Emergency Room Utilization

In FY2011, KB members incurred 994 emergency room visits at a rate of 306.66 visits per 1000 members. This is 80% lower than the total managed ABD population ER rate of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Gastroint Disord, NEC	\$4,095.78	80
Epilepsy	\$3,792.54	62
Infections - Respiratory, NEC	\$1,118.38	42
Injury, NEC	\$1,953.38	36
Condition Rel to Tx - GI	\$2,283.55	31
Nutritional Disorders, NEC	\$1,537.69	31
Respiratory Disord, NEC	\$1,738.72	31
Injury - Musculoskeletal, NEC	\$567.39	30
Infections - ENT Ex Otitis Med	\$1,100.05	28
Injury - Head	\$1,114.27	26

The top 10 clinical conditions represent **40%** of all ER visits

KB – Office Visits (OV)

- In FY2011, KB members incurred 73,621 office visits at a rate of 22,713.18 visits per 1000 members.
- This is more than 3 times the total managed ABD population office visit rate of 6,802.16.
- The primary location for visits were Children's Intervention Services, accounting for 80% of the total. An additional 17% occurred in the physician's office.

KB – Inpatient Admissions

-In FY2011, KB members incurred 295 inpatient admissions at a rate of 91 admits per 1000 members, a rate significantly lower than the managed population average.

-KB's net pay per admission of \$8,233 is 10% higher than the average, however the average length of stay is slightly lower at 6.71 days.

-KB's readmission and avoidable admission rates are both lower at 6%.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

KB – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Epilepsy	\$163,932.05	50	2
Pneumonia, Bacterial	\$114,919.56	18	1
Condition Rel to Tx - Med/Surg	\$227,501.99	17	0
Signs/Symptoms/Oth Cond, NEC	\$81,105.73	15	1
Infections - ENT Ex Otitis Med	\$41,597.89	13	1
Nutritional Disorders, NEC	\$46,514.97	13	2
Infections - Respiratory, NEC	\$30,983.68	11	1
Asthma	\$25,520.80	11	0
Gastroint Disord, NEC	\$56,971.22	9	4
Pneumonia, NEC	\$179,791.94	9	1

The top 10 clinical conditions represent **56%** of all admissions and **76%** of all readmissions.

KB – Pharmacy Utilization

In FY2011, KB members incurred 64,517 prescriptions at a rate of 1.6 scripts per member per month. This is 24% lower than the total managed ABD population rate of 2.1 scripts. The average cost per script is \$80.29, 33% higher than the \$60.41 average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
Anticonvulsants, Misc	\$955,999.33	9,514
Adrenals & Comb, NEC	\$265,454.31	3,595
Stimulant, Amphetamine Type	\$248,610.96	3,155
Psychother, Tranq/Antipsychotic	\$206,039.01	2,659
Psychother, Antidepressants	\$47,502.91	2,522
Hypotensive Agents, NEC	\$43,955.58	2,486
Sympathomimetic Agents, NEC	\$151,621.11	2,453
Antibiot, Penicillins	\$42,535.00	2,182
Leukotriene Modifiers	\$101,736.02	1,636
ASH, Benzodiazepines	\$177,258.22	1,593

The top 10 therapeutic classes represent **49%** of all prescriptions.

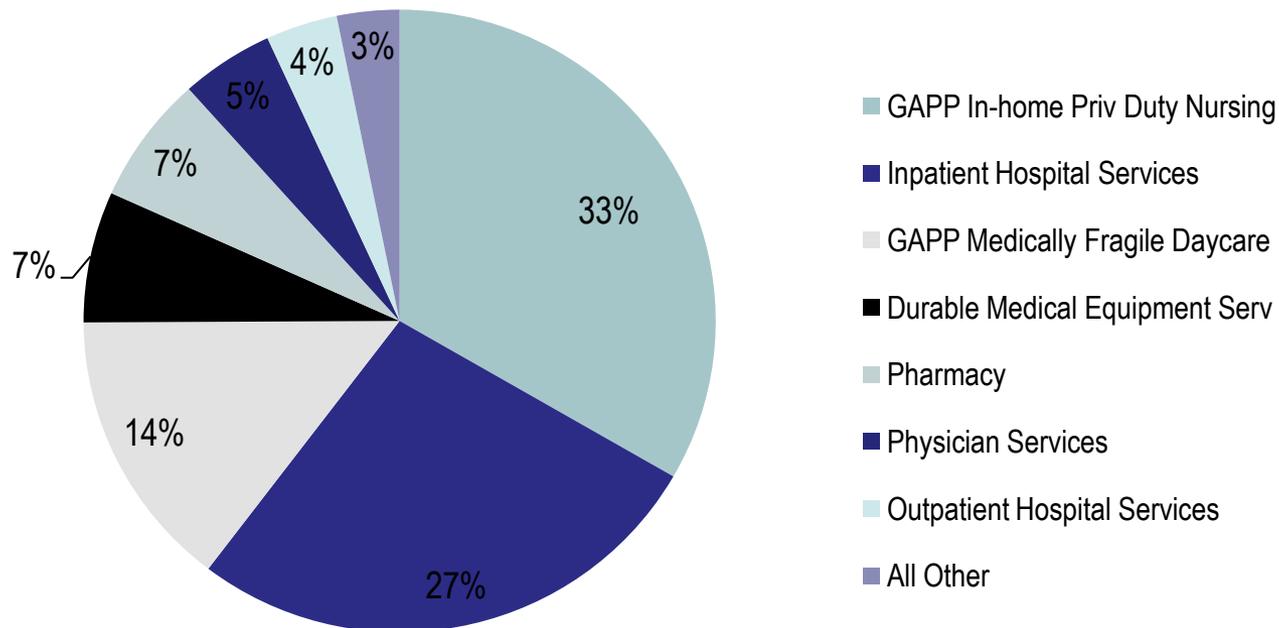


Georgia Pediatric Program (GAPP)

Georgia Pediatric Program (GAPP)

In FY2011, 841 members received GAPP in-home nursing services with a total* PMPM of \$9,024. The PMPM for GAPP waiver expense was \$3,007.

Category of Service Distribution



GAPP – Emergency Room Utilization

In FY2011, GAPP members incurred 2,351 emergency room visits at a rate of 2,795.76 visits per 1000 members. This is 86% higher than the total managed ABD population ER rate of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Condition Rel to Treatment of GI	\$32,280.22	217
Infections - Respiratory, NEC	\$10,450.19	156
Respiratory Disord, NEC	\$21,429.28	152
Pneumonia, Bacterial	\$20,426.57	148
Gastroint Disord, NEC	\$16,267.98	147
Condition Rel to Tx - Med/Surg	\$11,392.06	108
Epilepsy	\$11,319.93	98
Infections - ENT Ex Otitis Med	\$11,462.69	93
Nutritional Disorders, NEC	\$8,445.04	64
ENT Disorders, NEC	\$3,196.12	52

The top 10 clinical conditions represent **53%** of all ER visits

GAPP – Office Visits (OV)

-In FY2011, GAPP members incurred 13,711 office visits at a rate of 16,304.83 visits per 1000 members.

-This is more than 2 times the total managed ABD population office visit rate of 6,802.16.

-The primary location for visits were the physician's office, accounting for 63% of the total. An additional 30% occurred in Children's Intervention Services.

GAPP – Inpatient Admissions

-In FY2011, GAPP members incurred 1,142 inpatient admissions at a rate of 1,358 admits per 1000 members, a rate more than 2 times the managed population average.

-GAPP's net pay per admission of \$23,856 is also more than 2 times the average, with an average length of stay 80% higher at 12.82 days.

-GAPP's readmission rate is higher at 13.75%, but avoidable admission rates are lower at 8%.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

GAPP – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Pneumonia, Bacterial	\$2,651,847.93	122	10
Signs/Symptoms/Oth Cond, NEC	\$1,503,687.97	78	10
Condition Rel to Tx - Med/Surg	\$1,815,925.66	74	23
Epilepsy	\$714,375.49	68	4
Infections - Respiratory, NEC	\$596,784.57	60	10
Nutritional Disorders, NEC	\$858,711.06	53	9
Pneumonia, NEC	\$1,585,161.81	50	9
Respiratory Disord, NEC	\$1,151,001.01	47	6
Hiatal Hernia/Reflux Esophagit	\$709,334.84	45	9
Infections - ENT Ex Otitis Med	\$631,992.52	42	5

The top 10 clinical conditions represent **56%** of all admissions and **61%** of all readmissions.

GAPP – Pharmacy Utilization

In FY2011, GAPP members incurred 43,108 prescriptions at a rate of 4.3 scripts per member per month. This is 2 times higher than the total managed ABD population rate of 2.1 scripts. The average cost per script is \$140.44, significantly higher than the \$60.41 average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
Anticonvulsants, Misc	\$374,647.01	3,793
Adrenals & Comb, NEC	\$721,626.93	3,757
Sympathomimetic Agents, NEC	\$256,111.17	3,053
Gastrointestinal Drug Misc,NEC	\$203,203.11	1,405
Antibiot, Penicillins	\$29,103.63	1,359
Histamine (H2) Antagonist, NEC	\$43,834.12	1,239
ASH, Benzodiazepines	\$226,312.79	1,160
ASH, Barbiturates	\$16,779.28	1,128
Antiinf S/MM,Antifungal & Comb	\$29,798.53	1,098
Antichol/Antimuscarin/Antispas	\$83,808.73	1,063

The top 10 therapeutic classes represent **44%** of all prescriptions.

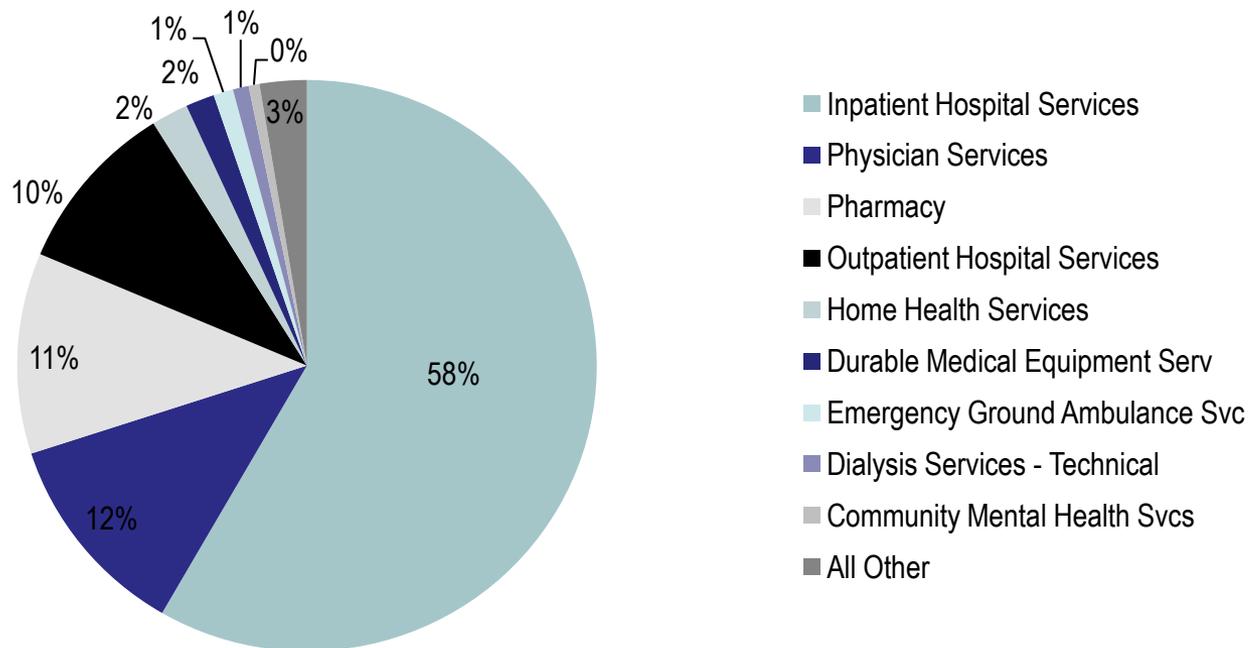


Home Health Services

Home Health Services

In FY2011, the 3,359 members received home health services with a total* PMPM of \$3,671. The PMPM for home health services was \$907.

Category of Service Distribution



Home Health – Emergency Room Utilization

In FY2011, home health members incurred 13,990 emergency room visits at a rate of 4,165.24 visits per 1000 members. This is more than 2 times the total managed ABD population ER rate of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Gastroint Disord, NEC	\$186,637.15	1,131
Respiratory Disord, NEC	\$201,736.85	1,079
Signs/Symptoms/Oth Cond, NEC	\$142,128.23	1,020
Arthropathies/Joint Disord NEC	\$73,891.89	890
Diabetes	\$42,609.62	518
Infec/Inflam - Skin/Subcu Tiss	\$63,278.03	505
Spinal/Back Disord, Low Back	\$35,562.37	460
Condition Rel to Tx - Med/Surg	\$26,536.57	451
Congestive Heart Failure	\$48,456.18	393
Injury - Musculoskeletal, NEC	\$28,358.60	343

The top 10 clinical conditions represent **49%** of all ER visits

Home Health – Office Visits (OV)

- In FY2011, home health members incurred 49,726 office visits at a rate of 14,804.91 visits per 1000 members.
- This is 2 times higher than the total managed ABD population office visit rate of 6,802.16.
- The primary location for visits were in the physician's office, accounting for 80% of the total.

Home Health – Inpatient Admissions

-In FY2011, home health members incurred 6,832 inpatient admissions at a rate of 370 admits per 1000 members, 33% lower than the managed population average.

-Home health member net pay per admission of \$13,942 is 86% higher than the average, however the average length of stay is only slightly higher at 7.51 days.

-Home health member readmission rates are higher at 15.6%, but avoidable admission rates are lower at 18%.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

Home Health – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Condition Rel to Tx - Med/Surg	\$7,559,282.34	476	100
Diabetes	\$4,746,186.54	430	77
Pneumonia, Bacterial	\$6,476,401.73	364	85
Osteoarthritis	\$5,260,122.77	312	1
Infec/Inflam - Skin/Subcu Tiss	\$2,508,038.88	243	19
Cerebrovascular Disease	\$3,314,519.56	212	14
Coronary Artery Disease	\$4,260,266.01	204	22
Chronic Obstruc Pulm Dis(COPD)	\$1,558,653.98	192	25
Gastroint Disord, NEC	\$2,229,810.69	188	38
Hypertension, Essential	\$1,571,045.95	178	35

The top 10 clinical conditions represent **41%** of all admissions and **39%** of all readmissions.

Home Health – Pharmacy Utilization

In FY2011, home health members incurred 255,704 prescriptions at a rate of 6.3 scripts per member per month. This is 3 times higher than the total managed ABD population rate of 2.1 scripts. The average cost per script is \$65.77, only 9% higher than the \$60.41 average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
Analg/Antipyr, Opiate Agonists	\$912,496.03	29,452
Psychother, Antidepressants	\$335,645.57	12,606
Antihyperlipidemic Drugs, NEC	\$358,128.47	10,560
Cardiac, Beta Blockers	\$97,336.03	9,032
Cardiac, ACE Inhibitors	\$53,412.53	8,818
Anticonvulsants, Misc	\$324,255.36	7,748
Sympathomimetic Agents, NEC	\$490,297.40	7,299
ASH, Benzodiazepines	\$48,698.89	6,878
Cardiac, Calcium Channel	\$179,973.29	6,702
Adrenals & Comb, NEC	\$725,773.80	6,700

The top 10 therapeutic classes represent **41%** of all prescriptions.

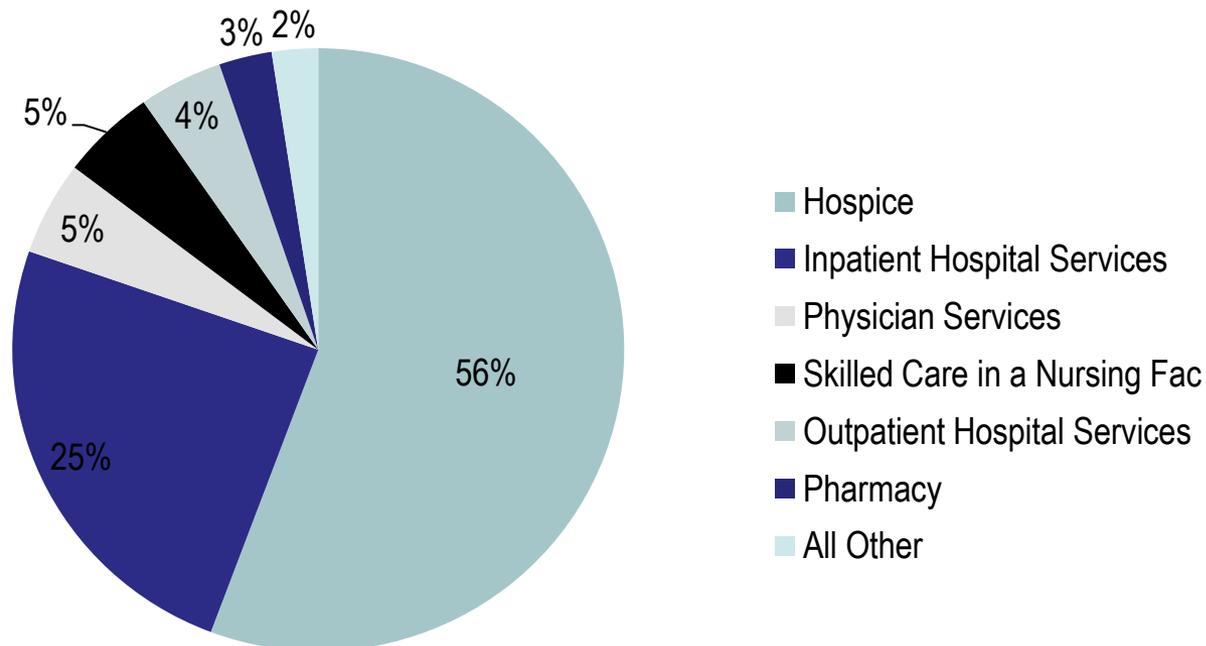


Hospice Services

Hospice Services

In FY2011, 2,990 members received hospice services with a total* PMPM of \$4,141. The PMPM for hospice services was \$2,307.

Category of Service Distribution



Hospice – Emergency Room Utilization

In FY2011, hospice members incurred 6,087 emergency room visits at a rate of 2,036.41 visits per 1000 members. This is 36% higher than the total managed ABD population ER rate of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Gastroint Disord, NEC	\$85,873.99	609
Respiratory Disord, NEC	\$85,014.75	565
Signs/Symptoms/Oth Cond, NEC	\$64,837.04	473
Infections, NEC	\$9,861.24	224
Congestive Heart Failure	\$11,753.31	188
Chronic Obstruc Pulm Dis(COPD)	\$21,290.96	184
Cancer - Nonspecified	\$7,140.08	183
Arthropathies/Joint Disord NEC	\$9,776.32	159
Pneumonia, Bacterial	\$22,397.90	156
Nutritional Disorders, NEC	\$21,439.71	153

The top 10 clinical conditions represent **48%** of all ER visits

Hospice – Office Visits (OV)

-In FY2011, hospice members incurred 14,166 office visits at a rate of 4,739.25 visits per 1000 members.

-This is 30% lower than the total managed ABD population office visit rate of 6,802.16.

-The primary location for visits were in the physician's office, accounting for 85% of the total.

Hospice – Inpatient Admissions

-In FY2011, hospice members incurred 3,490 inpatient admissions at a rate of 1168 admits per 1000 members.

-Hospice member net pay per admission of \$12,000 is 60% higher than the average, with an average length of stay of 7.76 days.

-Hospice member readmission rate of 18% is 2 times higher than the average, but avoidable admission rates are lower at 15%.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

Hospice – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Pneumonia, Bacterial	\$3,990,788.56	269	51
Cancer - Lung	\$2,919,212.16	209	29
Gastroint Disord, NEC	\$1,128,668.22	136	26
Chronic Obstruc Pulm Dis(COPD)	\$1,132,273.35	133	26
HIV Infection	\$1,832,981.01	128	25
Nutritional Disorders, NEC	\$705,324.66	104	20
Cerebrovascular Disease	\$2,072,255.23	95	11
Cancer - Colon	\$1,232,942.83	94	9
Mental Hlth - Substance Abuse	\$742,763.22	83	10
Infections - Urinary Tract	\$425,024.33	82	9

The top 10 clinical conditions represent **38%** of all admissions and **34%** of all readmissions.

Hospice – Pharmacy Utilization

In FY2011, hospice members incurred 59,663 prescriptions at a rate of 1.7 scripts per member per month. The average cost per script is \$69.63, 15% higher than the \$60.41 average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
Analg/Antipyr, Opiate Agonists	\$423,476.94	7,271
ASH, Benzodiazepines	\$37,608.59	4,091
Sympathomimetic Agents, NEC	\$147,050.38	2,185
Psychother, Antidepressants	\$43,707.45	2,038
Adrenals & Comb, NEC	\$174,568.51	2,021
Anticonvulsants, Misc	\$84,779.84	2,009
Cardiac, Beta Blockers	\$17,317.19	1,831
Histamine (H2) Antagonist, NEC	\$19,981.97	1,764
Antihistamines & Comb, NEC	\$23,062.90	1,746
Diuretics, Loop Diuretics	\$8,977.08	1,420

The top 10 therapeutic classes represent 44% of all prescriptions.

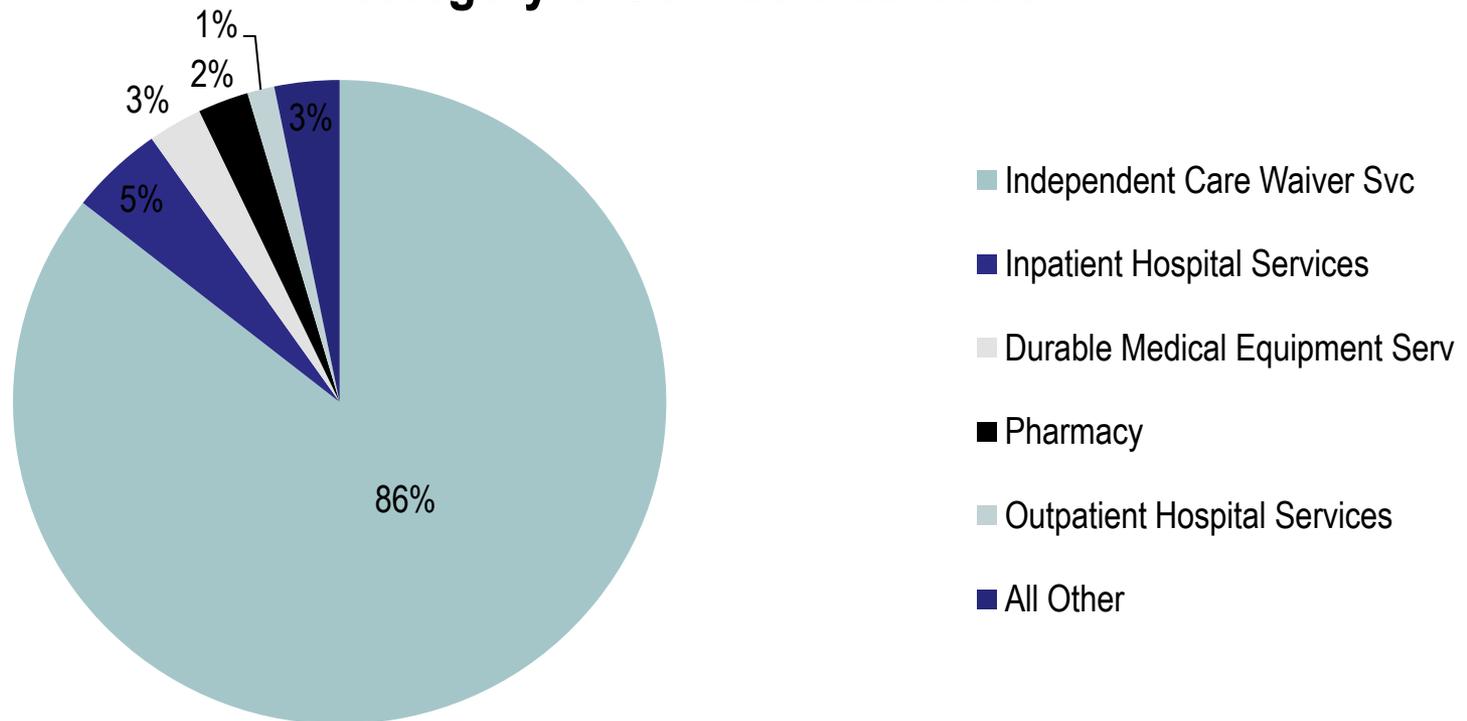


Independent Care Waiver Program (ICWP)

Independent Care Waiver Program (ICWP)

In FY2011, ICWP serviced 949 members with a total* PMPM of \$3,904. The PMPM for waiver expense was \$3,342.

Category of Service Distribution



ICWP – Emergency Room Utilization

In FY2011, ICWP members incurred 1,377 emergency room visits at a rate of 1,451.77 visits per 1000 members; 3% higher than the total managed ABD population ER rate of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Infections - Urinary Tract	\$5,006.03	144
Gastroint Disord, NEC	\$8,007.46	124
Condition Rel to Tx - Med/Surg	\$1,872.57	91
Respiratory Disord, NEC	\$3,900.27	72
Arthropathies/Joint Disord NEC	\$2,158.00	64
Infections, NEC	\$1,474.42	60
Renal/Urinary Disord, NEC	\$1,107.83	39
Infec/Inflam - Skin/Subcu Tiss	\$2,741.71	38
Headache, Migraine/Muscle Tens	\$1,433.37	31
Infections - Respiratory, NEC	\$976.74	30

The top 10 clinical conditions represent **50%** of all ER visits

ICWP – Office Visits (OV)

- In FY2011, ICWP members incurred 6,671 office visits at a rate of 7,033.21 visits per 1000 members.
- This is 3% higher than the total managed ABD population OV rate of 6,802.16.
- The primary location for visits were in the physician's office, accounting for 84% of the total.

ICWP – Inpatient Admissions

-In FY2011, ICWP members incurred 421 inpatient admissions at a rate of 443.86 admits per 1000 members.

-ICWP member's net pay per admission of \$5,341 is 28% lower than the average, with an average length of stay of 7.58 days.

-ICWP member's readmission rate of 5% is significantly lower than the average, but avoidable admission rates are slightly higher at 22%.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

ICWP – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Infections - Urinary Tract	\$120,735.28	51	1
Condition Rel to Tx - Med/Surg	\$358,579.15	47	2
Pneumonia, Bacterial	\$398,388.66	42	0
Decubitus Ulcers	\$245,161.35	26	1
Gastroint Disord, NEC	\$27,025.72	19	1
Spinal/Back Disord, Low Back	\$53,792.04	15	1
Pneumonia, NEC	\$46,568.50	15	0
Infec/Inflam - Skin/Subcu Tiss	\$40,534.32	14	0
Nutritional Disorders, NEC	\$49,964.44	12	4
Hypertension, Essential	\$56,612.64	10	3

The top 10 clinical conditions represent **60%** of all admissions and **57%** of all readmissions.

ICWP – Pharmacy Utilization

In FY2011, ICWP members incurred 21,623 prescriptions at a rate of 1.9 scripts per member per month. The average cost per script is \$51.69, 14% lower than the \$60.41 average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
ASH, Benzodiazepines	\$11,480.71	1,589
Analg/Antipyr, Opiate Agonists	\$56,483.73	1,451
Psychother, Antidepressants	\$38,801.11	1,437
Muscle Relax, Skeletal Central	\$72,758.50	1,339
Anticonvulsants, Misc	\$75,783.09	1,275
Antihyperlipidemic Drugs, NEC	\$26,373.45	644
Histamine (H2) Antagonist, NEC	\$5,860.88	589
Antihistamines & Comb, NEC	\$7,006.54	569
Anticonvulsant, Benzodiazepine	\$3,553.00	529
Muscle Rel,Smooth-Genitour NEC	\$36,261.21	479

The top 10 therapeutic classes represent 46% of all prescriptions.

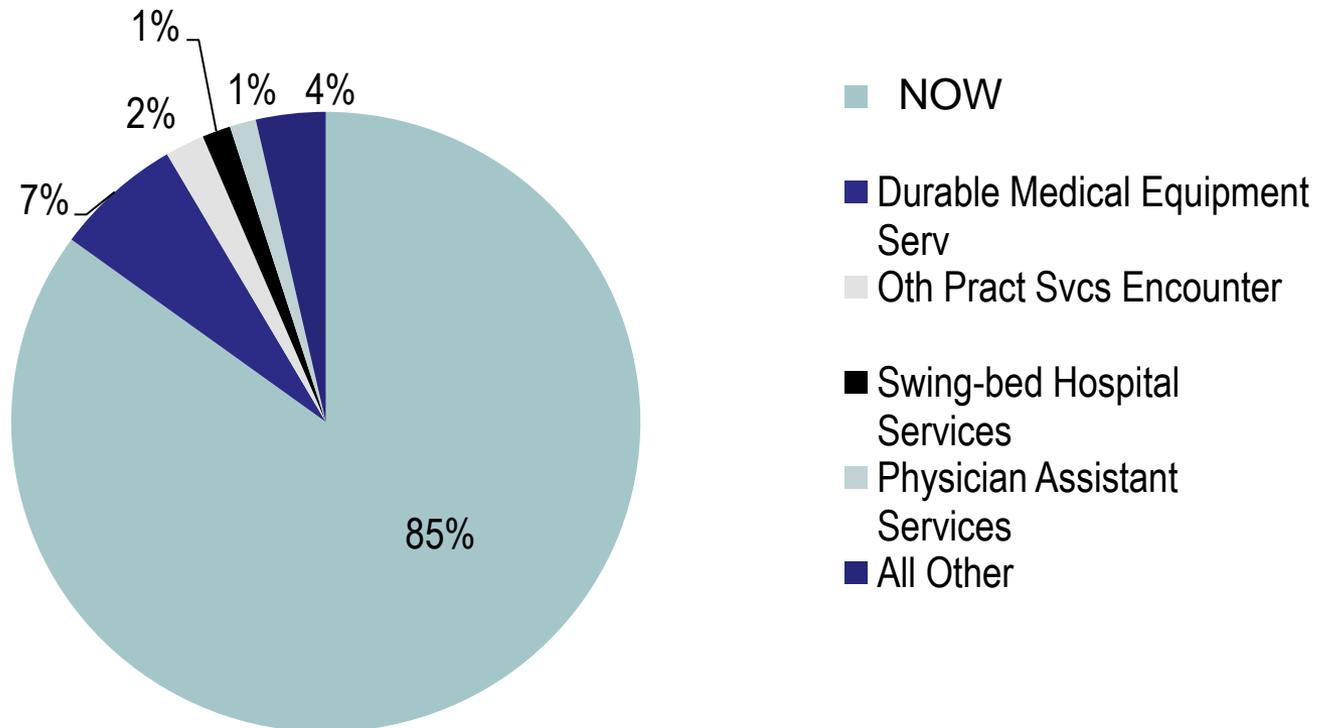


New Options Waiver (NOW)

New Options Waiver (NOW)

In FY2011, NOW serviced 5,008 members with a total* PMPM of \$1,187. The PMPM for waiver expense was \$1,009.

Category of Service Distribution



NOW – Emergency Room Utilization

In FY2011, NOW members incurred 1,845 emergency room visits at a rate of 368.38 visits per 1000 members.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Gastroint Disord, NEC	\$11,056.12	171
Respiratory Disord, NEC	\$5,603.53	89
Arthropathies/Joint Disord NEC	\$2,650.09	88
Injury - Musculoskeletal, NEC	\$3,262.83	88
Infections - Respiratory, NEC	\$1,792.39	76
Epilepsy	\$3,117.91	73
Infec/Inflam - Skin/Subcu Tiss	\$2,960.91	69
Injury, NEC	\$4,676.89	61
Infections - ENT Ex Otitis Med	\$2,058.45	54
Headache, Migraine/Muscle Tens	\$2,622.89	49

The top 10 clinical conditions represent **44%** of all ER visits

NOW – Office Visits (OV)

-In FY2011, NOW members incurred 22,296 office visits at a rate of 4,451.71 visits per 1000 members.

-This is 53% lower than the total managed ABD population OV rate of 6,802.16.

-The primary location for visits were in the physician's office, accounting for 71% of the total. An additional 17% of visits were for Children's Intervention Services.

NOW – Inpatient Admissions

-In FY2011, NOW members incurred 336 inpatient admissions at a rate of 67.09 admits per 1000 members.

-NOW member's net pay per admission of \$5,319 is 29% lower than the average for the managed population, with an average length of stay of 6.34 days.

-NOW member's readmission and avoidable admission rates are significantly lower than the average at 4% and 13%, respectively.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

NOW – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Pneumonia, Bacterial	\$140,280.65	25	0
Epilepsy	\$58,709.19	18	0
Mental Hlth - Schizophrenia	\$159,802.24	17	1
Pneumonia, NEC	\$77,500.59	14	1
Diabetes	\$22,053.45	11	0
Condition Rel to Tx - Med/Surg	\$23,656.34	10	0
Gastroint Disord, NEC	\$49,261.98	9	1
Cholecystitis/Cholelithiasis	\$34,011.99	9	0
Osteoarthritis	\$21,624.60	8	0
Cerebrovascular Disease	\$18,433.05	7	0

The top 10 clinical conditions represent **38%** of all admissions and **25%** of all readmissions.

NOW – Pharmacy Utilization

In FY2011, NOW members incurred 71,300 prescriptions at a rate of 1.2 scripts per member per month. The average cost per script is \$65.74, 9% higher than the \$60.41 managed population average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
Anticonv, Succinimides	\$981,179.56	9,664
Psychother, Antidepressants	\$1,620,172.18	7,575
Anticonvulsants, Misc	\$111,045.32	5,202
Cardiac, Calcium Channel	\$67,309.82	2,368
Cardiac Drugs, NEC	\$13,354.97	1,879
ASH, Barbiturates	\$41,896.06	1,832
Antihyperlipidemic Drugs, NEC	\$32,191.89	1,699
Stimulant, Non-Amphetamine	\$15,939.29	1,615
Antiemetics, NEC	\$20,403.32	1,615
Cardiac, Alpha-Beta Blockers	\$14,889.82	1,502

The top 10 therapeutic classes represent 49% of all prescriptions.

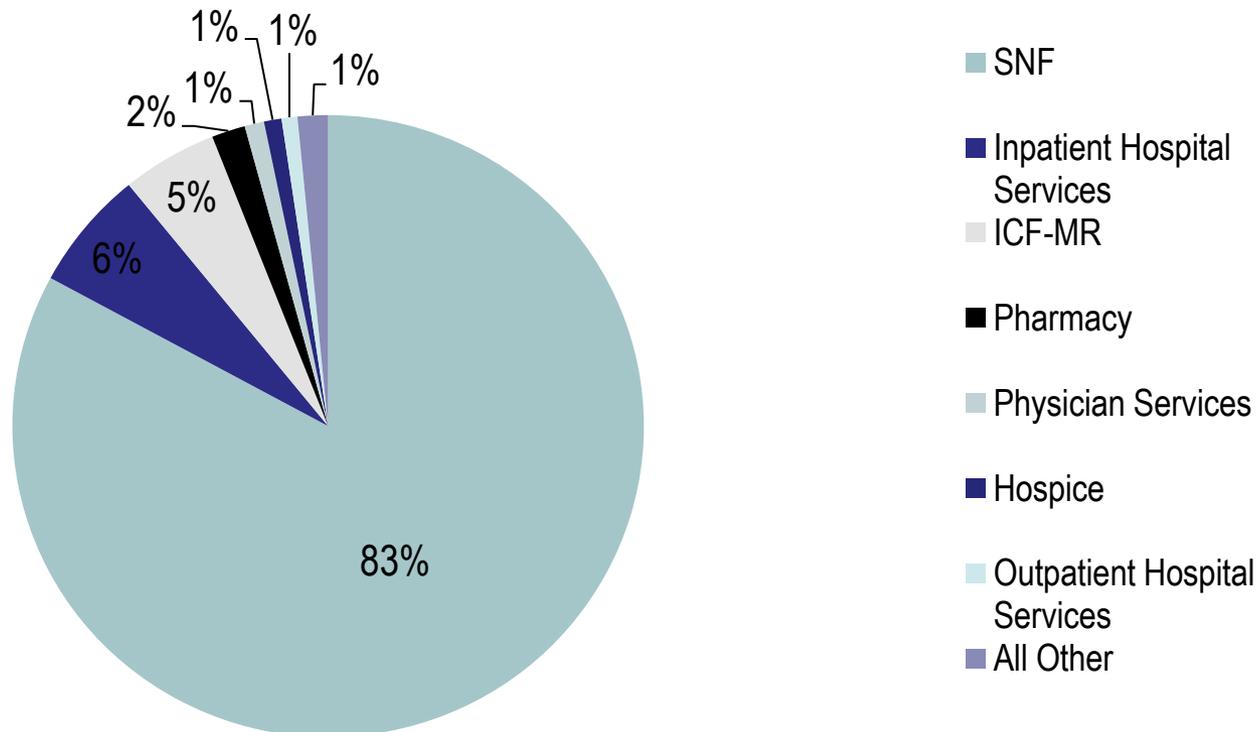


Nursing Facilities (NF)

Nursing Facilities (NF)

In FY2011, NF serviced 30,986 members with a total* PMPM of \$3,358. The PMPM for nursing facility expense (SNF/ICF-MR) was \$2,948.

Category of Service Distribution



NF – Emergency Room Utilization

In FY2011, NF members incurred 37,395 emergency room visits at a rate of 1,206.83 visits per 1000 members, 20% lower than the managed population average of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Respiratory Disord, NEC	\$122,581.37	2,476
Gastroint Disord, NEC	\$111,767.28	2,293
Infections, NEC	\$35,043.76	1,832
Infections - Urinary Tract	\$30,965.35	1,769
Arthropathies/Joint Disord NEC	\$32,533.56	1,396
Injury, NEC	\$37,722.75	1,336
Pneumonia, Bacterial	\$35,076.27	1,153
Injury - Musculoskeletal, NEC	\$21,914.36	1,032
Diabetes	\$26,810.96	892
Injury - Head	\$28,318.79	871

The top 10 clinical conditions represent **40%** of all ER visits

NF – Office Visits (OV)

-In FY2011, NF members incurred 61,734 office visits at a rate of 1,992.31 visits per 1000 members, significantly lower than the total managed ABD population OV rate of 6,802.16.

-The primary location for visits were in the physician's office, accounting for 87% of the total.

NF – Inpatient Admissions

-In FY2011, NF members incurred 16,502 inpatient admissions at a rate of 532.56 admits per 1000 members.

-NF member's net pay per admission of \$5,152 is 31% lower than the average for the managed population, with an average length of stay of 6.08 days.

-NF member's readmission are lower than the average at 6.1%, however avoidable admission rates are slightly higher at 23%.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

NF – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Pneumonia, Bacterial	\$10,397,933.82	1,872	88
Infections - Urinary Tract	\$2,237,849.34	1,141	44
Cerebrovascular Disease	\$9,611,771.03	943	37
Diabetes	\$4,243,723.30	759	69
Pneumonia, NEC	\$3,326,652.05	699	36
Condition Rel to Tx - Med/Surg	\$4,521,857.04	545	66
Fracture/Disloc - Hip/Fem Head	\$1,639,219.36	537	7
Gastroint Disord, NEC	\$1,876,510.17	518	33
Renal Function Failure	\$1,189,543.93	469	24
Nutritional Disorders, NEC	\$836,264.22	438	24

The top 10 clinical conditions represent **48%** of all admissions and **43%** of all readmissions.

NF – Pharmacy Utilization

In FY2011, NF members incurred 504,202 prescriptions. The rate of 1.4 scripts per member per month and the average cost per script of \$42.69 are both lower than the managed population average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
ASH, Benzodiazepines	\$452,378.10	65,754
Psychother, Antidepressants	\$669,832.06	28,387
Anticonvulsants, Misc	\$1,313,323.12	23,070
Psychother, Tranq/Antipsychotic	\$4,135,741.80	22,384
Analg/Antipyr, Opiate Agonists	\$592,517.62	21,872
Histamine (H2) Antagonist, NEC	\$178,952.23	15,613
Anticonvulsant, Benzodiazepine	\$91,250.56	15,394
Antidiabetic Agents, Insulins	\$1,355,353.24	15,373
Antihyperlipidemic Drugs, NEC	\$337,930.75	15,025
Folic Acid & Derivatives, NEC	\$66,428.01	14,773

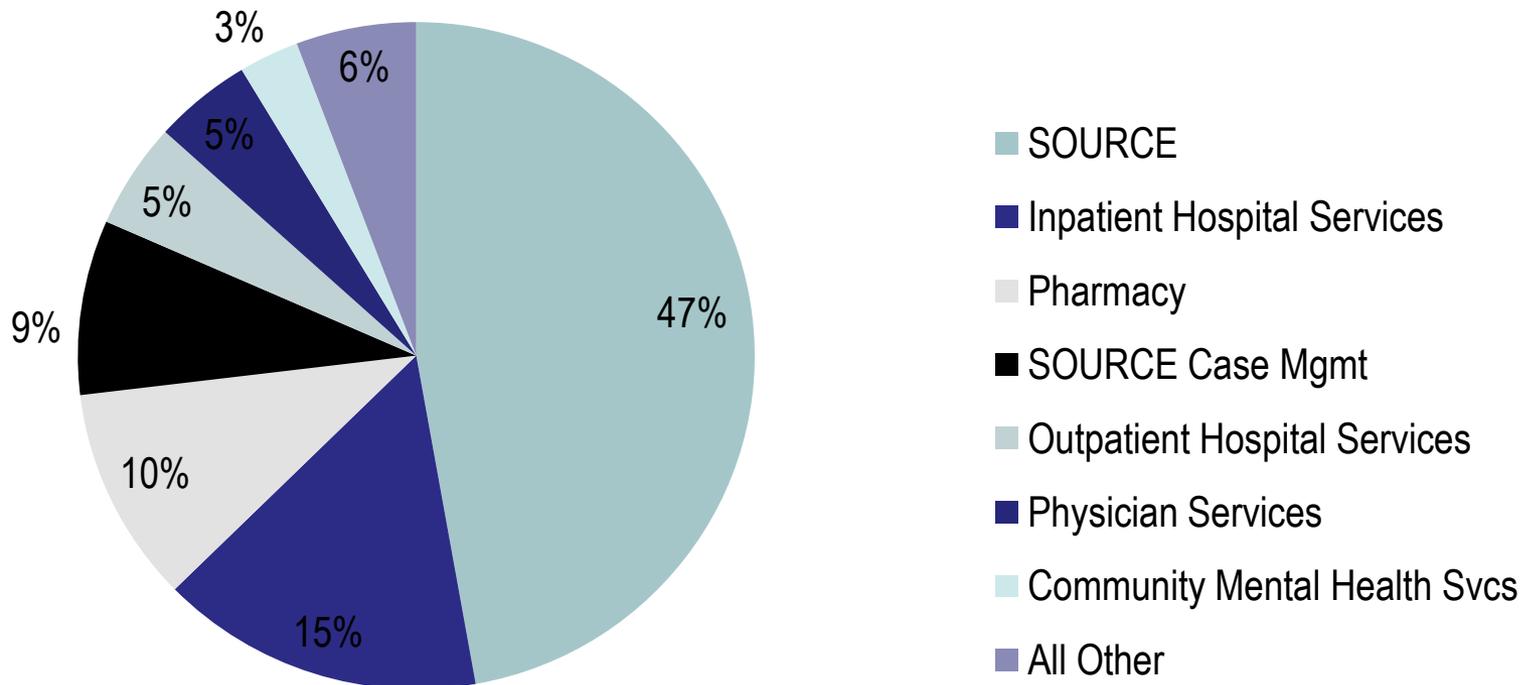


Service Options Using Resources in a Community (SOURCE)

Service Options Using Resources in a Community (SOURCE)

In FY2011, SOURCE serviced 21,320 members with a total* PMPM of \$1,690. The PMPM for waiver expense was \$941.

Category of Service Distribution



SOURCE – Emergency Room Utilization

In FY2011, SOURCE members incurred 43,658 emergency room visits at a rate of 2,047.80 visits per 1000 members, 36% higher than the managed population average of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Gastroint Disord, NEC	\$314,131.31	4,058
Respiratory Disord, NEC	\$302,024.97	3,333
Arthropathies/Joint Disord NEC	\$120,469.17	2,981
Spinal/Back Disord, Low Back	\$78,617.22	1,616
Diabetes	\$61,164.33	1,384
Injury - Musculoskeletal, NEC	\$60,629.02	1,280
Cardiovasc Disord, NEC	\$83,400.30	1,166
Headache, Migraine/Muscle Tens	\$74,873.53	1,147
Infections - Urinary Tract	\$37,523.03	1,100
Hypertension, Essential	\$32,439.38	1,099

The top 10 clinical conditions represent **44%** of all ER visits

SOURCE – Office Visits (OV)

-In FY2011, SOURCE members incurred 214,951 office visits at a rate of 10,082.37 visits per 1000 members, 48% higher than the total managed ABD population OV rate of 6,802.16.

-The primary location for visits were in the physician's office, accounting for 85% of the total. An additional 5% of visits were for podiatry services.

SOURCE – Inpatient Admissions

-In FY2011, SOURCE members incurred 11,834 inpatient admissions at a rate of 555.08 admits per 1000 members.

-SOURCE member's net pay per admission of \$6,212 is 17% lower than the average for the managed population, with an average length of stay of 7.76 days.

-SOURCE member's readmission rates are lower than the average at 7.6%, however avoidable admission rates are higher at 24%.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

SOURCE – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Pneumonia, Bacterial	\$6,022,313.63	783	61
Diabetes	\$3,827,077.70	684	76
Chronic Obstruc Pulm Dis(COPD)	\$3,032,156.54	673	53
Hypertension, Essential	\$2,163,901.95	500	53
Mental Hlth - Schizophrenia	\$1,606,453.70	444	49
Coronary Artery Disease	\$3,660,993.45	442	22
Cerebrovascular Disease	\$2,974,854.22	434	18
Condition Rel to Tx - Med/Surg	\$3,681,644.87	424	47
Gastroint Disord, NEC	\$1,866,396.27	366	28
Infections - Urinary Tract	\$1,028,128.25	345	13

The top 10 clinical conditions represent **43%** of all admissions and **46%** of all readmissions.

SOURCE – Pharmacy Utilization

In FY2011, SOURCE members incurred 754,096 prescriptions. The rate of 2.9 scripts per member per month and the average cost per script of \$59.99 are both higher than the managed population average.

Top 10 Therapeutic Classes by Number of Prescriptions

Therapeutic Class	Net Payment	# of Scripts
Analg/Antipyr, Opiate Agonists	\$1,660,286.28	48,842
Psychother, Antidepressants	\$1,239,626.81	44,887
Anticonvulsants, Misc	\$2,283,772.35	34,007
Antihyperlipidemic Drugs, NEC	\$1,140,470.17	33,107
ASH, Benzodiazepines	\$365,417.09	30,608
Psychother, Tranq/Antipsychotic	\$8,914,884.64	29,388
Histamine (H2) Antagonist, NEC	\$253,188.52	24,334
Cardiac, ACE Inhibitors	\$177,711.17	23,963
Antihistamines & Comb, NEC	\$266,263.48	23,319
Cardiac, Beta Blockers	\$247,836.53	21,966

The top 10 therapeutic classes represent **42%** of all prescriptions.

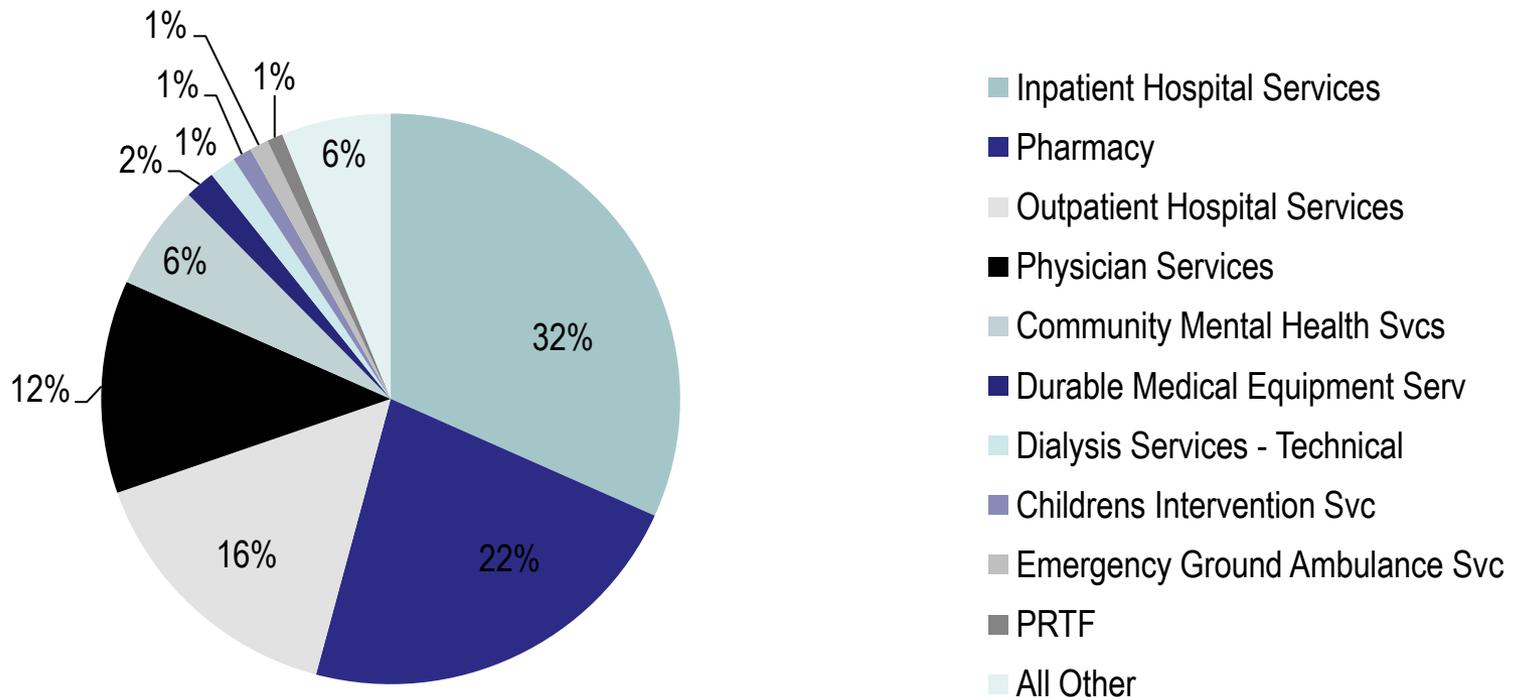


ABD Non-managed Population

ABD Non managed Population

In FY2011, 347,691 ABD members were not in a managed plan. The total PMPM was \$340.02. 36% of this population is dually eligible for Medicare.

Category of Service Distribution



ABD Non-managed – Emergency Room Utilization

In FY2011, the ABD non-managed members incurred 366,873 emergency room visits at a rate of 1,055.17 visits per 1000 members, 30% lower than the managed population average of 1,501.92.

Top 10 Clinical Conditions by Number of ER Visits

Clinical Condition	Net Payment	# of ER Visits
Gastroint Disord, NEC	\$2,366,792.46	33,840
Respiratory Disord, NEC	\$2,072,614.41	24,885
Arthropathies/Joint Disord NEC	\$806,815.84	23,025
Spinal/Back Disord, Low Back	\$714,623.94	17,071
Headache, Migraine/Muscle Tens	\$793,891.98	13,599
Injury - Musculoskeletal, NEC	\$656,796.45	13,566
Infections - Respiratory, NEC	\$491,947.59	12,759
Infec/Inflam - Skin/Subcu Tiss	\$597,091.62	9,390
Infections - ENT Ex Otitis Med	\$447,386.46	9,206
Hypertension, Essential	\$250,559.45	8,617

The top 10 clinical conditions represent **45%** of all ER visits

ABD Non-managed – Office Visits (OV)

-In FY2011, ABD non-managed members incurred 2,107,122 office visits at a rate of 6,060.32 visits per 1000 members, 11% lower than the total managed ABD population office visit rate of 6,802.16.

-The primary location for visits was the physician's office, accounting for 74% of the total. Additional visits were for Children's Intervention and Community Mental Health Services at 6% and 3% respectively.

ABD Non-managed – Inpatient Admissions

-In FY2011, ABD non-managed members incurred 75,194 inpatient admissions at a rate of 216.27 admits per 1000 members.

-ABD non-managed member net pay per admission of \$6,697 is 10% lower than the average for the managed population, with an average length of stay of 6.04 days.

-Non-managed member readmission and avoidable admission rates are lower than the average at 6.5% and 18% respectively.

Managed ABD Population Average Statistics

Per 1000 Rate: 554 admits

Net Pay / Admit: \$7,482

Average Length of Stay: 7.14 days

15-Day Readmission Rate: 9%

Avoidable Admission Rate: 21%

ABD Non-managed – Inpatient Admissions

Top 10 Clinical Conditions by Number of Admissions

Clinical Condition	Net Payment	# of Admissions	# of Readmissions
Pneumonia, Bacterial	\$27,953,771.85	4,049	204
Coronary Artery Disease	\$27,051,005.33	3,281	110
Chronic Obstruc Pulm Dis(COPD)	\$11,009,031.13	2,998	111
Mental Hlth - Schizophrenia	\$11,160,835.20	2,988	314
Hematologic Disord, Congenital	\$17,667,953.71	2,730	424
Diabetes	\$14,303,468.82	2,699	223
Hypertension, Essential	\$11,320,637.96	2,453	211
Cerebrovascular Disease	\$21,184,222.82	2,313	57
Condition Rel to Tx - Med/Surg	\$15,975,017.97	2,160	246
Gastroint Disord, NEC	\$10,737,902.81	1,954	129

The top 10 clinical conditions represent **37%** of all admissions and **15%** of all readmissions.

Non-managed ABD – Pharmacy Utilization

In FY2011, ABD non-managed members incurred 4,605,067 prescriptions with a rate of 1.1 scripts per member per month. The average cost per script of \$69.13 is 14% higher than the managed population average.

Top 10 Therapeutic Classes by Number of Prescriptions

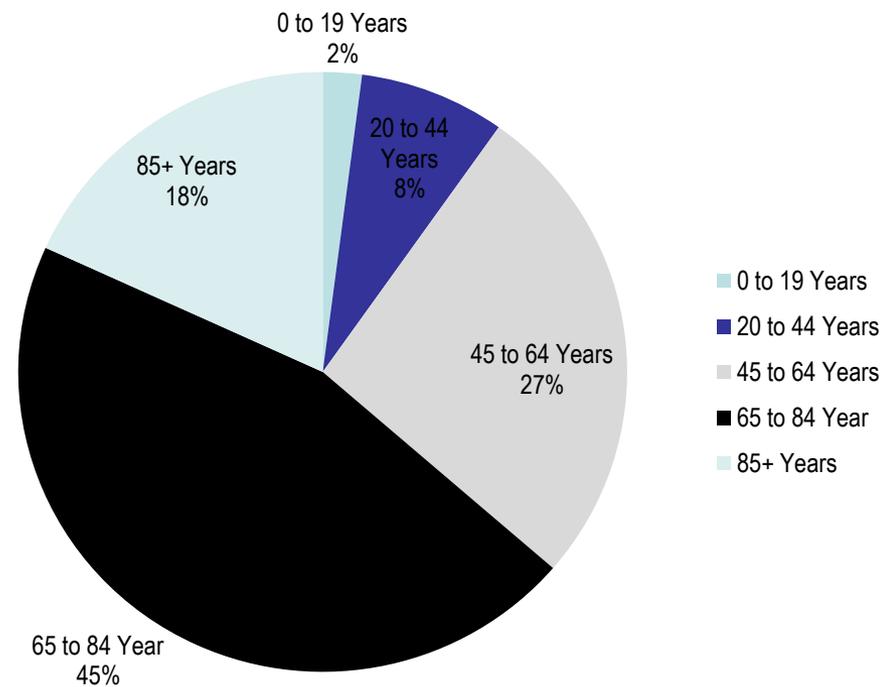
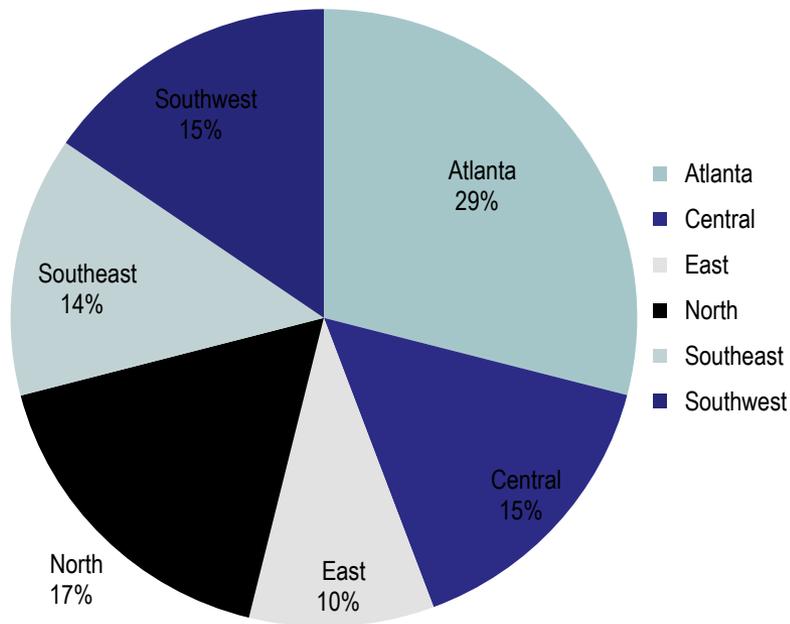
Therapeutic Class	Net Payment	# of Scripts
Analg/Antipyr, Opiate Agonists	\$13,658,126.81	451,681
Psychother, Antidepressants	\$9,867,881.09	385,674
Anticonvulsants, Misc	\$20,993,042.57	307,425
ASH, Benzodiazepines	\$3,651,956.56	292,164
Psychother, Tranq/Antipsychotic	\$75,672,764.42	283,177
Antihyperlipidemic Drugs, NEC	\$8,661,708.50	258,977
Cardiac, ACE Inhibitors	\$1,385,865.02	207,957
Antihistamines & Comb, NEC	\$2,065,310.53	194,032
Sympathomimetic Agents, NEC	\$10,294,963.83	181,999
Cardiac, Beta Blockers	\$1,947,123.79	181,935

The top 10 therapeutic classes represent **60%** of all prescriptions.



Appendix

CCSP Demographics



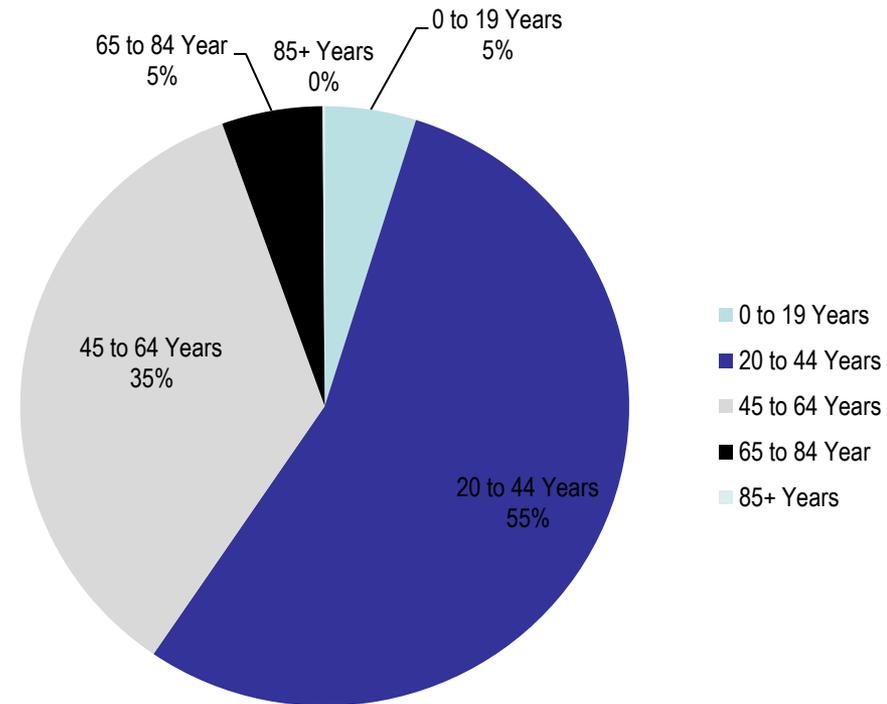
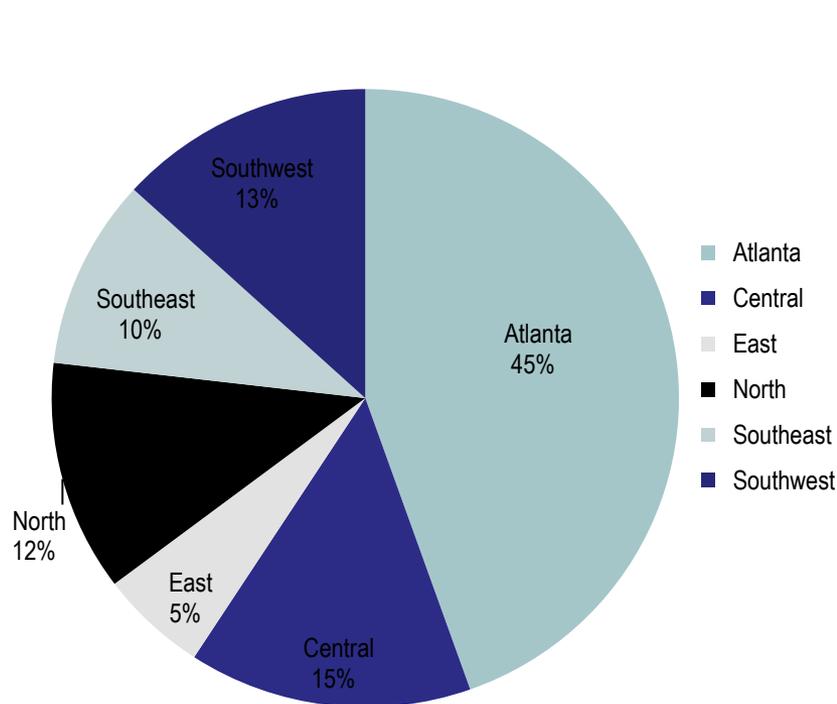
CCSP by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 18,868.69	\$ 1,572.39	1,296.39	6,998.64	450.87
Central	\$ 15,119.10	\$ 1,259.93	1,410.65	7,157.97	465.30
East	\$ 13,389.43	\$ 1,115.79	1,376.57	5,723.34	510.59
North	\$ 15,052.86	\$ 1,254.41	1,808.88	9,685.86	571.79
Southeast	\$ 13,265.88	\$ 1,105.49	1,647.06	9,555.77	570.53
Southwest	\$ 13,824.78	\$ 1,152.07	1,503.75	7,535.45	522.62
Total	\$ 15,578.78	\$ 1,298.23	1,488.94	7,792.44	506.84

CCSP by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$29,487.44	\$2,457.29	866.41	10,666.67	259.40
20 to 44	\$21,114.25	\$1,759.52	1,866.08	6,548.60	454.40
45 to 64	\$18,165.22	\$1,513.77	1,840.98	9,668.41	602.73
65 to 84	\$13,102.59	\$1,091.88	1,395.23	7,739.66	499.88
85+ Years	\$14,051.37	\$1,170.95	1,120.76	5,389.80	434.51
Total	\$ 15,578.78	\$ 1,298.23	1,488.94	7,792.44	506.84

COMP Demographics



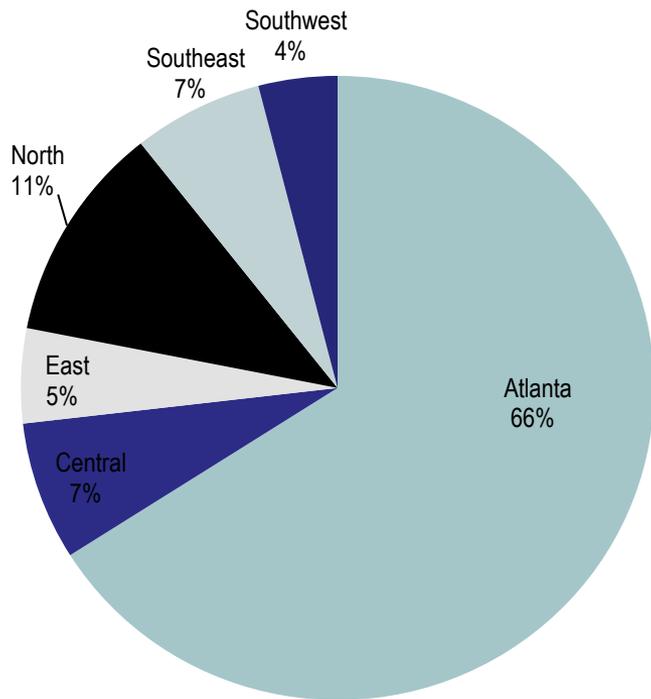
COMP by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 57,431.07	\$ 4,785.92	735.18	7,298.63	148.94
Central	\$ 54,072.12	\$ 4,506.01	685.91	6,853.34	128.61
East	\$ 52,601.34	\$ 4,383.44	762.20	5,341.46	121.95
North	\$ 56,155.55	\$ 4,679.63	736.87	7,068.88	145.69
Southeast	\$ 54,577.72	\$ 4,548.14	770.41	6,971.09	146.26
Southwest	\$ 54,029.72	\$ 4,502.48	907.40	6,797.82	192.25
Total	\$ 55,784.14	\$ 4,648.68	755.95	6,998.28	149.53

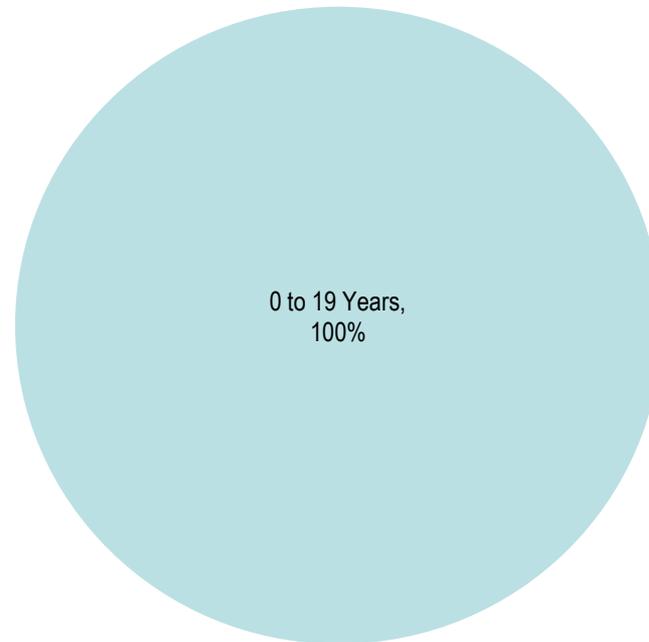
COMP by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$47,210.37	\$3,934.20	806.52	10,987.49	188.54
20 to 44	\$55,480.69	\$4,623.39	787.36	6,171.20	128.90
45 to 64	\$57,346.36	\$4,778.86	686.34	7,557.92	159.61
65 to 84	\$56,501.27	\$4,708.44	834.34	8,131.68	255.99
85+ Years	\$59,364.27	\$4,947.02	759.49	6,683.54	303.80
Total	\$ 55,784.14	\$ 4,648.68	755.95	6,998.28	149.53

KB Demographics



- Atlanta
- Central
- East
- North
- Southeast
- Southwest



- 0 to 19 Years
- 20 to 44 Years
- 45 to 64 Years
- 65 to 84 Year
- 85+ Years

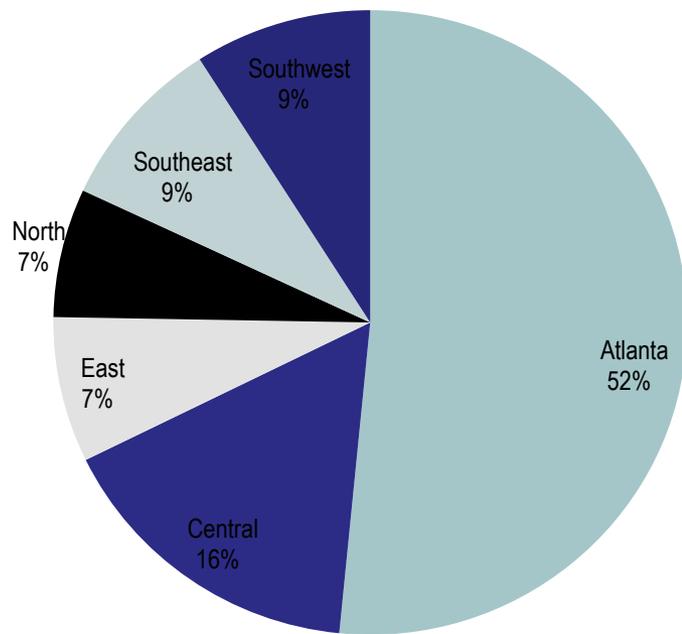
KB by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 8,033.06	\$ 669.42	302.43	24,215.49	73.39
Central	\$ 12,083.46	\$ 1,006.96	266.57	16,338.23	107.49
East	\$ 12,485.80	\$ 1,040.48	491.08	22,696.75	232.95
North	\$ 9,712.48	\$ 809.37	334.48	24,742.97	117.89
Southeast	\$ 10,616.14	\$ 884.68	218.27	17,962.85	69.66
Southwest	\$ 12,490.26	\$ 1,040.85	291.19	11,632.18	137.93
Total	\$ 9,081.93	\$ 756.83	306.66	22,713.18	91.01

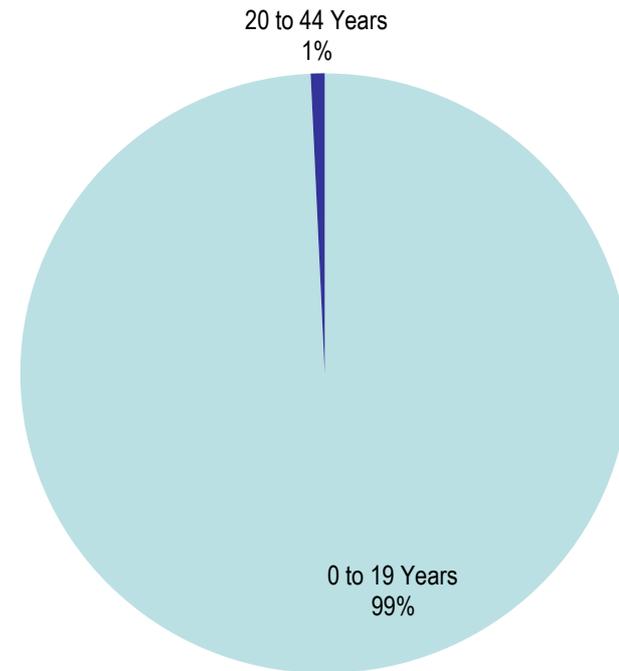
KB by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ 9,081.93	\$ 756.83	306.66	22,713.18	91.01
20 to 44	\$ -	\$ -	-	-	-
45 to 64	\$ -	\$ -	-	-	-
65 to 84	\$ -	\$ -	-	-	-
85+ Years	\$ -	\$ -	-	-	-
Total	\$ 9,081.93	\$ 756.83	306.66	22,713.18	91.01

GAPP Demographics



- Atlanta
- Central
- East
- North
- Southeast
- Southwest



- 0 to 19 Years
- 20 to 44 Years
- 45 to 64 Years
- 65 to 84 Year
- 85+ Years

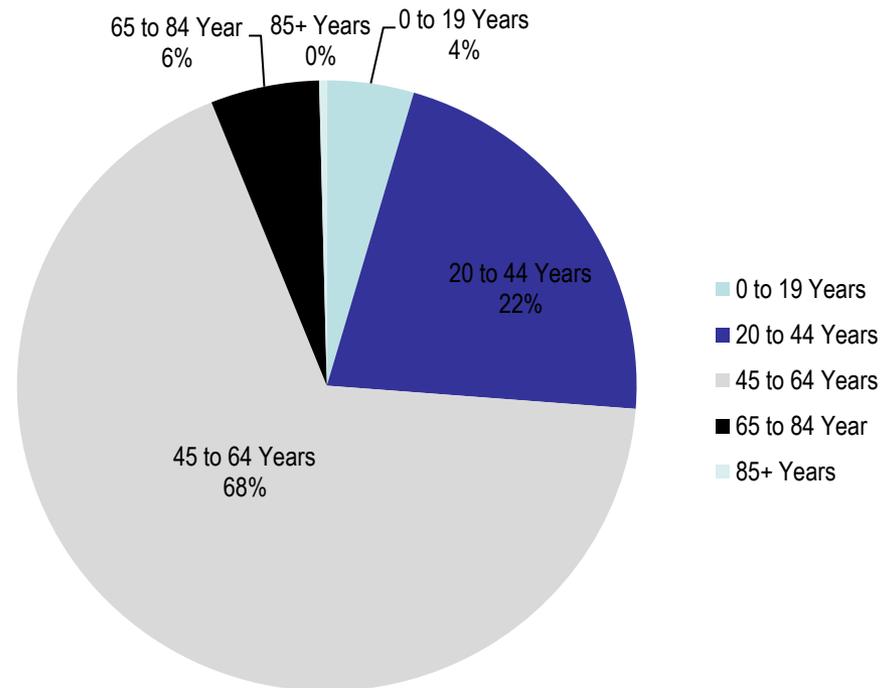
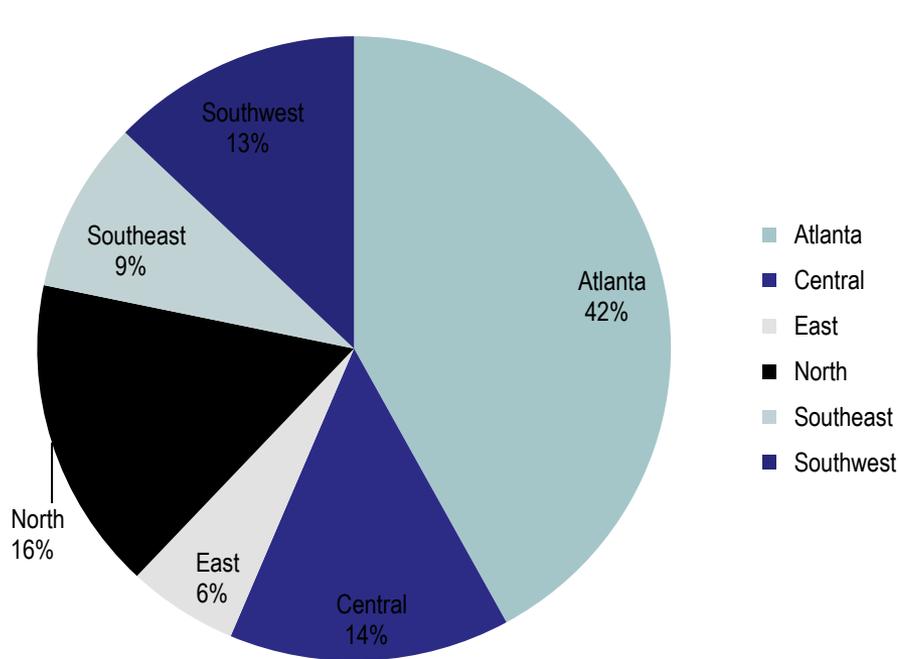
GAPP by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 111,420.05	\$ 9,285.00	3,111.28	13,699.79	1,418.41
Central	\$ 99,478.17	\$ 8,289.85	2,395.59	22,376.00	1,293.33
East	\$ 75,477.94	\$ 6,289.83	2,226.32	9,900.00	773.68
North	\$ 145,020.64	\$ 12,085.05	2,567.61	23,054.98	1,479.94
Southeast	\$ 109,439.29	\$ 9,119.94	2,679.87	23,933.99	1,412.54
Southwest	\$ 105,342.91	\$ 8,778.58	2,470.97	13,051.48	1,472.07
Total	\$ 108,293.22	\$ 9,024.44	2,795.76	16,304.83	1,358.04

GAPP by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ 108,372.85	\$ 9,031.07	2,799.45	16,467.42	1,313.27
20 to 44	\$ 76,559.53	\$ 6,379.96	1,542.86	8,400.00	685.71
45 to 64	\$ -	\$ -	-	-	-
65 to 84	\$ -	\$ -	-	-	-
85+ Years	\$ -	\$ -	-	-	-
Total	\$ 108,293.22	\$ 9,024.44	2,795.76	16,304.83	1,358.04

Home Health Demographics



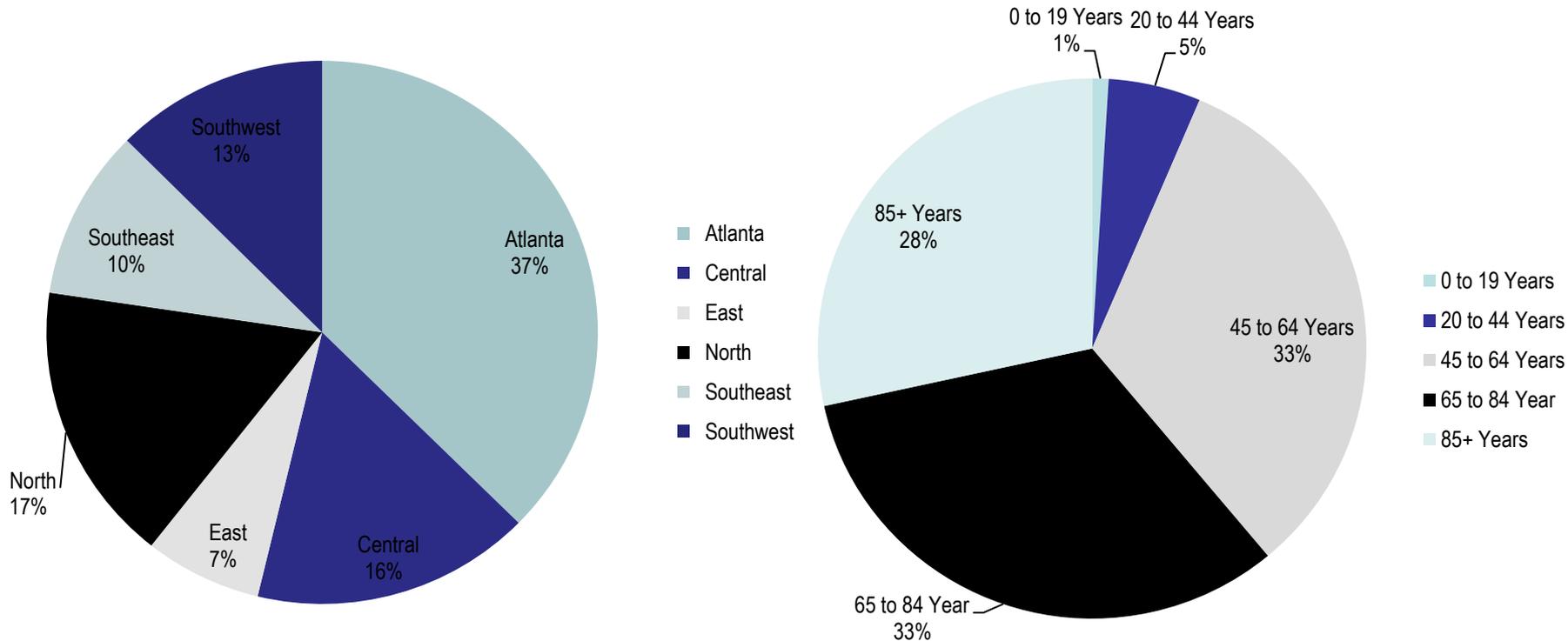
Home Health by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 45,771.26	\$ 3,814.27	4,207.41	16,195.36	2,153.66
Central	\$ 45,709.54	\$ 3,809.13	4,138.29	12,367.16	1,993.43
East	\$ 44,318.37	\$ 3,693.20	3,699.60	7,847.17	2,223.98
North	\$ 44,016.23	\$ 3,668.02	4,653.32	20,019.56	1,873.80
Southeast	\$ 42,207.61	\$ 3,517.30	4,042.35	14,226.80	1,945.95
Southwest	\$ 37,781.54	\$ 3,148.46	3,730.29	9,848.53	1,868.62
Total	\$ 44,051.95	\$ 3,671.00	4,165.24	14,804.91	2,034.09

Home Health by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ 43,647.58	\$ 3,637.30	3,440.84	13,254.82	2,133.19
20 to 44	\$ 48,250.10	\$ 4,020.84	5,742.31	13,347.15	2,283.94
45 to 64	\$ 44,652.11	\$ 3,721.01	3,887.66	15,558.60	1,995.13
65 to 84	\$ 25,304.05	\$ 2,108.67	2,352.53	12,875.60	1,519.12
85+ Years	\$ 22,476.72	\$ 1,873.06	2,264.15	10,867.92	1,584.91
Total	\$ 44,051.95	\$ 3,671.00	4,165.24	14,804.91	2,034.09

Hospice Demographics



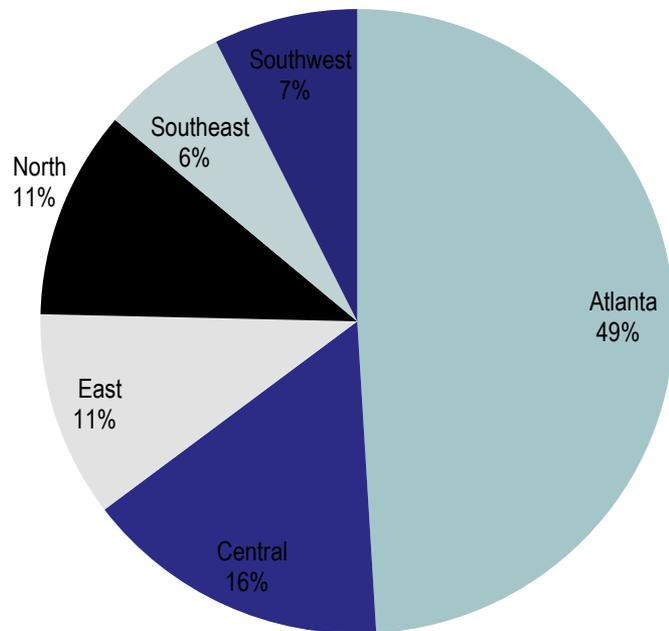
Hospice by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 54,006.18	\$ 4,500.51	2,023.13	5,513.47	1,208.50
Central	\$ 50,794.31	\$ 4,232.86	2,414.29	4,824.49	1,279.59
East	\$ 48,715.73	\$ 4,059.64	2,050.32	2,746.75	1,217.53
North	\$ 46,631.98	\$ 3,886.00	1,958.61	6,330.44	1,037.38
Southeast	\$ 46,635.44	\$ 3,886.29	2,124.24	3,859.26	1,217.15
Southwest	\$ 42,506.76	\$ 3,542.23	1,606.24	1,999.11	1,004.90
Total	\$ 49,697.31	\$ 4,141.44	2,036.41	4,739.25	1,167.58

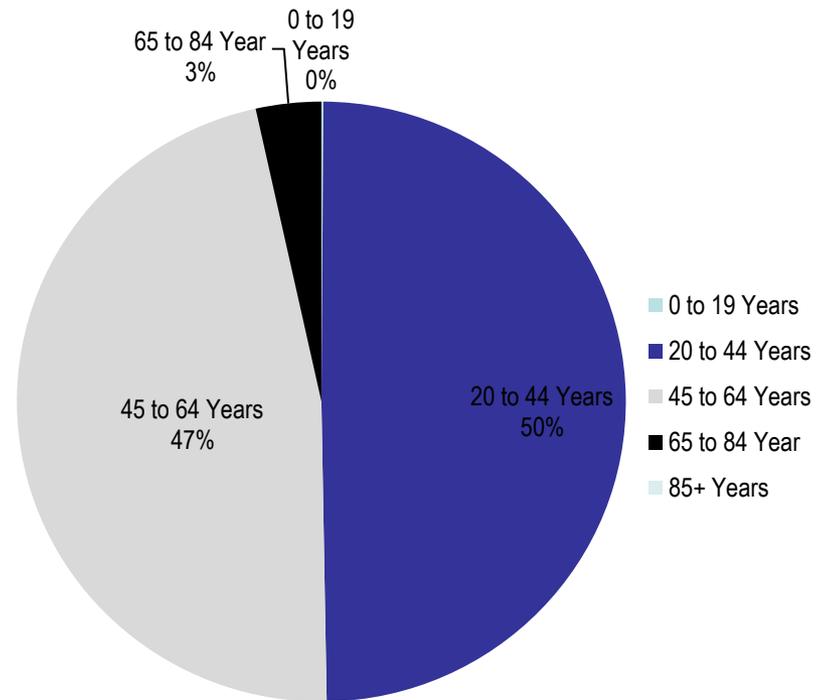
Hospice by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ 61,737.66	\$ 5,144.81	2,739.88	7,976.88	2,393.06
20 to 44	\$ 78,031.36	\$ 6,502.61	5,634.41	8,854.07	3,059.91
45 to 64	\$ 69,886.85	\$ 5,823.90	3,787.20	10,143.47	2,294.15
65 to 84	\$ 36,766.91	\$ 3,063.91	1,049.54	1,961.74	529.89
85+ Years	\$ 35,552.81	\$ 2,962.73	454.74	845.87	201.45
Total	\$ 49,697.31	\$ 4,141.44	2,036.41	4,739.25	1,167.58

ICWP Demographics



- Atlanta
- Central
- East
- North
- Southeast
- Southwest



- 0 to 19 Years
- 20 to 44 Years
- 45 to 64 Years
- 65 to 84 Year
- 85+ Years

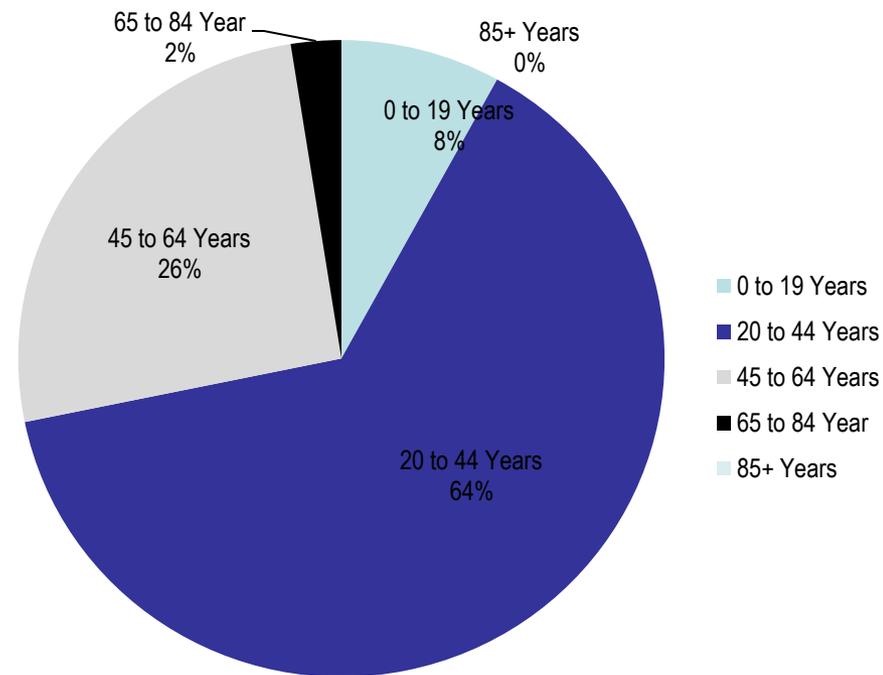
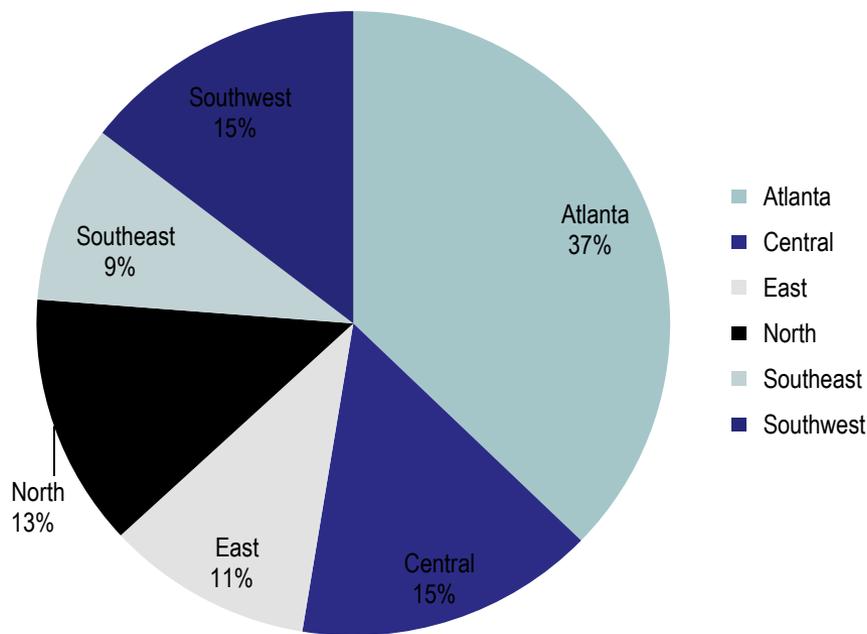
ICWP by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 46,729.38	\$ 3,894.11	1,335.01	6,361.16	510.99
Central	\$ 49,081.11	\$ 4,090.09	2,269.36	7,151.52	551.48
East	\$ 46,988.88	\$ 3,915.74	1,255.35	6,286.66	536.61
North	\$ 45,575.32	\$ 3,797.94	1,376.73	8,787.63	497.34
Southeast	\$ 50,254.47	\$ 4,187.87	941.81	10,116.37	620.49
Southwest	\$ 41,596.37	\$ 3,466.36	1,334.93	7,047.85	517.96
Total	\$ 46,852.50	\$ 3,904.37	1,451.77	7,033.21	532.56

ICWP by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ -	\$ -	-	0.00	-
20 to 44	\$ 48,156.98	\$ 4,013.08	1,418.26	7,076.43	386.41
45 to 64	\$ 45,463.77	\$ 3,788.65	1,471.87	6,967.74	504.13
65 to 84	\$ 47,288.60	\$ 3,940.72	1,670.89	7,351.90	455.70
85+ Years	\$ -	\$ -	-	0.00	-
Total	\$ 46,852.50	\$ 3,904.37	1,451.77	7,033.21	532.56

NOW Demographics



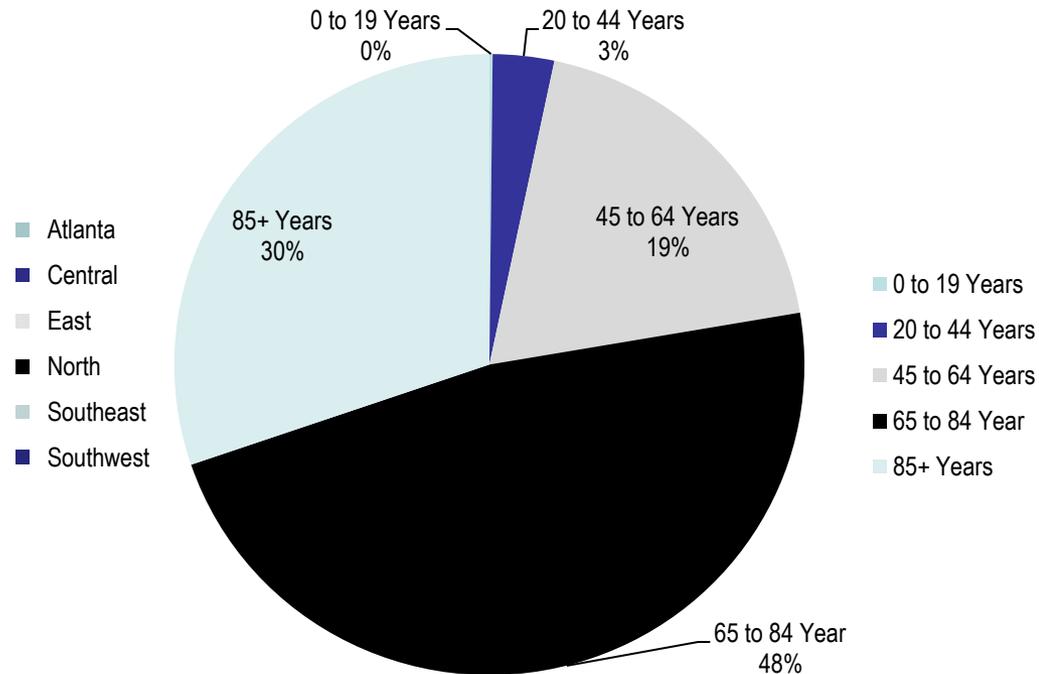
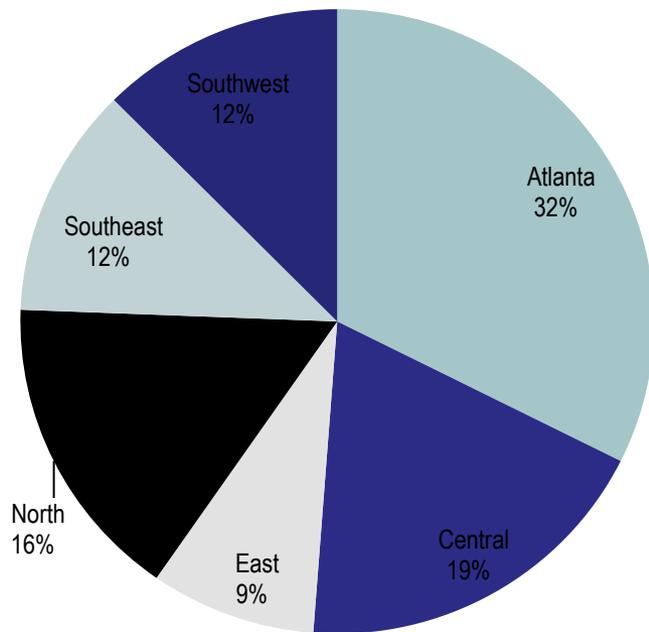
NOW by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 14,337.34	\$ 1,194.78	301.92	4,809.76	53.09
Central	\$ 13,761.59	\$ 1,146.80	412.45	4,026.89	59.85
East	\$ 13,724.38	\$ 1,143.70	407.07	3,921.11	58.69
North	\$ 14,733.52	\$ 1,227.79	375.00	4,574.70	85.37
Southeast	\$ 13,760.27	\$ 1,146.69	363.44	5,040.56	71.39
Southwest	\$ 14,730.22	\$ 1,227.52	461.12	3,883.81	97.44
Total	\$ 14,240.14	\$ 1,186.68	368.38	4,451.71	67.09

NOW by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ 19,129.87	\$ 1,594.16	371.73	14,484.82	72.35
20 to 44	\$ 13,885.83	\$ 1,157.15	366.48	3,385.34	56.65
45 to 64	\$ 13,608.90	\$ 1,134.07	364.58	3,941.96	87.06
65 to 84	\$ 14,114.28	\$ 1,176.19	444.74	4,780.94	111.18
85+ Years	\$ -	\$ -	-	14,484.82	-
Total	\$ 14,240.14	\$ 1,186.68	368.38	4,451.71	67.09

NF Demographics



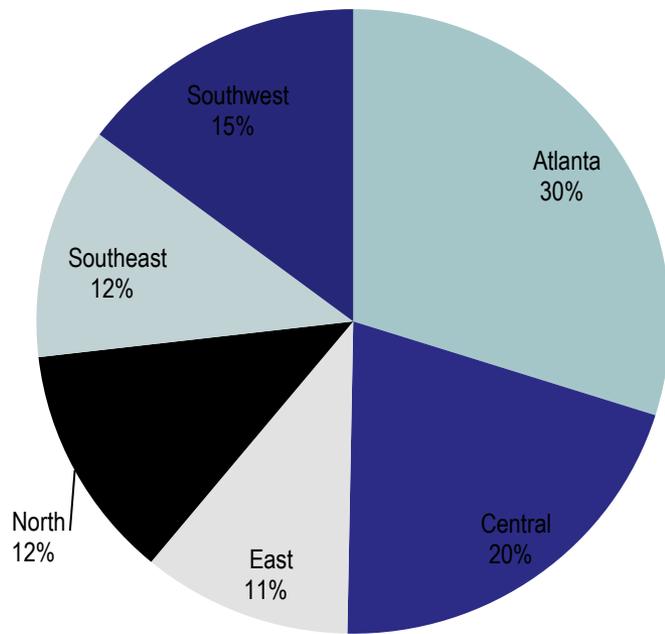
NF by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 40,285.64	\$ 3,357.14	1,027.36	1,874.28	530.82
Central	\$ 43,441.96	\$ 3,620.16	1,364.83	1,979.38	548.50
East	\$ 44,061.20	\$ 3,671.77	1,304.50	1,336.56	551.80
North	\$ 38,004.41	\$ 3,167.03	1,176.33	1,956.97	599.61
Southeast	\$ 38,120.60	\$ 3,176.72	1,425.41	2,743.35	574.73
Southwest	\$ 37,986.90	\$ 3,165.58	1,197.43	2,088.44	562.88
Total	\$ 40,290.79	\$ 3,357.57	1,206.83	1,992.31	555.08

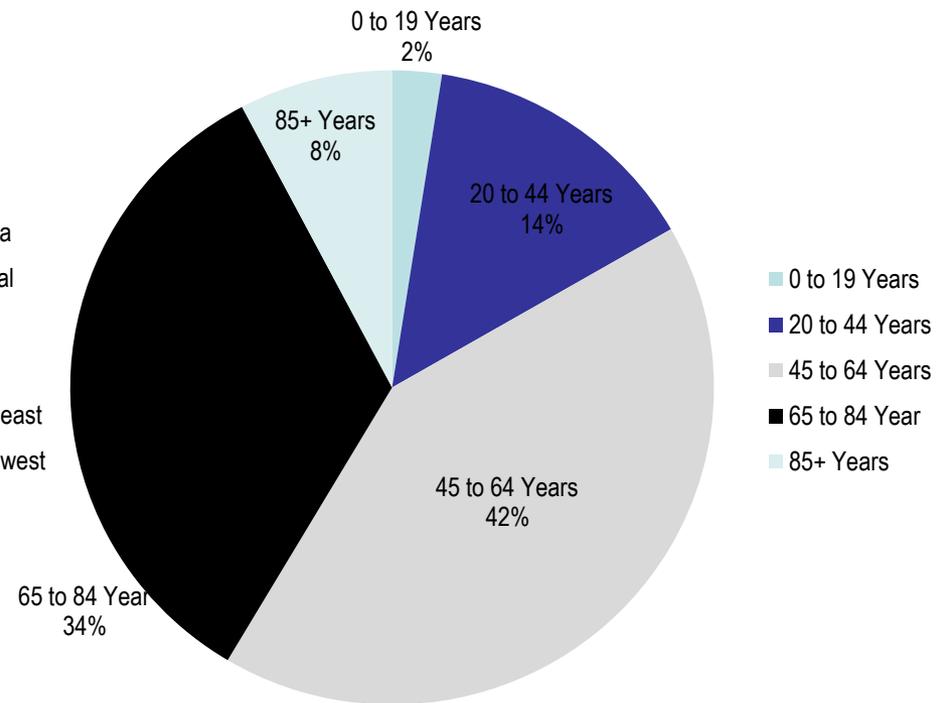
NF by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ 62,338.29	\$ 5,194.86	1,620.58	4,591.64	810.29
20 to 44	\$ 70,153.07	\$ 5,846.09	2,486.37	2,586.89	935.46
45 to 64	\$ 51,934.28	\$ 4,327.86	1,909.60	3,165.81	890.38
65 to 84	\$ 35,965.65	\$ 2,997.14	1,107.27	2,025.80	480.72
85+ Years	\$ 36,527.39	\$ 3,043.95	785.64	1,125.18	345.41
Total	\$ 40,290.79	\$ 3,357.57	1,206.83	1,992.31	555.08

SOURCE Demographics



- Atlanta
- Central
- East
- North
- Southeast
- Southwest



- 0 to 19 Years
- 20 to 44 Years
- 45 to 64 Years
- 65 to 84 Year
- 85+ Years

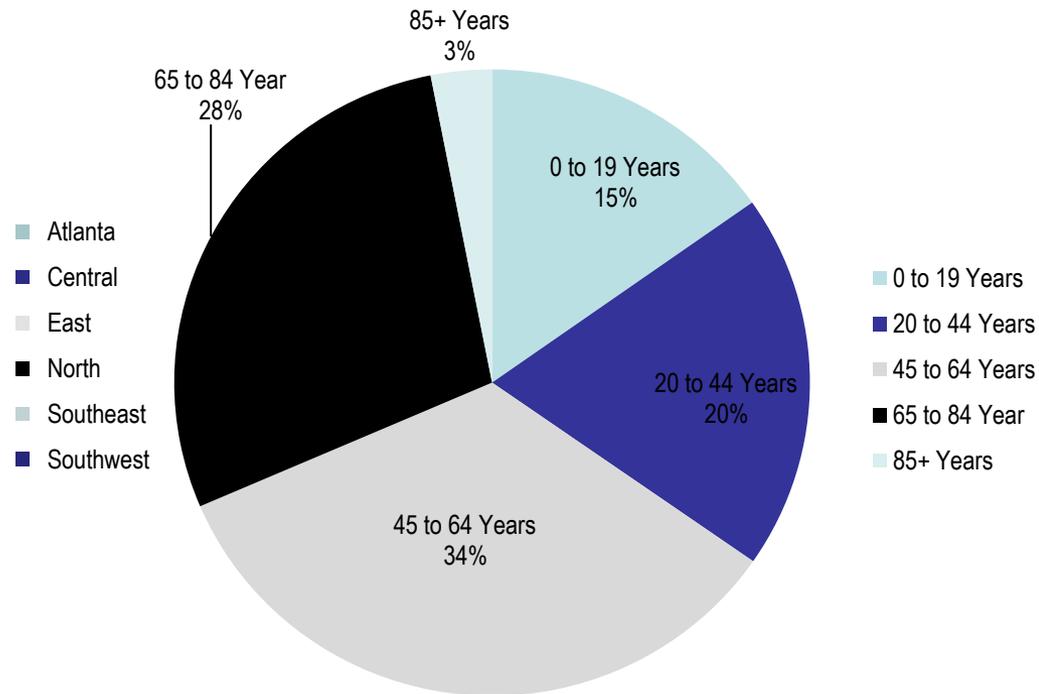
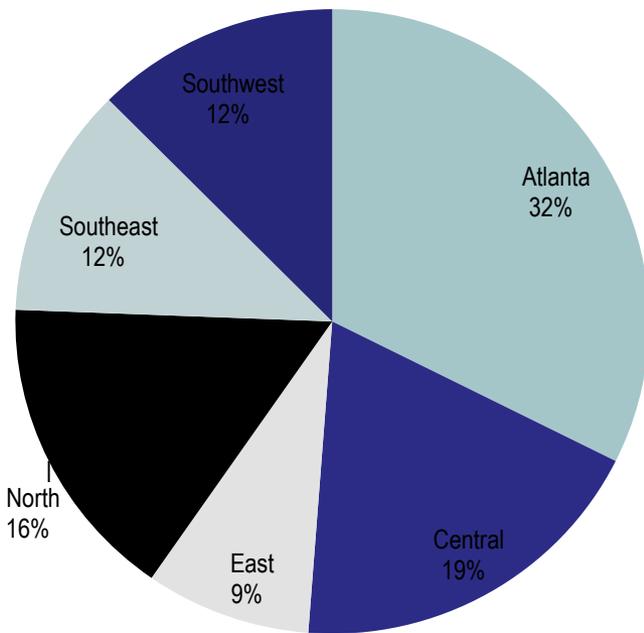
SOURCE by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 21,933.03	\$ 1,827.75	1,838.01	11,639.00	421.35
Central	\$ 19,888.83	\$ 1,657.40	2,107.25	9,337.82	505.05
East	\$ 19,380.08	\$ 1,615.01	1,850.74	6,521.81	385.50
North	\$ 21,279.94	\$ 1,773.33	2,597.04	12,086.38	478.44
Southeast	\$ 18,875.32	\$ 1,572.94	2,176.65	10,588.88	243.57
Southwest	\$ 18,468.39	\$ 1,539.03	1,975.15	8,485.67	674.64
Total	\$ 20,281.84	\$ 1,690.15	2,047.80	10,082.37	443.86

SOURCE by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ 29,303.31	\$ 2,441.94	1,215.48	9,344.45	328.41
20 to 44	\$ 24,591.03	\$ 2,049.25	2,655.51	8,322.99	579.80
45 to 64	\$ 23,855.90	\$ 1,987.99	2,533.08	11,340.53	655.99
65 to 84	\$ 14,138.17	\$ 1,178.18	1,424.73	9,944.02	460.82
85+ Years	\$ 16,936.02	\$ 1,411.34	1,290.75	7,340.55	447.66
Total	\$ 20,281.84	\$ 1,690.15	2,047.80	10,082.37	443.86

ABD Non-managed Demographics



ABD Non-managed by Region

Region	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Atlanta	\$ 4,670.18	\$ 389.18	1,015.39	6,442.23	227.32
Central	\$ 3,785.95	\$ 315.50	1,048.90	5,682.80	211.87
East	\$ 3,943.11	\$ 328.59	1,013.67	4,062.88	213.59
North	\$ 3,575.69	\$ 297.97	1,175.72	7,358.81	203.51
Southeast	\$ 3,774.18	\$ 314.52	1,101.26	5,820.74	215.78
Southwest	\$ 3,581.21	\$ 298.43	1,021.76	5,063.56	205.37
Total	\$ 4,080.29	\$ 340.02	1,055.18	6,060.33	216.27

ABD Non-managed by Age

Age Group	PMPY	PMPM	ER Visits / 1000	Office Visits / 1000	Admissions / 1000
Age 0 to 19	\$ 5,868.76	\$ 489.06	797.24	7,432.83	132.93
20 to 44	\$ 5,306.49	\$ 442.21	1,747.08	5,526.33	267.43
45 to 64	\$ 5,505.45	\$ 458.79	1,277.98	6,874.45	272.12
65 to 84	\$ 843.56	\$ 70.30	509.48	4,875.44	156.29
85+ Years	\$ 611.63	\$ 50.97	544.14	4,424.32	196.58
Total	\$ 4,080.29	\$ 340.02	1,055.18	6,060.33	216.27

Region – County Mapping

ATLANTA

Barrow
Bartow
Butts
Carroll
Cherokee
Clayton
Cobb
Coweta
DeKalb
Douglas
Fayette
Forsyth
Fulton
Gwinnett
Haralson
Henry
Jasper
Newton
Paulding
Pickens
Rockdale
Spalding
Walton

CENTRAL

Baldwin
Bibb
Bleckley
Chattahoochee
Crawford
Crisp
Dodge
Dooly
Harris
Heard
Houston
Johnson
Jones
Lamar
Laurens
Macon
Marion
Meriwether
Monroe
Muscogee
Peach
Pike
Pulaski
Talbot
Taylor
Telfair
Trenton
Troup
Twiggs
Upson
Wheeler
Wilcox
Wilkinson

EAST

Burke
Columbia
Emanuel
Glascock
Greene
Hancock
Jefferson
Jenkins
Lincoln
McDuffie
Putnam
Richmond
Taliaferro
Warren
Washington
Wilkes

NORTH

Banks
Catoosa
Chattooga
Clarke
Dade
Dawson
Elbert
Fannin
Floyd
Franklin
Gilmer
Gordon
Habersham
Hall
Hart
Jackson
Lumpkin
Madison
Morgan
Murray
Oconee
Oglethorpe
Polk
Rabun
Stephens
Towns
Union
Walker
White
Whitfield

SOUTHEAST

Appling
Bacon
Brantley
Bryan
Bulloch
Camden
Candler
Charlton
Chatham
Effingham
Evans
Glynn
Jeff Davis
Liberty
Long
McIntosh
Montgomery
Pierce
Screven
Tattall
Toombs
Ware
Wayne

SOUTHWEST

Atkinson
Baker
Ben Hill
Berrien
Brooks
Calhoun
Clay
Clinch
Coffee
Colquitt
Cook
Decatur
Dougherty
Early
Echols
Grady
Irwin
Lanier
Lee
Lowndes
Miller
Mitchell
Quitman
Randolph
Schley
Seminole
Stewart
Sumter
Terrell
Thomas
Tift
Turner
Webster
Worth



Utilization Rate Definitions

-Emergency Room Visits: number of emergency room facility visits based on the count of unique patient and service date combinations, identifying ER services from both facility and professional claims, using place of service codes, revenue codes, and procedure codes. This includes both ER visits that resulted in an admission and those that did not.

-Office Visits: identifies medical claims for services provided in an office setting or walk-in retail health clinic. An office setting is defined as a location other than a hospital, skilled nursing facility (SNF), military treatment facility, community health center, state or local public health clinic, or intermediate care facility (ICF) and uses place of service and claim type codes.

-Inpatient Admissions: identifies admissions that took place in an acute inpatient setting. Acute inpatient settings include inpatient hospitals, birthing centers, inpatient psychiatric facilities, and residential substance abuse treatment facilities.

-Readmissions: identifies those admissions that started within 15 days of a prior admission for the same patient. The days since the last admission are calculated by subtracting the previous discharge date from the current admission date.

-Avoidable Admissions: identifies conditions on admission claims that generally would not have resulted in inpatient admission if appropriate prior treatment had occurred. The conditions included in this subset are angina without procedure, asthma, bacterial pneumonia, CHF, COPD, dehydration, diabetes, hypertension, low birth weight, pediatric gastroenteritis, perforated appendix, and urinary tract infection. Source: AHRQ Prevention Quality Indicators, Version 4.2, September 2010

