

ALLSCRIPTS

Contact:

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# of years in business: current brand	30+
Product	Allscripts Professional (HealthMatics)
Version (2007 CCHIT minimum)	EMR 2006 and 2007
Business Model	Client/Server & ASP
Average time of implementation	90-120 Days
System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

PRICING

Software	See Licensing below
EHR Template Customization	Included with implementation
Licensing (per MD, DO, NP, PA)	\$6,400/provider, one time fee (regular \$8,000)
<i>Renewal required?</i>	No
<i># of staff included</i>	Includes all non-clinical staff
Training	See implementation
Trainer	Included in implementation, travel expenses included
Implementation	\$150/hr, depends on practice size
Practice Management Interface	\$2500-\$4000 depending on the vendor
e-Prescribing Interface Setup	Included
<i>e-Prescribing Ongoing</i>	Included
Lab Interface Setup	Depends on the lab. Labcorp or Quest is \$2500, typically paid
<i>Lab Ongoing</i>	20% of interface fee
Radiology Interface Setup	Available, depends on radiology
<i>Radiology Ongoing</i>	20% of interface fee
Support	Approximately 20% of Licensing fee
<i>Frequency?</i>	Annually
<i>Support provided via:</i>	Phone / email/ onsite
Maintenance	Included with Annual Support
Upgrades	Included with Annual Support
<i>Training for upgrades?</i>	Yes
Hardware & Peripherals	Available, depends on specifications
<i>Server</i>	
<i>Workstation</i>	
<i>Monitor</i>	
<i>Other (please specify)</i>	
Demographics Conversion	\$2,500-\$4,000 depending on the vendor
Other 3rd party products	Microsoft Licensing

List any and all other costs associated for your product:

NO ADDITIONAL COSTS ASSOCIATED WITH PURCHASE REPORTED BY VENDOR

List any other unique features for your product:

- . HealthMatics Assure - Hourly off-site server back-ups; HIPAA compliant disaster recovery program (included with annual maintenance)
- . 24x7x365 support
- . RxHub Connectivity
- . Public, financially stable company
- . HealthMatics Safeguard - Server Monitoring