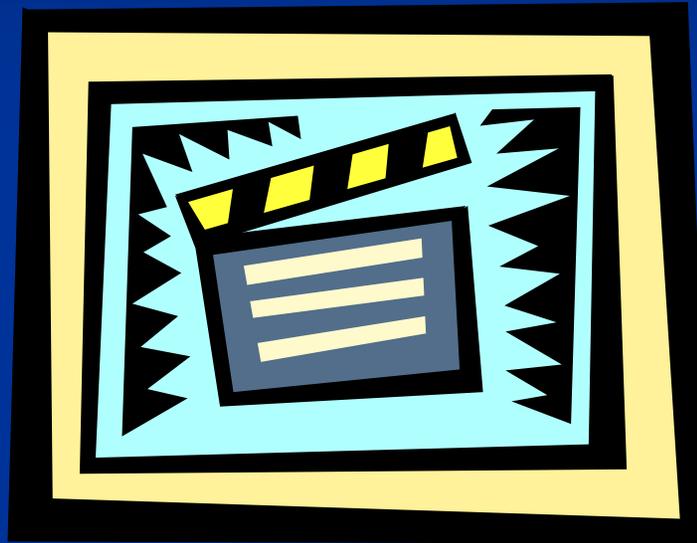


A Call to Action: Redesigning Medicaid LTC



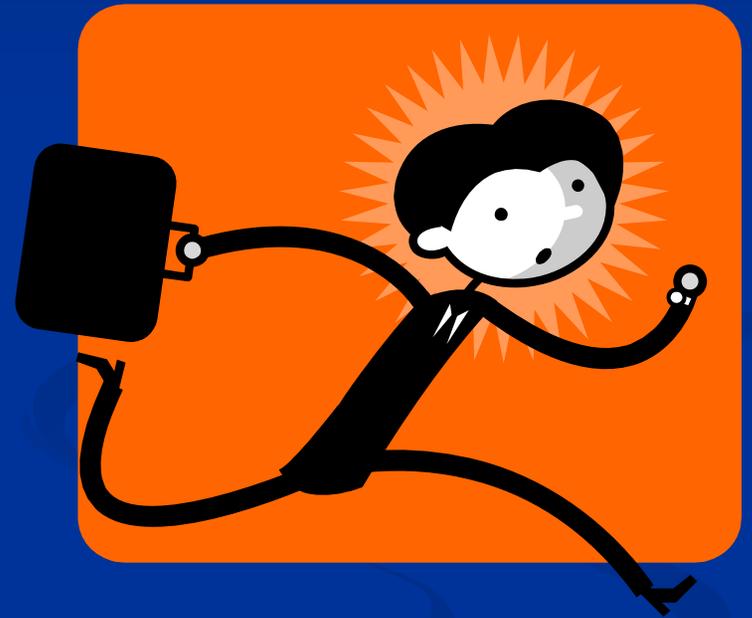
Wendy Fox-Grage

AARP

June 30, 2006

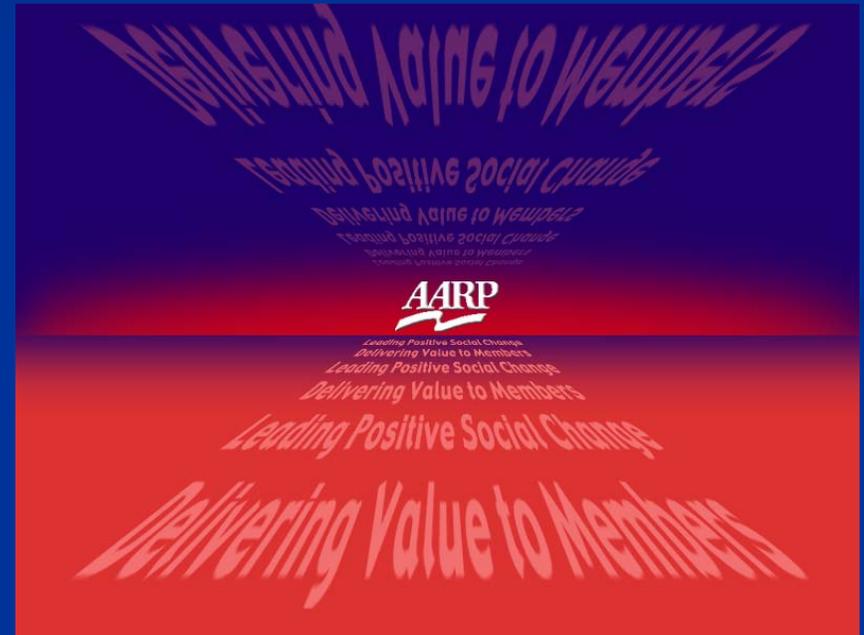
Today's Task

- What AARP Wants
- Innovations in Long-Term Care in 50 States
- 20 Minutes!!

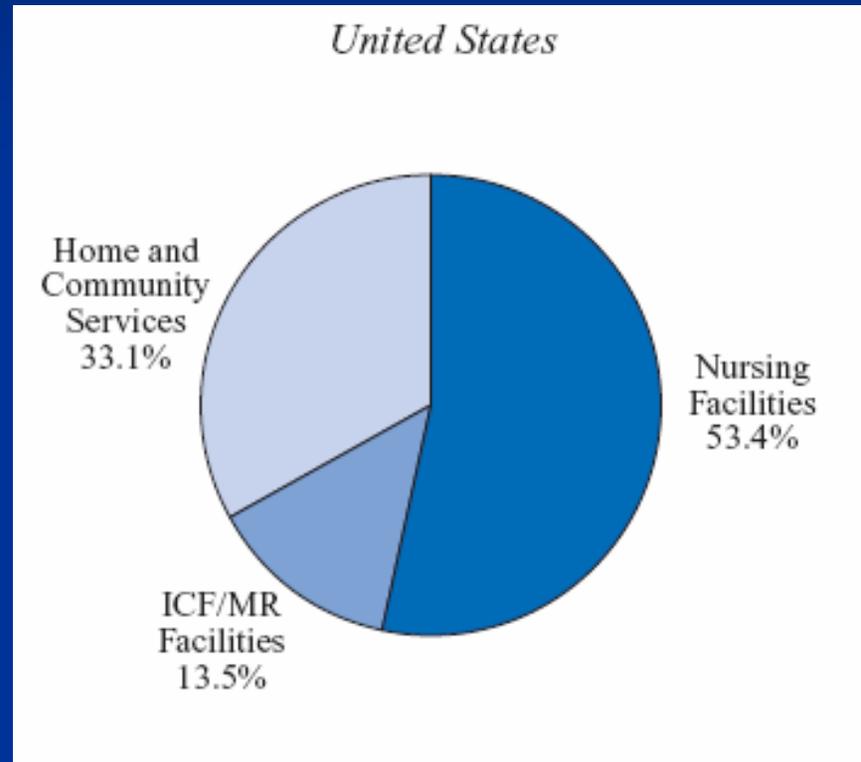


What AARP Wants

- Consumer Independence
- Dignity
- Autonomy
- Choice

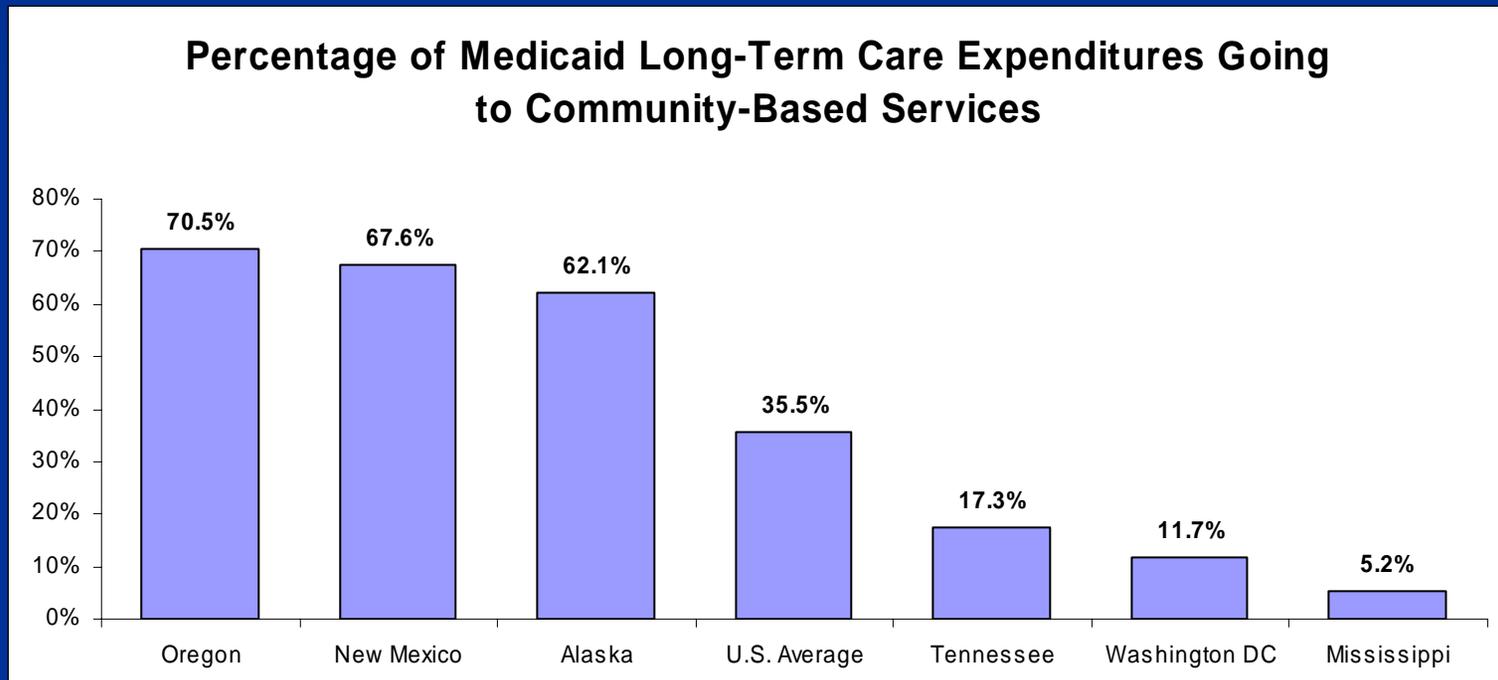


Medicaid LTC \$\$ for FY 2003: Institutional vs. Community-Based



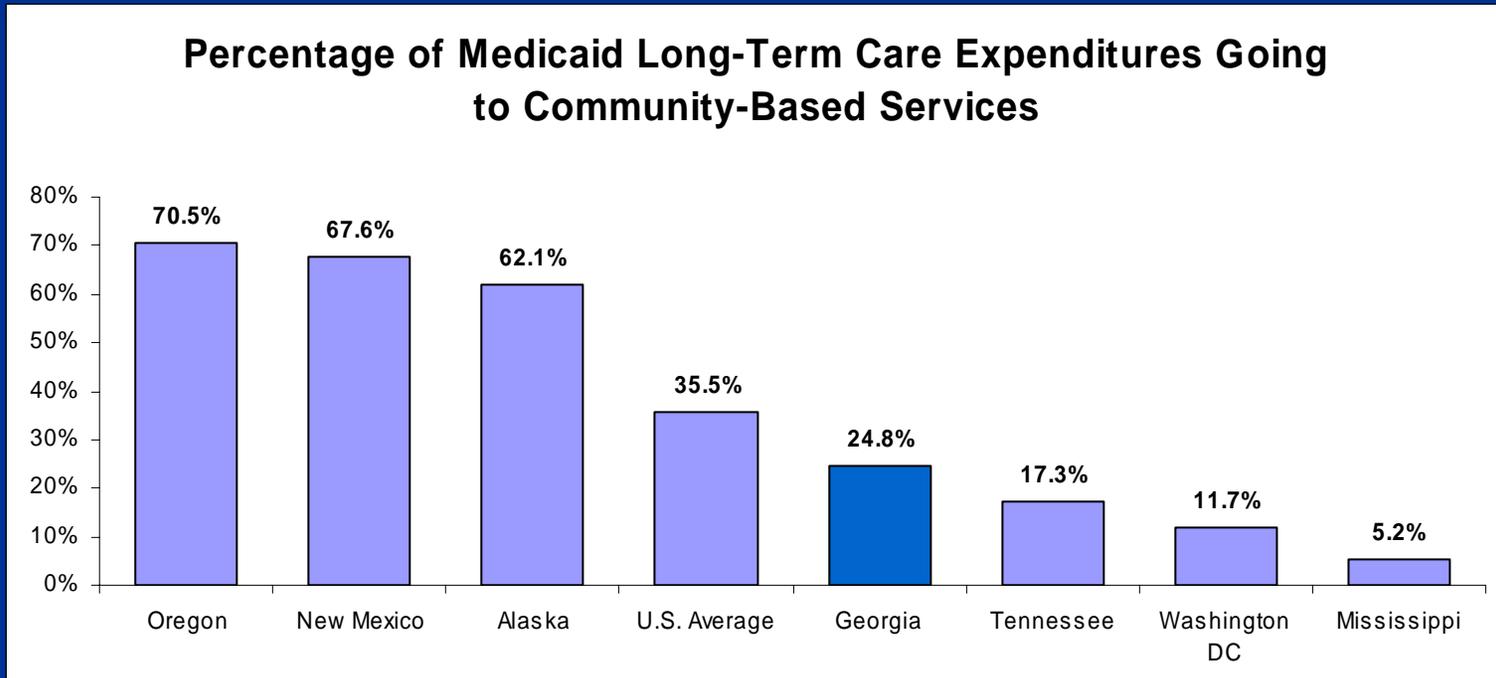
Source: Medstat, 2004.

Medicaid LTC \$\$ for FY 2004: Great State Variation



Source: Medstat, 2005.

Medicaid LTC \$\$ for FY 2004: Georgia



Source: Medstat, 2005.

Single Point of Entry

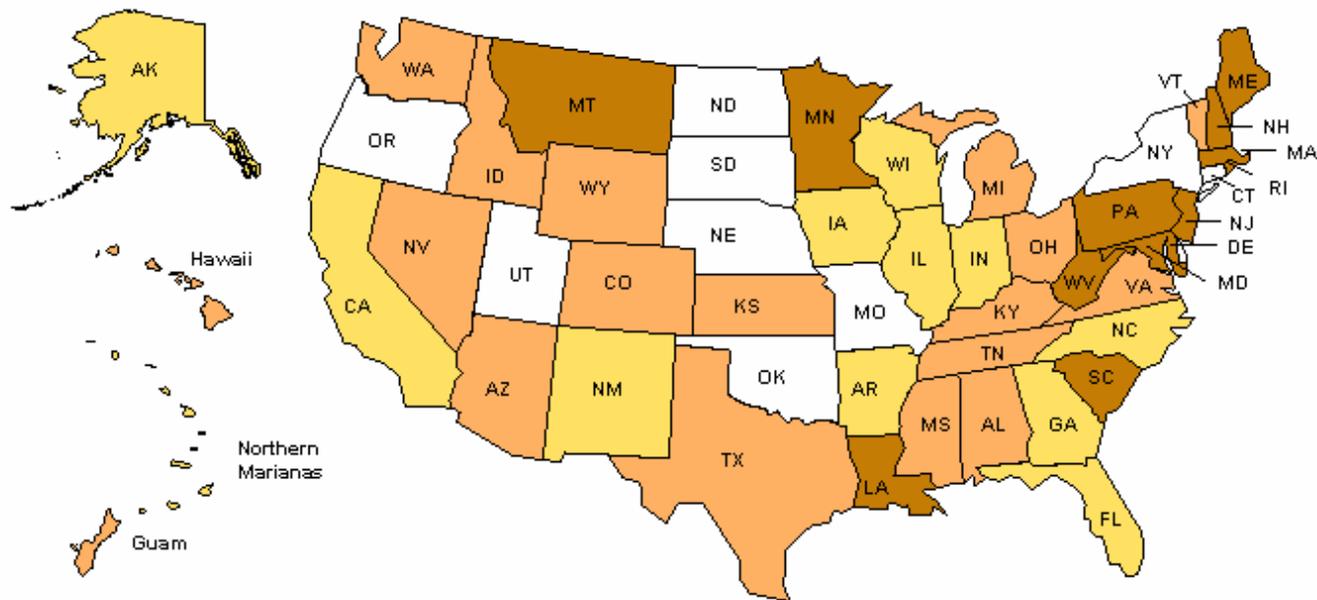
- “No Wrong Door”
- “One-Stop-Shopping”
- Neutral, independent entity



Aging and Disability Resource Centers

ADMINISTRATION ON AGING
CENTERS FOR MEDICARE & MEDICAID SERVICES

AGING AND DISABILITY RESOURCE CENTER GRANT PROGRAM



FY 2003 ADRC Awardees

FY 2004 ADRC Awardees

FY 2005 ADRC Awardees

Louisiana
Maine
Maryland
Massachusetts
Minnesota
Montana
New Hampshire
New Jersey
Pennsylvania
Rhode Island
South Carolina
West Virginia

Alaska
Arkansas
California
Florida
Georgia
Illinois
Indiana
Iowa
Kansas
Kentucky
Louisiana
Maine
Maryland
Massachusetts
Michigan
Minnesota
Mississippi
Montana
New Hampshire
New Jersey
New Mexico
New York
North Carolina
North Dakota
Ohio
Oklahoma
Oregon
Pennsylvania
Rhode Island
South Carolina
South Dakota
Tennessee
Texas
Utah
Vermont
Virginia
Washington
West Virginia
Wisconsin
Wyoming

Alabama
Arizona
Colorado
Connecticut
Delaware
Florida
Georgia
Hawaii
Idaho
Indiana
Iowa
Kansas
Kentucky
Kentucky
Michigan
Mississippi
Mississippi
Nevada
New Hampshire
New Jersey
New Mexico
New York
North Carolina
North Dakota
Ohio
Oklahoma
Oregon
Pennsylvania
Rhode Island
South Carolina
South Dakota
Tennessee
Texas
Utah
Vermont
Virginia
Washington
West Virginia
Wisconsin
Wyoming

Money Follows the Person

Some Examples

New Mexico

New Jersey

Texas

More to come



Money Follows the Person (con't)

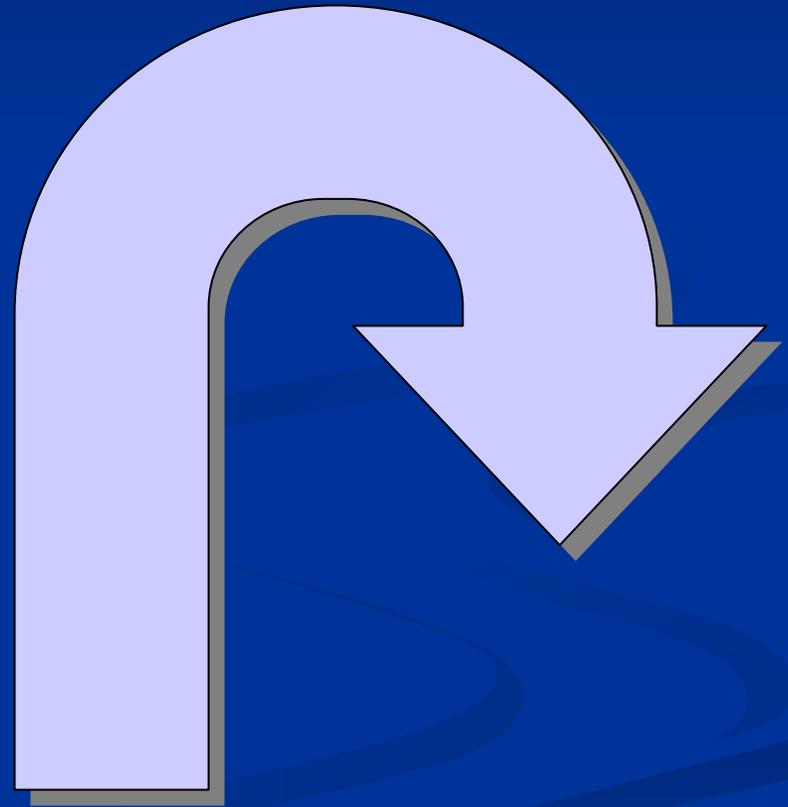
- Rider 37 in 2001; Rider 28 in 2003, statute in 2005
- Transfer funds from NH budget to HCBS when folks are transferred from NH to community care
- More than 9,300 transferred

Texas



Nursing Home Diversion

- Bottom Line: The earlier diversion programs intervene, the more likely they are to prevent a long-term stay
- Pre-admission Screening
- Hospital Discharge Education
- Presumptive Eligibility



Nursing Home Diversion (con't)

Oregon and Maine

- Mandatory screening for all NH applicants

Wisconsin

- Voluntary info and options counseling

Massachusetts & Washington

- Post-admission screening

Preadmission Screening



Hospital Discharge Planner Education

- Hospitals are responsible for almost 50% of nursing home admissions
- New Hampshire
 - Hospitals required by law to inform the state of discharges to nursing homes
- Minnesota & Indiana



Diversion (con't)

- AAA case managers work with hospital discharge planners
- From 2002-2004, 1,500 patients diverted
- Average monthly cost per diverted recipient was \$2,232 as compared to \$2,800 in nursing home



Presumptive Eligibility

- Allows care managers—based on info in the Medicaid application—to initiate services before an official determination is completed
 - Michigan
 - Nebraska
 - Ohio
 - Pennsylvania
 - Washington



Presumptive Eligibility (con't)

- Goal: No consumer enters a nursing home because of delays in process the application
- AAAs are encouraged to serve the applicant ASAP
- Less than 2% of approved applications were in error

Pennsylvania



Presumptive Eligibility (con't)

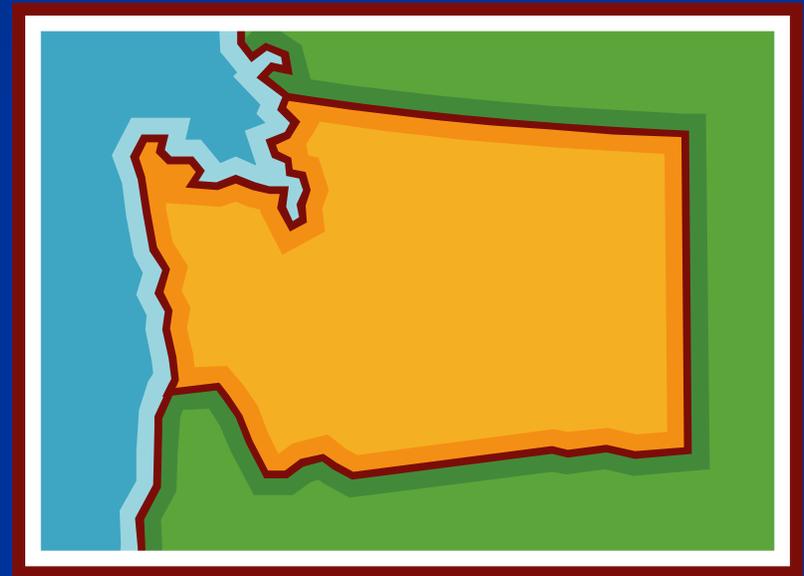
- Since 1985
- AAAs for the PASSPORT program
- Services may be initiated ASAP
- Over 1/2 application processed
- Error rate is about 1% of applications



Presumptive Eligibility (con't)

- Care coordinators can authorize services temporarily for 90 days
- Application over phone, by mail or home visit
- Average time down from 37 to 17 days
- Saves Medicaid an average of \$1,964 per month

Washington State



Presumptive Eligibility (con't)

WARNING:

Address Waiting
Lists



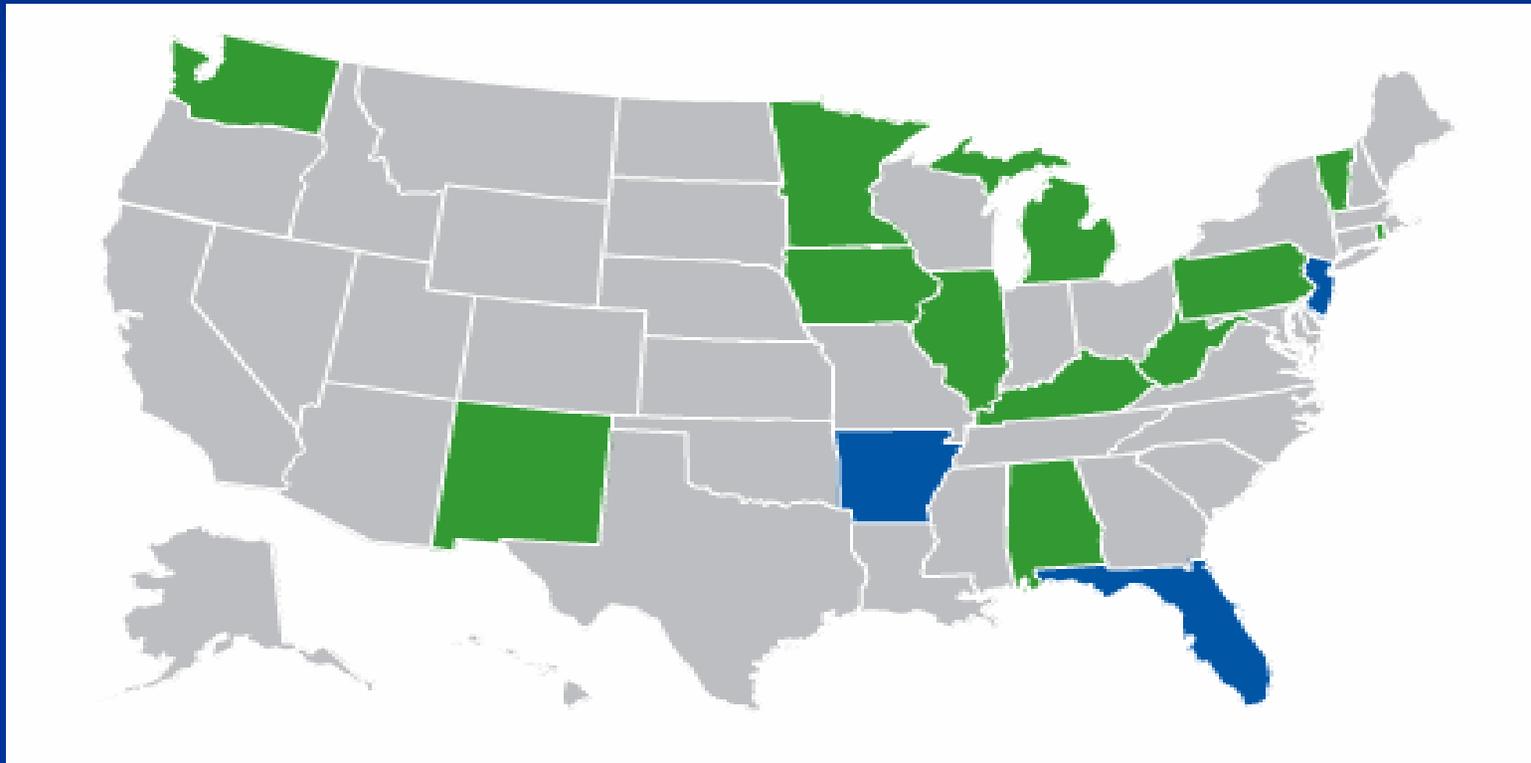
Consumer Direction

- Consumers direct their personal assistance services
- Different Types
 - Agency Model
 - Budget Authority



Cash and Counseling

States with Cash and Counseling Programs



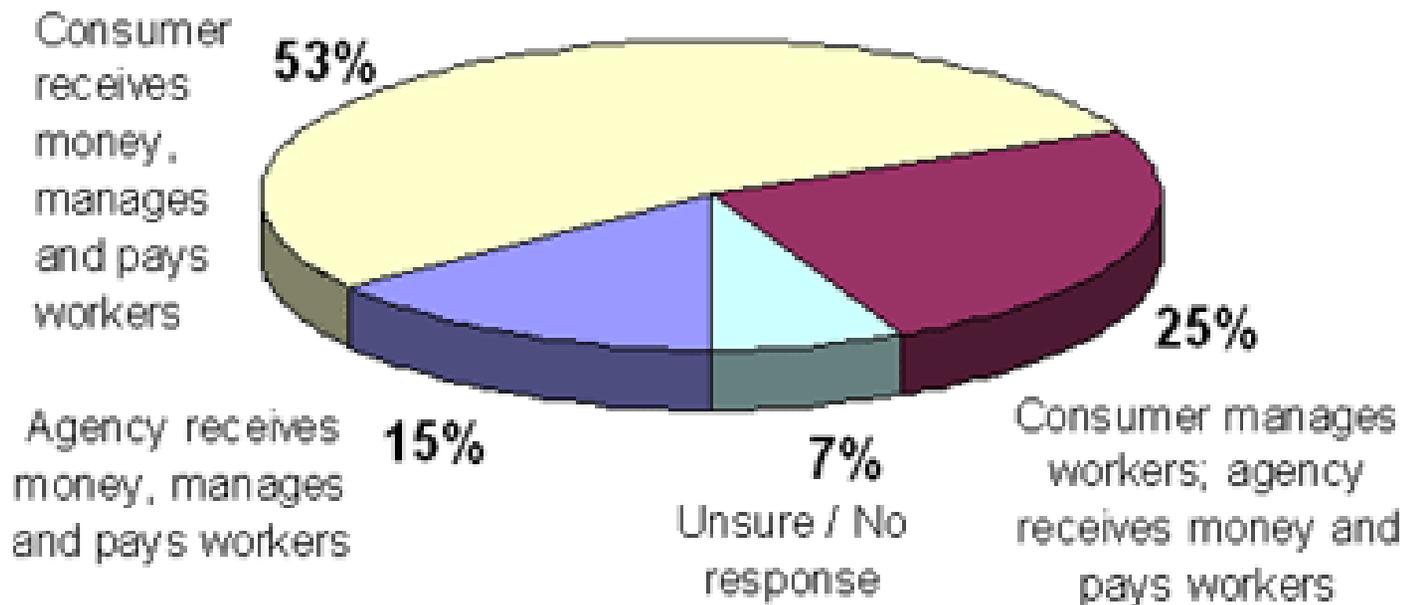
Source: www.cashandcounseling.org

Georgia

Program Name	Funding	# of Counties Served	# of Caregivers Served	Voucher/ Reimbursement	Avg. Annual Amount Offered	Can Family Members Be Paid?
Legacy Express	NFCSP	8	84	Voucher	\$1,000	No
Southwest Georgia Council on Aging	NFCSP	6	80	Reimbursement	\$1,750	Yes
Jewish Family & Career Services	NFCSP	10	60	Voucher	\$500–\$1,200	Yes
Caregiver Timeout	NFCSP	35	208	Reimbursement	\$1,200	Yes

Consumer Direction (con't)

Figure 1: Consumer Preferences for Managing and Paying Home Care Workers



Challenges

- Short-Term Cost Cutting
- \$\$\$ for Home and Community-based Infrastructure
- Shortage of Direct-Care Workers



Opportunities

- Person Centered and Family Centered Planning
- Money Follows the Person
- Consumer or Self Direction

