Presentation to: Senate Select Alternative Funding for Medicaid and Other Health Care Federal Funding Committee

Presented by: Jerry Dubberly, Chief Medical Assistance Plans

Georgia Medicaid and PeachCare for Kids®
Mission

The Georgia Department of Community Health

We will provide Georgians with access to affordable, quality health care through effective planning, purchasing and oversight.

We are dedicated to A Healthy Georgia.
Medicaid and PeachCare in Georgia

Topics for Discussion:
• Medicaid Trends
• Georgia Compared to Other States
• Managing Care and Cost
• Highlighted Current Projects
• ACA Impact
Medicaid Trends
National Expense and Enrollment Trend

Percentage Change in Total Medicaid Spending and Enrollment, FY 1998 - FY 2013

Note: Enrollment percentage changes from June to June each year. Spending growth percentages in state fiscal year.

SOURCE: Medicaid Enrollment June 2011 Data Snapshot, KCMU, June 2012. Spending Data from KCMU Analysis of CMS Form 64 Data for Historic Medicaid Growth Rates. FY 2012 and FY 2013 data based on KCMU survey of Medicaid officials in 50 states and DC conducted by Health Management Associations, October 2012.

GEORGIA DEPARTMENT OF COMMUNITY HEALTH
# Medicaid Growth Trends – National View

<table>
<thead>
<tr>
<th></th>
<th>1966</th>
<th>2000</th>
<th>2010</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enrollees (millions)</td>
<td>4</td>
<td>34</td>
<td>54</td>
<td>85</td>
</tr>
<tr>
<td>% of Population</td>
<td>2%</td>
<td>12.5%</td>
<td>17.47%</td>
<td>26.1%</td>
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<tr>
<td>Total Cost (billions)</td>
<td>$1.3</td>
<td>$206</td>
<td>$401</td>
<td>$871</td>
</tr>
<tr>
<td>% of GDP</td>
<td>&lt;1/2%</td>
<td>2.1%</td>
<td>2.7%</td>
<td>3.7%</td>
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Georgia Compared to National Trend

Percentage Change in Medicaid Enrollment
<table>
<thead>
<tr>
<th>Covered Groups</th>
<th>Medicaid Federal Poverty Level</th>
<th>PeachCare Federal Poverty Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infants up to Age 1</td>
<td>Up to 185%</td>
<td>185% - 235%</td>
</tr>
<tr>
<td>Children Age 1 to 5</td>
<td>Up to 150%</td>
<td>150% - 235%</td>
</tr>
<tr>
<td>Children Age 6 to 19</td>
<td>Up to 138% (w/ACA changed from 100%)</td>
<td>139% - 235%</td>
</tr>
<tr>
<td>Pregnant Women</td>
<td>Up to 200%</td>
<td>No coverage</td>
</tr>
<tr>
<td>Parents</td>
<td>Up to 42%</td>
<td>No coverage</td>
</tr>
<tr>
<td>Women with Breast and Cervical Cancer</td>
<td>Up to 200%</td>
<td>No coverage</td>
</tr>
<tr>
<td>Aged, Blind and Disabled</td>
<td>Not based on FPL</td>
<td>No coverage</td>
</tr>
<tr>
<td>Childless Adults</td>
<td>No coverage</td>
<td>No coverage</td>
</tr>
<tr>
<td>Former Foster Care Children</td>
<td>No income limits, age limit to 26 (w/ACA)</td>
<td>Covered to 19</td>
</tr>
</tbody>
</table>
Enrollment

FY2013 Average Monthly Medicaid and PeachCare Members
GA Medicaid and CHIP Enrollment Trend

FY 2005 - FY 2015*  
* - FY2014 and FY2015 are projected
Georgia Compared to National Trend

Percentage Change in Medicaid Cost (based on incurred dates of services)
Medicaid and PeachCare
Total Funds Cost Trends

Includes ACA impacts starting in FY14

FY06-FY13 Represents paid claims for each fiscal year. FY14-FY15 represented projected expenses. FY16-FY17 are increased by an average rate of growth.
### Medicaid and PeachCare Growth Trends – Georgia View

<table>
<thead>
<tr>
<th></th>
<th>2000</th>
<th>2010</th>
<th>2014</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enrollees</td>
<td>1,044,406</td>
<td>1,662,756</td>
<td>1,885,330</td>
<td>2,396,016</td>
</tr>
<tr>
<td>% of State Population</td>
<td>11.56%</td>
<td>17.16%</td>
<td>18.56%</td>
<td>21.15%</td>
</tr>
<tr>
<td>State Funds (millions)</td>
<td>$1,409</td>
<td>$1,681</td>
<td>$2,850</td>
<td>$3,907</td>
</tr>
<tr>
<td>% State Revenue</td>
<td>10.20%</td>
<td>11.58%</td>
<td>15.57%</td>
<td>16.59%</td>
</tr>
<tr>
<td>Total Funds</td>
<td>$3,537</td>
<td>$7,684</td>
<td>$9,496</td>
<td>$12,840</td>
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<tr>
<td>PMPM</td>
<td>$282.18</td>
<td>$385.08</td>
<td>$419.74</td>
<td>$446.59</td>
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</table>
Georgia Compared to Other Southern States
Georgia Comparison

• Comparison is based on information from the *Comparative Data Report on Medicaid 2010* from the Southern Legislative Conference.

• Data is from Federal Fiscal Year 2010 and represents only Medicaid.

• Southern Legislative Conference includes: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, Missouri, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia.
Medicaid Recipients per 100,000 Population (FFY10)
Average Medicaid Payment per Recipient (FFY10)

Average Payment Per Recipient

<table>
<thead>
<tr>
<th>State</th>
<th>Average Payment Per Recipient</th>
</tr>
</thead>
<tbody>
<tr>
<td>Georgia</td>
<td>$3,717</td>
</tr>
<tr>
<td>Mississippi</td>
<td>$4,197</td>
</tr>
<tr>
<td>Alabama</td>
<td>$4,342</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>$4,355</td>
</tr>
<tr>
<td>Texas</td>
<td>$4,367</td>
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<tr>
<td>Florida</td>
<td>$4,412</td>
</tr>
<tr>
<td>Louisiana</td>
<td>$4,439</td>
</tr>
<tr>
<td>SLC Average</td>
<td>$4,859</td>
</tr>
<tr>
<td>Arkansas</td>
<td>$4,916</td>
</tr>
<tr>
<td>North Carolina</td>
<td>$5,111</td>
</tr>
<tr>
<td>South Carolina</td>
<td>$5,339</td>
</tr>
<tr>
<td>Missouri</td>
<td>$5,429</td>
</tr>
<tr>
<td>Kentucky</td>
<td>$5,532</td>
</tr>
<tr>
<td>Tennessee</td>
<td>$5,914</td>
</tr>
<tr>
<td>Virginia</td>
<td>$6,045</td>
</tr>
<tr>
<td>West Virginia</td>
<td>$6,774</td>
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<tr>
<td>Maryland</td>
<td>$7,273</td>
</tr>
</tbody>
</table>
Managing Cost and Outcomes
Managing Cost in Medicaid

- There are four main categories the State can use to control Medicaid spending growth:
  - Eligibility
  - Scope of Benefits
  - Utilization
  - Price
## GA Medicaid Cost Control Initiatives

### FY 2004 - 2005
- Pharmacy Program Management
  - Preferred Drug List
  - Supplemental Rebates
  - Quantity Limits
- Outpatient hospital reimbursement reduced

### FY 2006
- Care Management Organizations Statewide capitated program for Low Income Medicaid and PeachCare for Kids - June 2006
- Disease Management for select Aged, Blind, and Disabled members
- Eligibility Criteria more stringently applied
  - Emergency Medical Assistance
  - Katie Beckett (FY 2005)
  - Proof of Citizenship and Income
  - Asset Transfer for Long Term Care
- Medicare Part D implementation

### FY 2007
- Administrative Services for non-CMO members
  - Level of Care Determination
  - Clinical Reviews
  - Fraud and Abuse

### FY 2008 – FY 2010
- Review and Removal of duplicate Medicaid ID’s
- Focus on community-based long term care services to delay/avoid institutional care
- Medicaid Program Integrity
  - Fraud and Abuse Detection
  - False Claims Act
- Drug Company National Settlements
- CMO rates set at the low end of the actuarially sound rate range
- Transition to a PASRR provider delivery system versus a vendor delivery system
- Conversion to new MMIS resulting in further clean up of eligibility files and enhanced ability to control the medical benefit.
- Modifications to drug rebate program and dispute resolution process increase drug rebates
- Realignment of DME pricing methodology
- Hospital Provider Fee
GA Medicaid Cost Control Initiatives

**FY2012 – Present**

- Home and Community Based Services
- Eliminated payment for elective births prior to the 39th gestational week
- Reduced the number of narcotic prescriptions without prior authorization to 4 per month
- Eliminated reimbursement for preventable admissions and hospital acquired conditions
- Implemented the National Correct Coding Initiative (NCCI) procedure to procedure code edits
- Better enforcement of level of care qualifications analysis for long term care and home and community based services
- Moved from Consultation Codes to E&M Codes for Physician Services
- Modified payment methodology for certain Medicare crossover payments
- Established a specialty pharmacy reimbursement rate
Managing Outcomes in Medicaid

• Measurement and Evaluation
  – Use of National Quality and Outcome Standards

• Current efforts
  – Low Income Medicaid and CHIP
    • CMO contractual accountability
  – Aged, Blind and Disabled
Examples of CMO Quality Improvements – CY 2012

- Access to Primary Care Providers for children 12-24 months
- Access to Preventive care for members 20-44 and 45-64 years of age
- Annual dental visits for children
- Well child visits for children and adolescents
- Immunizations and screenings
- Decreased Low Birth Weight Rate
Examples of CMO Quality Improvements – CY 2012

• BMI assessment (44% increase) and nutrition/physical activity counseling for children
• Breast Cancer screening rates
• STD Screening
Examples of CMO Quality Improvements – CY 2012

• HgA1c control
• LDL Control
• BP Control
• Follow up with children on ADHD meds in the continuation and maintenance phase of therapy
• Improved follow up for individuals after a hospitalization for mental illness
Highlighted Current Projects
Foster Care and Adoption Assistance

• Transition ~27K Children to a single, state-wide CMO
• Targeted implementation: January 2014
• Develop a portable health record
• Improve medical oversight
• Better coordinated care
• Increase preventive screening rates
• Appropriate treatment of behavioral health conditions
• Enhance coordination across sister agencies
Multi-Agency/Partner Effort

Child

DFCS
DCH
DECAL
DOE
DBHDD
DJJ
Stakeholders

GEORGIA DEPARTMENT OF COMMUNITY HEALTH

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Aged, Blind and Disabled Care Coordination Program
Aged, Blind and Disabled versus Low Income Medicaid

% of Medicaid Enrollment

- 71%
- 29%

% of Medicaid Expenses

- 58%
- 42%

ABD  LIM
ABD Approach

- Designing Care Coordination model for all ABD populations
- Features:
  - Single statewide vendor
  - Fee-for-Service environment
  - Care coordination, case management, disease management
  - Patient Centered Medical Home
  - Primary Care Case Management Model
  - Provider Engagement
  - Value Based Purchasing
• All members will have access to:
  – Member Care Coordination Call Center
  – 24/7 Nurse Call line
  – Outreach and Education relevant to patient’s healthcare and disease state(s)

• Providers will be able to refer issues and opportunities for better coordination to Vendor for follow up and intervention.
• Certain members will have access to Intensive Medical Coordination Services
  – High risk, high utilizing, highly impactable members

• Intensive Medical Coordination Service
  – Engage members and conduct health risk assessments
  – Form treatment plans utilizing interdisciplinary treatment teams
  – Connect members with medical homes by developing, engaging, and incentivizing a provider network
  – Improve coordination of care
<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<tbody>
<tr>
<td>November 15, 2013</td>
<td>RFP Release</td>
</tr>
<tr>
<td>February 10, 2014</td>
<td>RFP Responses Due</td>
</tr>
<tr>
<td>May 7, 2014</td>
<td>Contract Executed</td>
</tr>
<tr>
<td>May 7, 2014 through September 31, 2014</td>
<td>Implementation Phase</td>
</tr>
<tr>
<td>September 1, 2014</td>
<td>“Go/No Go” Decision</td>
</tr>
<tr>
<td>October 1, 2014</td>
<td>Go Live</td>
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Affordable Care Act (ACA) Impact
Affordable Care Act Impact

- The items below represent required changes to Medicaid even with Georgia opting out of the expansion:

  1. Woodwork Effect
  2. Federal Premium Tax
  3. Transfer of kids aged 6-18 year old with a federal poverty level of 100%-138% from PeachCare to Medicaid
  4. Primary Care Physician provider rate increases to match Medicare rates (January 1, 2013 – December 31, 2014)
  5. Change from six month to twelve month eligibility reviews
• DCH is planning on an additional 46,000 Georgians in FY14 and 65,000 in FY15 who meet current Georgia requirements for Medicaid.

• These are members who have not been previously enrolled in the program. DCH expects these members to qualify for Medicaid and PeachCare for three reasons:
  – Through the federal mandate on individuals required to have health coverage or face a financial penalty,
  – Use of the Exchange to identify additional Medicaid and PeachCare members,
  – And the increase in advertising of ACA.

• State cost – for FY14 $14.3 million and $40.9 million in FY15
Federal Premium Tax

- Part of ACA funding mechanisms is a new federal premium tax on all managed care companies including those who provide Medicaid services.
- The tax is based on the total book of business not just the work in Medicaid.
- This new tax will increase the capitation rates paid to the three CMOS participating in the traditional Georgia Families program and the new Foster Care and Adoption Assistance managed care program.
- These additional tax funds are due annually in September.
- Estimated State Cost for FY15 = $29,300,000
PeachCare Transfer to Medicaid

• ACA expanded the minimum Medicaid coverage for children 6-18 years old. The new minimum coverage is now up to 138% from 100%.

• Children in PeachCare who are 6-18 with income 100%-138% will be transferred to Medicaid.

• Federal government is allowing the state to maintain the enhanced FMAP on these children even after they move. Plus Georgia is allowed to collect enhanced FMAP for any future children who meet these qualifications.

• Approximately 59,000 members will transfer from PeachCare to Medicaid.
Primary Care Physician Payment Rate Increase

• The additional funds required for the rate increase is supposed to be 100% funded by the federal government.
• However, there is one increase not covered by the CMS. State funds are required for the increase in the capitation rate for the state CMO tax caused by increasing the provider rates.
• Approximate cost to the state - $2.1 million in FY14 and $1.1 million in FY15.
Six to Twelve Month Eligibility Reviews

- ACA requires that eligibility for Medicaid recipients be reviewed on a 12 month basis. Not to be confused with 12 month continuous eligibility which is still not required.
- This requirement changes DCH’s current policy of eligibility reviews every 6 months for adults and children in LIM. ABD members are already reviewed every 12 months.
- This requirement begins January 1, 2014.
- State costs - $9.7 million in FY14 and $28.7 million in FY15
# Summary of Fiscal Impact of ACA

## FY2014

<table>
<thead>
<tr>
<th>Budget Item</th>
<th>ABD</th>
<th>LIM</th>
<th>PeachCare</th>
<th>Administration</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACA - Move to 12 month reviews</td>
<td>$</td>
<td>- $ 9,700,000</td>
<td>$</td>
<td>-</td>
<td>$ 9,700,000</td>
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<tr>
<td>ACA – State Insurance Premium Tax</td>
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<td>-</td>
<td>$ 2,100,000</td>
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<td>ACA - Woodwork impact</td>
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<td>- $ 9,700,000</td>
<td>$ 4,600,000</td>
<td>-</td>
<td>$ 14,300,000</td>
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<tr>
<td>ACA - MMIS contract increase</td>
<td>$</td>
<td>- $</td>
<td>$</td>
<td>-</td>
<td>$ 755,000</td>
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<tr>
<td>Total ACA</td>
<td>$</td>
<td>- $ 21,500,000</td>
<td>$ 4,600,000</td>
<td>$ 755,000</td>
<td>$ 26,855,000</td>
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## FY2015

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<tr>
<th>Budget Item</th>
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<th>LIM</th>
<th>PeachCare</th>
<th>Administration</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACA - Federal premium tax</td>
<td>$</td>
<td>- $ 26,300,000</td>
<td>$ 3,000,000</td>
<td>-</td>
<td>$ 29,300,000</td>
</tr>
<tr>
<td>ACA - Move to 12 month reviews</td>
<td>$</td>
<td>- $ 28,700,000</td>
<td>$</td>
<td>-</td>
<td>$ 28,700,000</td>
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<tr>
<td>ACA – State premium tax increase</td>
<td>$</td>
<td>- $ 1,100,000</td>
<td>$</td>
<td>-</td>
<td>$ 1,100,000</td>
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<tr>
<td>ACA - Woodwork impact</td>
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<td>- $ 29,000,000</td>
<td>$ 11,900,000</td>
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<td>$ 40,900,000</td>
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<tr>
<td>ACA - MMIS contract increase</td>
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<td>$ 1,690,000</td>
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<td>Total ACA</td>
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