CMO Flash Report - September 2011

| Enrollment | | | | | | |
|--|---------|---------|---------|-----------|--|--|
| Amerigroup Peachstate Wellcare Region To | | | | | | |
| Atlanta Region | 142,374 | 168,417 | 232,536 | 543,327 | | |
| Central Region | | 50,174 | 83,305 | 133,479 | | |
| East Region | 28,371 | | 37,508 | 65,879 | | |
| North Region | 56,774 | | 100,606 | 157,380 | | |
| Southeast Region | 33,958 | | 65,701 | 99,659 | | |
| Southwest Region | | 76,801 | 38,046 | 114,847 | | |
| Statewide Region | 261,477 | 295,392 | 557,702 | 1,114,571 | | |
| GF Month-end Adjusted Process Results Summary - September 2011 | | | | | | |

Source: Fiscal Agent, ACS

| Premium Capitation Payments to CMOs | | | | | |
|---|---------------------|--------------|---------------|---------------|--|
| | Total - All CMOs | | | | |
| Current month | \$43,513,956 | \$50,780,107 | \$91,459,538 | \$185,753,601 | |
| Retroactive Adjustments (includes OB delivery payments for prior months and retroactive enrollment activity) | \$9,216,536 | \$11,089,324 | \$17,149,546 | \$37,455,396 | |
| Net Payments | \$52,730,482 | \$61,869,431 | \$108,609,084 | \$223,208,997 | |
| Represents DCH allocated payments to the CMO April - June 2010 Source: DCH Cash Disbursements and Capitation Claims Records | | | | | |

| CMO Payments to Providers | | | | | |
|---------------------------|-----------------------------|-----------------------------|---------------------------|--|--|
| | Amerigroup (\$ Millions) | Peachstate (\$ Millions) | Wellcare (\$ Millions) | | |
| January 2011 | \$39,287,778 | \$47,016,636 | \$71,262,289 | | |
| February 2011 | \$47,262,505 | \$47,343,745 | \$87,458,039 | | |
| March 2011 | \$52,809,844 | \$49,824,790 | \$86,309,749 | | |
| April 2011 | \$49,354,363 | \$52,505,975 | \$81,074,298 | | |
| May 2011 | \$38,427,966 | \$48,034,841 | \$85,478,226 | | |
| June 2011 | \$32,965,082 | \$41,332,838 | \$81,357,233 | | |
| July 2011 | \$48,013,140 | \$47,476,822 | \$91,491,710 | | |
| August 2011 | \$48,887,764 | \$56,084,347 | \$95,937,000 | | |
| September 2011 | \$42,989,338 | \$48,299,315 | \$104,003,197 | | |

Represents CMO payments to all provider types from January 2011 - September 2011 Source: CMO "Claims Processing Report"

| CMO Financial Filings | | | | | |
|---|------------|------------|----------|---------------------|--|
| | Amerigroup | Peachstate | Wellcare | Total - All CMOs | |
| Total Medical Expense (\$ Millions) | \$427.28 | \$480.42 | \$912.83 | \$1,820.53 | |
| Health Benefit Ratio (Medical Expense/ Revenue) | 78.22% | 82.65% | 82.17% | 81.33% | |
| Represents total CMO reported cost for medical services expenditure filed with Georgia Department of Insurance. Period January 2011 - September 2011. Source: Quarterly filings with Georgia of Insurance | | | | | |

| Prior Authorization Data | | | | | |
|--|------------|----------|-------|--|--|
| # Days to PA Completion | Amerigroup | Wellcare | | | |
| < 14 Days (contract requirements) | 99.9% | 100.0% | 99.9% | | |
| < 10 Days | 98.6% | 98.9% | 97.7% | | |
| < 5 Days | 95.5% | 83.0% | 89.7% | | |
| Represents quarterly CMO self-reported percentage of prior-authorizations completed within the contract required timelines. Period April 2011 - May 2011 - June 2011. Reported to DCH July 2011. Source: Quarterly CMO "Prior Authorization Report" | | | | | |

| Emergency Room Claims Payment | | | | | |
|--|------------|------------|----------|--------|--|
| | Amerigroup | Peachstate | Wellcare | Totals | |
| # of ER Claims Submitted | 13,326 | 15,359 | 28,685 | 57,370 | |
| ER Claims Paid at a Reduced amount (such as the Triage Rate) | 3,410 | 7,556 | 13,836 | 24,802 | |
| # of Appeals | 57 | 80 | 746 | 883 | |
| # of Appeals over- turned where the Reduced rate is paid at a higher rate | 28 | 29 | 15 | 72 | |

Source: Represents monthly CMO self-reported number of Emergency Room claims submitted, claims paid, the number of appeals and the number of appeals overturned. Period September 2011

| Prior Authorization Requests Denied | | | | | |
|-------------------------------------|-------|-------|-------|--|--|
| Amerigroup Peachstate Wellcare | | | | | |
| Medical Inpatient | 11.0% | 15.6% | 0.1% | | |
| Medical Outpatient | 7.4% | 13.8% | 0.2% | | |
| Therapies | 10.2% | 24.5% | 3.8% | | |
| Behavioral Health | 17.0% | 12.6% | 0.0% | | |
| Vision | 6.9% | 0.0% | 6.9% | | |
| Dental | 31.3% | 25.2% | 26.3% | | |
| Total | 19.4% | 17.1% | 3.9% | | |

Source: Represents quarterly CMO self-reported percentage of standard priorauthorization requests that were determined to be not medically necessary. Period April 2011 - June 2011. Reported to DCH July 2011

Provider Call Center Statistics

| | Amerigroup | Peachstate | Wellcare |
|------------------------|------------|------------|----------|
| Avg Speed of Answering | 85.6% | 81.99% | 85% |
| Abandonment Rate | 0.7% | 1.46% | 1% |
| Blocked Calls | 0.0% | 0.0% | 0.0% |

Call center performance totals (including subcontracted vendors). Eighty percent (80%) of calls must be answered by a person within thirty (30) seconds, the Blocked Call rate must not exceed one percent (1%), and the rate of Abandoned Calls must not exceed five percent (5%). September 2011 Source: CMO self-reported data

CMO Flash Report - September 2011

| Corrective Action/Preventative Action Plans | | | | | |
|---|------------|------------|----------|-------|--|
| | Amerigroup | Peachstate | Wellcare | Total | |
| 2005 | 0 | 0 | 0 | 0 | |
| 2006 | 0 | 0 | 0 | 0 | |
| 2007 | 9 | 13 | 9 | 31 | |
| 2008 | 2 | 8 | 5 | 15 | |
| 2009 | 5 | 5 | 1 | 11 | |
| 2010 | 7 | 1 | 6 | 14 | |
| 2011 | 8 | 9 | 8 | 25 | |
| TOTAL | 31 | 36 | 29 | 96 | |
| Note: For 2011, the numbers reflect CAPA plans for the period of January through September. | | | | | |

Source: DCH Medicaid Division