## **CMO Flash Report - November 2011**

Enrollment				
	Amerigroup	Peachstate	Wellcare	<b>Region Totals</b>
Atlanta Region	141,724	169,455	235,506	546,685
Central Region		50,042	83,112	133,154
East Region	28,093		37,624	65,717
North Region	55,747		100,334	156,081
Southeast Region	33,404		65,777	99,181
Southwest Region		76,749	38,192	114,941
Statewide Region	258,968	296,246	560,545	1,115,759
GF Month-end Adjusted Process Results Summary - November 2011				

Source: Fiscal Agent, ACS

Premium Capitation Payments to CMOs					
	Amerigroup	Peachstate	Wellcare	Total - All CMOs	
Current month	\$43,513,956	\$50,780,107	\$91,459,538	\$185,753,601	
Retroactive Adjustments (includes OB delivery payments for prior months and retroactive enrollment activity)	\$9,216,536	\$11,089,324	\$17,149,546	\$37,455,396	
Net Payments	\$52,730,482	\$61,869,431	\$108,609,084	\$223,208,997	
Represents DCH allocated payments to the CMO April - June 2010 Source: DCH Cash Disbursements and Capitation Claims Records					

CMO Payments to Providers				
	Amerigroup (\$ Millions)	Peachstate (\$ Millions)	Wellcare (\$ Millions)	
January 2011	\$39,287,778	\$47,016,636	\$71,262,289	
February 2011	\$47,262,505	\$47,343,745	\$87,458,039	
March 2011	\$52,809,844	\$49,824,790	\$86,309,749	
April 2011	\$49,354,363	\$52,505,975	\$81,074,298	
May 2011	\$38,427,966	\$48,034,841	\$85,478,226	
June 2011	\$32,965,082	\$41,332,838	\$81,357,233	
July 2011	\$48,013,140	\$47,476,822	\$91,491,710	
August 2011	\$48,887,764	\$56,084,347	\$95,937,000	
September 2011	\$42,989,338	\$48,299,315	\$104,003,197	
October 2011	\$47,852,425	\$54,936,788	\$97,662,361	
November 2011	\$44,936,457	\$54,219,842	\$109,780,263	
Represents CMO payments to all provider types from January 2011 - November 2011				

Source: CMO "Claims Processing Report"

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CMO Financial Filings					
	Amerigroup	Peachstate	Wellcare	Total - All CMOs	
Total Medical Expense (\$ Millions)	\$427.28	\$480.42	\$912.83	\$1,820.53	
Health Benefit Ratio (Medical Expense/ Revenue)	78.22%	82.65%	\$82.17	81.33%	
Represents total CMO reported cost for medical services expenditure filed with Georgia Department of Insurance. Period January 2011 - September 2011.					

Source: Quarterly filings with Georgia of Insurance

Prior Authorization Requests Denied				
Amerigroup	Peachstate	Wellcare		
1.2%	12.5%	0.2%		
7.1%	15.5%	0.3%		
10.0%	19.9%	4.7%		
7.0%	24.5%	0.0%		
13.3%	0.0%	6.2%		
8.6%	21.4%	23.1%		
27.2%	18.7%	13.9%		
	Amerigroup 1.2% 7.1% 10.0% 7.0% 13.3% 8.6%	Amerigroup Peachstate   1.2% 12.5%   7.1% 15.5%   10.0% 19.9%   7.1% 24.5%   13.3% 0.0%   8.6% 21.4%		

Source: Represents quarterly CMO self-reported percentage of standard priorauthorization requests that were determined to be not medically necessary. Period July 2011 - September 2011. Reported to DCH October 2011.

		Emergency Room Claims Payment				
are			Amerigroup	Peachstate	Wellcare	Totals
are		# of ER Claims Submitted	12,468	13,543	30,360	56,371
99.9%		ER Claims Paid at a				
88.7% 79.9%		Reduced amount (such as the Triage	3,252	7,169	14,185	24,606
		# of Appeals	45	130	1,531	1,706
	turned whe Reduced ra	# of Appeals over- turned where the Reduced rate is paid at a higher rate	44	46	7	97

Source: Represents monthly CMO self-reported number of Emergency Room claims submitted, claims paid, the number of appeals and the number of appeals overturned. Period November 2011

Prior Authorization Data					
# Days to PA Completion	Amerigroup Peachstate		Wellcare		
< 14 Days (contract requirements)	99.9%	100.0%	99.9%		
< 10 Days	98.5%	99.0%	88.7%		
< 5 Days	95.9%	87.3%	79.9%		
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Represents quarterly CMO self-reported percentage of prior-authorizations completed within the contract required timelines. Period July 2011 - September 2011. Reported to DCH October 2011. Source: Quarterly CMO "Prior Authorization Report"

## **CMO Flash Report - November 2011**

Provider Call Center Statistics						
Amerigroup Peachstate Wellcare						
Avg Speed of Answering	88.4%	83.08%	84%			
Abandonment Rate	0.6%	2.15%	1.0%			
Blocked Calls	0.0%	0.0%	0.0%			

Call center performance totals (including subcontracted vendors). Eighty percent (80%) of calls must be answered by a person within thirty (30) seconds, the Blocked Call rate must not exceed one percent (1%), and the rate of Abandoned Calls must not exceed five percent (5%). November 2011. Source: CMO self-reported data

Corrective Action/Preventative Action Plans							
Amerigroup Peachstate Wellcare Total							
2005	0	0	0	0			
2006	0	0	0	0			
2007	9	13	9	31			
2008	2	8	5	15			
2009	5	5	1	11			
2010	7	1	6	14			
2011	8	11	8	27			
TOTAL	31	38	29	98			

Note: For 2011, the numbers reflect CAPA plans for the period of January through November. Source: DCH Medicaid Division