



| Enrollment | | | | | | |
|--|---------|---------|---------|-----------|--|--|
| AMERIGROUP® Peach State® Wellcare® Region To | | | | | | |
| Atlanta Region | 145,031 | 171,622 | 231,723 | 548,376 | | |
| Central Region | | 51,291 | 85,056 | 136,347 | | |
| East Region | 29,493 | | 37,364 | 66,857 | | |
| North Region | 58,272 | | 100,653 | 158,925 | | |
| Southeast Region | 36,062 | | 65,520 | 101,582 | | |
| Southwest Region | | 78,134 | 38,952 | 117,086 | | |
| Statewide Region | 268,858 | 301,047 | 559,268 | 1,129,173 | | |
| GF Month-end Adjusted Process Results Summary - March 2011 | | | | | | |

Source: Fiscal Agent, ACS

| CMO PAYMENTS TO PROVIDERS | | | | | |
|---|-------------------------------------|-------------------------------|----------------------------|--|--|
| | AMERIGROUP® (\$ Millions) | Peach State® (\$ Millions) | Wellcare® (\$ Millions) | | |
| January 2011 | \$39,287,778 \$47,016,636 \$71,262, | | | | |
| February 2011 | \$47, 262,505 | \$47,343,745 | \$87,458,039 | | |
| March 2011 \$52,809,844 \$49,824,790 \$86,309,7 | | | | | |
| Represents CMO payments to all provider types from January 2011 - March 2011 Source: CMO Monthly "Claims Processing Report" | | | | | |

| Premium Capitation Payments to CMOs | | | | | | |
|--|--------------|--------------|---------------|------------------|--|--|
| | AMERIGROUP® | Peach State® | Wellcare® | Total - All CMOs | | |
| Current month | \$43,513,956 | \$50,780,107 | \$91,459,538 | \$185,753,601 | | |
| Retroactive adjustments (includes OB delivery payments for prior months and retroactive enrollment activity) | \$9,216,526 | \$11,089,324 | \$17,149,546 | \$37,455,396 | | |
| Net Payments | \$52,730,482 | \$61,869,431 | \$108,609,084 | \$223,208,997 | | |
| Represents DCH allocated payments to the CMO for April - June 2010 Source: DCH Cash Disbursements and Capitation Claims Records | | | | | | |

| CMO FINANCIAL FILINGS | | | | | | |
|---|---|--------------|-----------|--------------------|--|--|
| | AMERIGROUP® | Peach State® | Wellcare® | Total- All CMOs | | |
| Total Medical Expense (\$ Millions) | Aillions) \$145.28 \$162.85 \$312.58 \$620.71 | | | | | |
| Health Benefit Ratio (Medical Expense/Revenue)80.40%83.18%86.32%84.04% | | | | | | |
| Represents total CMO reported cost for medical services expenditure filed with Georgia Department of Insurance. Period January 2011 - March 2011. Reported to DOI May 2011 Source: Quarterly filings with Georgia Department of Insurance | | | | | | |







| Prior Authorization Data | | | | | | |
|--|--------|-------|--------|--|--|--|
| # Days to PA Completion AMERIGROUP® Peach State® Wellcare® | | | | | | |
| < 14 Days (contract requirements) | 100.0% | 99.9% | 100.0% | | | |
| <u><</u> 10 Days | 83.9% | 84.5% | 92.1% | | | |
| <u><</u> 5 Days | 67.4% | 53.2% | 81.0% | | | |
| Poprocents quarterly CMO solf reported percentage of prior authorizations completed within the contract required | | | | | | |

Represents quarterly CMO self-reported percentage of prior-authorizations completed within the contract required timelines. Period October 2010 - November 2010 - December 2010. Reported to DCH January 2011. Source: Quarterly CMO "Prior Authorization Report"

| Prior Authorization Requests Denied | | | | | |
|-------------------------------------|-------------|--------------|-----------|--|--|
| | AMERIGROUP® | Peach State® | Wellcare® | | |
| Medical Inpatient | 10.9% | 14.4% | 0.4% | | |
| Medical Outpatient | 6.0% | 8.3% | 0.3% | | |
| Therapies | 3.9% | 23.3% | 4.4% | | |
| Behaviorial Health | 18.1% | 16.2% | 0.0% | | |
| Vision | 0.0% | 0.0% | 21.2% | | |
| Dental | 33.38% | 17.8% | 28.1% | | |
| Total | 13.6% | 13.2% | 4.4% | | |

Source: Represents quarterly CMO self-reported percentage of standard prior-authorization requests that were determined to be not medically necessary. Period October 2010 - December 2010. Reported to DCH January 2011.

| Emergency Room Claims Payment | | | | | |
|---|-------------|--------------|-----------|--------|--|
| | AMERIGROUP® | Peach State® | Wellcare® | Totals | |
| # of ER Claims Submitted | 15,221 | 17,469 | 31,279 | 63,969 | |
| ER Claims Paid at a Reduced amount (such as the Triage Rate) | 4,226 | 8,517 | 16,063 | 28,806 | |
| # of Appeals | 417 | 100 | 779 | 1,296 | |
| # of Appeals overturned where the Re- duced rate is paid at a higher rate | 94 | 18 | 74 | 186 | |
| Source: Represents monthly CMO self-reported number of Emergency Room claims submitted, claims paid, the number of appeals and the number of appeals overturned. Period March 2011 | | | | | |

PROVIDER CALL CENTER STATISTICS

| | AMERIGROUP® | Peach State® | Wellcare® | |
|--|-------------|--------------|-----------|--|
| Avg Speed of Answering | 92.1% | 87.17% | 85.0% | |
| Abandonment Rate | 0.4% | 1.38% | 1.0% | |
| Blocked Calls | 0.0% | 0.0% | 0.0% | |
| Call center performance totals (including subcontracted vendors). Eighty percent (80%) of calls must be answered by a person within thirty (30) seconds, the Blocked Call rate must not exceed one percent (1%), and the rate of Abandoned Calls must not exceed five percent (5%). March 2011 | | | | |

Source: CMO self-reported data

| CORRECTIVE ACTION/PREVENTIVE ACTION PLANS | | | | | |
|--|-------------|--------------|-----------|--------|--|
| | AMERIGROUP® | Peach State® | Wellcare® | Totals | |
| 2005 | 0 | 0 | 0 | 0 | |
| 2006 | 0 | 0 | 0 | 0 | |
| 2007 | 9 | 13 | 9 | 31 | |
| 2008 | 2 | 8 | 5 | 15 | |
| 2009 | 5 | 5 | 1 | 11 | |
| 2010 | 12 | 8 | 11 | 31 | |
| 2011 | 4 | 3 | 5 | 12 | |
| TOTAL | 32 | 37 | 31 | 100 | |
| Note: For 2011, the numbers reflect CAPA plans for the period of January through March. Source: DCH Medicaid Division | | | | | |

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