## CMO FLASH REPORT





ENROLLMENT							
AMERIGROUP® Peach State® Wellcare® Region Totals							
Atlanta Region	142,622	170,391	226,999	540,012			
Central Region		50,336	83,511	133,847			
East Region	29,500		36,315	65,815			
North Region	57,695		97,961	155,656			
Southeast Region	36,529		64,436	100,965			
Southwest Region		78,613	38,355	116,968			
Statewide Region	266,346	299,340	547,577	1,113,263			
GF Month-end Adjusted Process Results Summary - September 2010 Source: Fiscal Agent, ACS							

CMO Payments To Providers					
	AMERIGROUP® (\$ Millions)	Peach State® (\$ Millions)	Wellcare® (\$ Millions)		
January 2010	\$30,340,997	\$50,350,269	\$88,219,827		
February 2010	\$49,592,766	\$49,649,846	\$91,992,857		
March 2010	\$44,892,629	\$47,963,484	\$81,784,387		
April 2010	\$43,006,087	\$50,053,824	\$96,288,747		
May 2010	\$46,850,195	\$42,519,084	\$87,602,308		
June 2010	\$42,816,106	\$31,776,254	\$89,082,418		
July 2010	\$44,553,411	\$65,014,715	\$90,222,307		
August 2010	\$43,836,296	\$56,119,767	\$88,431,303		
September 2010	\$27,420,822	\$65,890,964	\$48,248,039		

Represents CMO payments to all provider types from January 2010 - September 2010 Source: CMO Monthly "Claims Processing Report"

Premium Capitation Payments to CMOs					
	AMERIGROUP®	Peach State®	Wellcare®	Total - All CMOs	
Current month	\$43,513,956	\$50,780,107	\$91,459,538	\$185,753,601	
Retroactive adjustments (includes OB delivery payments for prior months and retroactive enrollment activity)	\$9,216,526	\$11,089,324	\$17,149,546	\$37,455,396	
Net Payments	\$52,730,482	\$61,869,431	\$108,609,084	\$223,208,997	
Represents DCH allocated payments to the CMO for April - June 2010 Source: DCH Cash Disbursements and Capitation Claims Records					

CMO Financial Filings						
AMERIGROUP® Peach State® Wellcare® CMOs						
Total Medical Expense (\$ Millions)	\$413.60	\$464.77	\$885.04	\$1,763.41		
Health Benefit Ratio (Medical Expense/Revenue)	84.2%	86.45%	83.66%	84.76%		

Represents total CMO reported cost for medical services expenditure filed with Georgia Department of Insurance.

Period January 2010 - September 2010. Reported to DOI November 2010

Source: Quarterly filings with Georgia Department of Insurance

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Prior Authorization Data						
# Days to PA Completion AMERIGROUP® Peach State® Wellcare®						
≤ 14 Days (contract requirements)	100.0%	100%	99.9%			
≤10 Days	84.7%	79.2%	90.0%			
≤ 5 Days	71.2%	44.9%	78.8%			

Represents quarterly CMO self-reported percentage of prior-authorizations completed within the contract required timelines. Period April 2010 - May 2010 - June 2010. Reported to DCH July 2010.

Source: Quarterly CMO "Prior Authorization Report"

Prior Authorization Requests Denied						
AMERIGROUP® Peach State® Wellcare®						
Medical Inpatient	4.9%	9.8%	0.6%			
Medical Outpatient	8.8%	4.0%	0.6%			
Therapies	21.0%	27.8%	5.1%			
Total	13.8%	13.4%	4.7%			

Source: Represents quarterly CMO self-reported percentage of standard prior-authorization requests that were determined to be not medically necessary.

Period April 2010 - June 2010. Reported to DCH July 2010.

Emergency Room Claims Payment						
	AMERIGROUP®	Peach State®	Wellcare®	Totals		
# of ER Claims Submitted	13,341	15,465	28,044	56,850		
ER Claims Paid at a Reduced amount (such as the Triage Rate)	627	7,503	12,976	21,106		
# of Appeals	324	556	1,220	2,100		
# of Appeals overturned where the Reduced rate is paid at a higher rate	41	27	191	259		

Source: Represents monthly CMO self-reported number of Emergency Room claims submitted, claims paid, the number of appeals and the number of appeals overturned. Period September 2010.

Provider Call Center Statistics						
AMERIGROUP® Peach State® Wellcare®						
Avg Speed of Answering	88.9%	89.18%	89.1%			
Abandonment Rate	0.5%	1.28%	0.7%			
Blocked Calls	0%	0%	0%			

Call center performance totals (including subcontracted vendors). Eighty percent (80%) of calls must be answered by a person within thirty (30) seconds, the Blocked Call rate must not exceed one percent (1%), and the rate of Abandoned Calls must not exceed five percent (5%). September 2010

Source: CMO self-reported data

Corrective Action/Preventive Action Plans						
	AMERIGROUP®	Peach State®	Wellcare®	Totals		
2005	0	0	0	0		
2006	0	0	0	0		
2007	9	13	9	31		
2008	2	8	5	15		
2009	5	5	1	11		
2010	8	4	9	21		
TOTAL	24	30	24	78		

Note: For 2010, the numbers reflect CAPA plans for the period January through September. Source: DCH Medicaid Division