

CMO FLASH REPORT



The Care Management Organization (CMO) Flash Report provides a quick reference to the current status of the Georgia Families program. This report provides an overview of member enrollment, CMO financial filings with the Department of Insurance, CMO self-reported utilization data, premium capitation payments to CMOs, prior authorization performance, timely access performance and trends to watch.

| Enrollment | | | | |
|-------------------|-------------|--------------|-----------|---------------|
| | AMERIGROUP® | Peach State® | Wellcare® | Region Totals |
| Atlanta Region | 120,170 | 172,813 | 213,450 | 506,433 |
| Central Region | | 50,688 | 81,435 | 132,123 |
| East Region | 27,351 | | 36,593 | 63,944 |
| North Region | 52,967 | | 97,045 | 150,012 |
| Southeast Region | 34,075 | | 63,376 | 97,451 |
| Southwest Region | | 77,829 | 35,343 | 113,172 |
| Statewide Members | 234,563 | 301,330 | 527,242 | 1,063,135 |

Represents total number of eligible managed care members that have been enrolled into the CMO plans as of July 2009.

| CMO Self-Reported Data | | | | |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------------|-----------|--|
| | AMERIGROUP® | Peach State® | Wellcare® | |
| ER Visits/1000 | 699.4 | 667.04 | 717 | |
| C-Section Rate | 30.3% | 31% | 33% | |
| Brand Fill Rates | 19.7% | 17% | 15% | |
| Generic Fill Rates 80.3% 83% 85% | | | | |
| Represents quarterly CMO self-reported utilization measures of quality performance and consistent care delivery | | | | |

across plans. Reported to DCH July 2009

| CMO Financial Filings | | | | |
|------------------------------------------------------------------------|-----------------------------|-------------------------------|----------------------------|----------------------------------|
| | AMERIGROUP (\$ Millions) | Peach State® (\$ Millions) | Wellcare® (\$ Millions) | Total- All CMOs (\$ Millions) |
| Total Revenue (less 6 % Quality Assessment Fee paid back to DCH) | \$125.4 | \$172.9 | \$321.2 | \$619.5 |
| Total Medical Expense | \$111.4 | \$169.2 | \$283.6 | \$564.2 |
| Health Benefit Ratio (Medical Expense/Revenue) | 88.8% | 97.9% | 88.3% | 91.1% |

| Premium Capitation Payments to CMOs | | | | |
|-----------------------------------------------------------------------------------------------------------------------|------------------------------|-------------------------------|----------------------------|-----------------------------------|
| | AMERIGROUP® (\$ Millions) | Peach State® (\$ Millions) | Wellcare® (\$ Millions) | Total - All CMOs (\$ Millions) |
| Current month | \$38.63 | \$51.48 | \$91.09 | \$181.21 |
| Retroactive adjustments (includes OB delivery payments for prior months and retroactive enrollment activity) | \$6.34 | \$10.24 | \$16.25 | \$32.83 |
| Quality Assessment Fee Paid to DCH | \$(2.47) | \$(3.39) | \$(5.90) | \$(11.77) |
| Net Payments | \$42.50 | \$58.32 | \$101.44 | \$202.26 |

CMO FLASH REPORT





| Prior Authorization Data | | | | |
|------------------------------------------------------------|--------|-------|-------|--|
| # Days to PA Completion AMERIGROUP® Peach State® Wellcare® | | | | |
| ≤ 14 Days (contract requirement) | 100.0% | 99.9% | 100% | |
| ≤10 Days | 78.1% | 86.4% | 86.0% | |
| ≤ 5 Days | 61.2% | 61.2% | 72.2% | |

Represent the percentage of prior-authorization completed within the contract required timelines for July 2009.

| Denial Rates | AMERIGROUP® | Peach State® | Wellcare® |
|--------------------|-------------|--------------|-----------|
| <u>D</u> ME | 12.1% | 1.3% | 9.3% |
| Medical Inpatient | 5.6% | 18.2% | 0.5% |
| Medical Outpatient | 11.0% | 7.0% | 1.0% |
| Therapies | 30.5% | 11.3% | 1.4% |
| Total | 21.0% | 15.1% | 9.1% |

Represents monthly CMO self-reported percentage of standard prior-authorization requests that were determine to be not medically necessary. Reported to DCH July 2009.

| Timely Access Performance Report | | | | |
|----------------------------------|-------------|--------------|-----------|--|
| Provider Type | AMERIGROUP® | Peach State® | Wellcare® | |
| PCPs (routine visits) | 100% | 88.37% | 95.5% | |
| PCP (adult sick visit) | 100% | 98.84% | 99.4% | |
| PCP (pediatric sick visit) | 100% | 98.99% | 95.5% | |
| Specialist (OBGYN) | 100% | 97.37% | 92.2% | |
| Mental Health Providers | 95% | 93.94% | 89.8% | |
| Urgent Care Providers | 100% | 95.45% | 83.3 | |

Represents CMO 2nd Quarter 2009 timely access performance survey results for the network capacity of appointment wait times.

| Trends 2 Watch | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| Opportunites | Solutions Found | | |
| Providers burdened with 3 different CMO forms Claims payment delays CMO Portal inconsistencies Inconsistent Policy Guidelines Among CMOs | Common Synagis prior authorization form Provider Resolution Hotline Exploring implementation of a Super Portal Common prior authorization for therapy requests | | |
| Resolution Status: In Progress Active Future | | | |
| Represents the quarterly action items of opportunities and solutions for the Managed Care and Quality Division for areas of improvement. | | | |