

PACE TOWNHALL MEETING FOLLOW UP



GEORGIA DEPARTMENT
OF COMMUNITY HEALTH

Event Name: PACE (Program of All-Inclusive Care for the Elderly) Townhall Meeting

Event ID: 41900-DCH0000139 (To Be Posted at A Future Date)

Event Date: November 15, 2024

Event Time: 1:00PM

Issuing Officer: Ezeomo Akhirome

Issuing Officer Contact Information: PACE.eRFP@dch.ga.gov

The Georgia Department of Community Health (DCH) hosted a townhall meeting to discuss the upcoming eRFP of the PACE program in communities across Georgia. This meeting provided information to potential suppliers and stakeholders about the PACE program and the upcoming eRFP process. There were 3 questions which were submitted after the meeting was over.

Questions:

1. Does the 80/20 Rule apply?
 - The 80/20 rule which goes into effect in July 2030 is specific to 1915 (c, i, j, & k) authorities along with 1115(a) demonstrations. PACE is a State Plan Amendment and not subject to the 80/20 rule.
2. How will the state support PACE as an option alongside all other state offerings for PACE eligibles?
 - DCH will support PACE enrollment through all normal communication streams. The PACE centers themselves will also communicate availability of services while adhering to solicitation requirements for all providers.
3. Are all zip codes required to be served in each defined region? Or can applicants select to apply to a subset of zip codes within a defined region?
 - If a provider is applying and competing for a designated region, then all zip codes must be served. The zip codes were established by an analysis which projects the number of people eligible and able to be served from a time and distance transportation standpoint. The logic is that to be viable, a provider will likely need to enroll members from all zip codes in a region.

- The exception to the above is if a PACE Provider has a specific identified population within defined zip codes, they can apply under the special focus region and be independently considered. However, there needs to be true justification and definition of why the population cannot or will not likely be served by a general PACE provider awarded a specified region.
4. Can providers submitting response to PACE RFP propose service areas that include adjacent zip codes beyond those specifically listed in the RFP? Or must they strictly limit their proposal to the zip codes outlined in RFP?
- Providers must strictly adhere to the zip codes specifically identified in the designated PACE service areas. Additional adjacent zip codes cannot be included in proposals.
5. Does the proposed service area for a special health focus area need to exist within the defined zip codes? Or can it be proposed, with justification, outside of the state's defined areas/zip codes?
- Based on the procurement requirements, providers must strictly limit their proposed service areas, EXCEPT special health focus areas, to the defined zip codes established by the state. Areas outside the designated zip codes cannot be considered, even with justification.

Follow Up Steps:

To ensure you receive notifications about this and future PACE-related events, please register as a supplier on the Georgia Procurement Registry (GPR). When registering, include the following NIGP codes:

- 95240: Elderly Assistance Services
- 94847: Health Care Center Services
- 94848: Health Care Services (Not Otherwise Classified)
- 95856: Health Care Management Services, Including Managed Care Services

Questions and Inquiries:

All questions related to this townhall meeting or the upcoming PACE eRFP should be directed to the Issuing Officer listed above. To maintain the integrity of the procurement process, please refrain from discussing the eRFP with other DCH staff members or representatives.

Authorized Signature: _____

A handwritten signature in black ink, appearing to be "S. A. H.", written over a horizontal line.