



## NOTICE OF INTENT TO AWARD

**Solicitation Title/Event Name:** GA Families & GA Families 360 Care Management Organization (Category-Georgia Families)

**Solicitation No/Event ID:** 41900-DCH00000133

**Solicitation Close/ Event End Date:** 12/01/2023

**Notice of Intent to Award Posting Date:** 12/02/2024

**Issuing Officer:** Matthew Carter

**Issuing Officer Contact Information:** CMO.2023@doas.ga.gov

The State intends to award a contract to the apparent successful offeror(s). The Notice of Intent to Award should not be considered as a binding commitment by the State. Inquiries should be addressed to the Issuing Officer. Although the State will provide the reason(s) an offeror was not successful in accordance with Georgia law, please note that the reasons listed beside the names of the unsuccessful offeror(s) should not be interpreted as an exhaustive list. NOTE: In the event any of the following is applicable, then all identified award amounts (if any) are estimates only: (1) this is an open agency contract and/or (2) the state entity has identified primary/secondary awardees. **All protests must be submitted electronically via email at [doas.protests@doas.ga.gov](mailto:doas.protests@doas.ga.gov).** Please reference the *Georgia Procurement Manual* for the supplier protest process: <https://doas.ga.gov/state-purchasing/purchasing-law-administrative-rules-and-policies/overview>.

Procurement documents should be requested from the Department of Administrative Services at <https://orr.doas.ga.gov/>

### Georgia Families

APPARENT SUCCESSFUL OFFEROR(S)	AWARD AMOUNT
Care Source	Open Contract No Guaranteed Amount
Humana Employers Health Plan of Georgia	Open Contract No Guaranteed Amount
Molina Health Care	Open Contract No Guaranteed Amount
United Health Care of Georgia	Open Contract No Guaranteed Amount
UNSUCCESSFUL OFFEROR(S)	REASONS
Aetna Better Health	Not Highest Scoring Proposal (for RFP only)
Amerigroup Georgia	Not Highest Scoring Proposal (for RFP only)
AmeriHealth Caritas Georgia	Not Highest Scoring Proposal (for RFP only)
Kaiser Foundation Health Plan of Georgia	Supplier Withdrew Response
Peach State Health Plan	Not Highest Scoring Proposal (for RFP only)
Sentara Health Care	Not Highest Scoring Proposal (for RFP only)

Authorized Signature: Matthew Carter



## NOTICE OF INTENT TO AWARD

**Solicitation Title/Event Name:** GA Families & GA Families 360 Care Management Organization (Category-Georgia Families 360)

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**Notice of Intent to Award Posting Date:** 12/02/2024

**Issuing Officer:** Matthew Carter

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Procurement documents should be requested from the Department of Administrative Services at <https://orr.doas.ga.gov/>

### Georgia Families 360

APPARENT SUCCESSFUL OFFEROR(S)	AWARD AMOUNT
United Health Care	Open Contract No Guaranteed Amount
	Select One
	Select One
	Select One
	Select One
UNSUCCESSFUL OFFEROR(S)	REASONS
Care Source	Not Highest Scoring Proposal (for RFP only)
Molina Health Care	Not Highest Scoring Proposal (for RFP only)
	Select One
	Select One

Authorized Signature: Matthew Carter

# Bid Tabulation

<b>Administrative Review Requirements Summary Sheet</b>							
<b>RFX #:</b>	41900-DCH0000133						
<b>RFX Name:</b>	GA Families and GA Families 360 Care Management Organization						
<b>Issuing Officer:</b>	Matt Carter						
<b>Reviewed by:</b>	Matt Carter						
<b>Date:</b>	01/02/2024						
<b>Administrative Requirements</b>		<b>Offeror Name</b>	<b>Offeror Name</b>	<b>Offeror Name</b>	<b>Offeror Name</b>	<b>Offeror Name</b>	<b>Offeror Name</b>
Select a row and click CTRL-r to insert a new row above the selected row.		Kaiser Foundation	United Health Care	Amerigroup	Peachstate Health	CareSource	Molina Health Care
Item #	Requested Documents						
	<b>Overall Rating →</b>	Pass	Pass	Pass	Pass	Pass	Pass
2	Mandatory Worksheet	Pass	Pass	Pass	Pass	Pass	Pass
3	Mandatory Scored Worksheet Georgia Families	Pass	Pass	Pass	Pass	Pass	Pass
4	Mandatory Scored Worksheet Georgia Families 360 (Optional)	N/A	Pass	Pass	Pass	Pass	Pass
5	Sales and Use Tax Form	Pass	Pass	Pass	Pass	Pass	Pass
6	Department of Audits Immigration Form	Pass	Pass	Pass	Pass	Pass	Pass
7	Standard Insurance						
8	Letter of Credit						
9	Proposal Certification	Pass	Pass	Pass	Pass	Pass	Pass
10	Georgia Families Supplier Reference Form	Pass	Pass	Pass	Pass	Pass	Pass
11	Supplier Work History Form	Pass	Pass	Pass	Pass	Pass	Pass

<b>Administrative Review Requirements Summary Sheet</b>							
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<b>Administrative Requirements</b>		<b>Offeror Name</b>	<b>Offeror Name</b>	<b>Offeror Name</b>	<b>Offeror Name</b>		
Select a row and click CTRL-r to insert a new row above the selected row.		Humana	AmeriHealth	Sentara Health Care	Aetna Better Health		
Item #	Requested Documents						
	<b>Overall Rating →</b>	Pass	Pass	Conditional	Pass		
2	Mandatory Worksheet	Pass	Pass	Pass	Pass		
3	Mandatory Scored Worksheet Georgia Families	Pass	Pass	Pass	Pass		
4	Mandatory Scored Worksheet Georgia Families 360 (Optional)	N/A	N/A	Pass	Pass		
5	Sales and Use Tax Form	Pass	Pass	Pass	Pass		
6	Department of Audits Immigration Form	Pass	Pass	Pass	Pass		
7	Standard Insurance						
8	Letter of Credit						
9	Proposal Certification	Pass	Pass	Pass	Pass		
10	Georgia Families Supplier Reference Form	Pass	Pass	Pass	Pass		
11	Supplier Work History Form	Pass	Pass	Conditional	Pass		

## **Proposal Evaluation and Award**

### **Review of Mandatory Scored Questions – Georgia Families (Attachment D)**

For all suppliers meeting the mandatory requirements of Attachment D GF Mandatory Scored Response Document, the evaluation team will review such suppliers' responses to Attachment D GF Mandatory Scored Response Document – Georgia Families. Responses to Attachment D will be evaluated on a pass/fail basis. If a proposal fails to meet a mandatory requirement within Attachment D, the State Entity will determine if the deviation is material. A material deviation will be cause for rejection of the proposal. An immaterial deviation will be processed as if no deviation had occurred. All proposals which meet the requirements of Attachment D - GF Mandatory Scored Response Document – Georgia Families” are considered “Georgia Families Responsive Proposals” at this point in time and will be scored in accordance with the point allocation in Section 6.3 “Scoring Criteria” for the Georgia Families category.

Following clarifications (if any) and technical negotiations (if any, at the State’s discretion),. Suppliers will be ranked within the Georgia Families category based solely on the technical points earned within that category.

<b>Category- Georgia Families</b>			
<b>Offeror Name</b>	<b>Graph #</b>	<b>Validated Score</b>	<b>Final Score (Cost + Validated)</b>
Humana	1	601	601
Peach State Health	2	586	586
United Health Care	3	596	596
Sentara Healthcare	4	387	387
Amerigroup	5	551	551
Molina Health Care	6	650	650
Aetna Better Health	7	569	569
Kaiser Foundation	8	585	585
AmeriHealth	9	479	479
CareSource	10	631	631

Kaiser Foundation elected to withdraw from consideration effective 11/08/2024.

## **Review of Mandatory Scored Questions – Georgia Families 360<sup>0</sup> (Attachment E)**

Only Georgia Families Responsive Proposals will be considered eligible for contract award for the Georgia Families 360<sup>0</sup> category. For those suppliers bidding on Georgia Families 360<sup>0</sup>, the State Entity will preliminarily rank such suppliers based on each supplier's total technical score for Georgia Families and advance the top three (3) ranked suppliers to the evaluation team for review. Responses to Attachment E - GF360<sup>0</sup> Mandatory Scored Response Document – Georgia Families 360<sup>0</sup> will be evaluated on a pass/fail basis. If a proposal fails to meet a mandatory requirement within Attachment E, the State Entity will determine if the deviation is material. A material deviation from Attachment E will be cause for rejection of the proposal for purposes of the Georgia Families 360<sup>0</sup> category only. An immaterial deviation will be processed as if no deviation had occurred. If one or more of the top three (3) highest scoring Georgia Families Proposals fails to meet the requirements of Attachment E Mandatory Scored Response Document – Georgia Families 360<sup>0</sup>, the State Entity may elect to select the next highest scoring Georgia Families Responsive Proposal(s) which bid on the Georgia Families 360<sup>0</sup> category (if any). All proposals which meet the requirements of Attachment E “Mandatory Scored” Questions are considered “Georgia Families 360<sup>0</sup> Responsive Proposals” at this point in time and will be scored in accordance with the point allocation in Section 6.3 “Scoring Criteria” for the Georgia Families 360<sup>0</sup> category.

Following clarifications (if any) and technical negotiations (if any), Suppliers will be ranked within the Georgia Families 360<sup>0</sup> category based solely on the technical points earned within that category

<b>Category GA Families 360</b>			
<b><i>Offeror Name</i></b>	<b><i>Graph #</i></b>	<b><i>Validated Score</i></b>	<b><i>Final Score (Cost + Validated)</i></b>
Care Source	1	595	595
Molina Health Care	2	594	594
United Health Care	3	615	615