Georgia Medicaid Electronic Health Records Incentives Program

Calculating Patient Volumes and Potential Incentive Payments

A Webinar for Eligible Hospitals

June 20, 2011

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GA Medicaid EHR Incentives Program
Monthly Webinar Series

Today’s webinar:

• Calculating Patient Volumes and Potential Incentive Payments for Eligible Hospitals

• All provider webinars are recorded and posted on www.dch.georgia.gov/ehr
Path to Payment
Step One: Register with CMS

• Available now to Georgia Hospitals
  https://ehrincentives.cms.gov/hitech/login.action

Step Two: Register with State

• Opens in September 2011

• Use GA Medicaid web portal ID and password to access registration for incentive payments
Hospital Eligibility
Acute Care Hospitals:
- CCN range (last 4 digits: 0001-0879; 1300-1399)
- 10% Medicaid Patient Volume Threshold
- Critical Access Hospitals defined as Acute Care Hospitals

Children’s Hospitals
- CCN range (last 4 digits: 3300-3399)
- No Medicaid Patient Volume Threshold
What is a Patient Encounter?

• A patient encounter is any service rendered to a Medicaid patient where Medicaid paid all or part of the service.

• Hospital encounters include services delivered to an individual per inpatient discharge and emergency room services on any one day.

• Encounters include services rendered to Medicaid managed care patients.

• At least 50% of all encounters must be at a site or sites with certified EHR technology.
Medicaid Patient Volume Threshold Eligibility

The total Medicaid encounters (inpatient discharges and ER services) in any representative, continuous 90-day period in the preceding fiscal year divided by the total encounters in the same 90-day period.
CHIP Encounters

• Children’s Health Insurance Program (Title XXI, CHIP) patient encounters **must be excluded** from the numerator in the patient volume calculations.

• Hospitals are required to attest to the accuracy of patient volume information submitted to DCH.

• Many providers do not differentiate between Medicaid (Title XIX) and CHIP patients.
CHIP Encounters

- To address the CHIP issue, DCH calculated a CHIP discount factor specific to each Eligible Hospital based on historical paid claims data.

- Hospitals will use the CHIP factor in the patient volume and incentive payment calculators.

- The CHIP factor will reduce a hospital’s patient volume numerator (with both Medicaid and CHIP patients) and provide an adjusted Medicaid patient encounter volume.
Medicaid EHR Incentive Payments for Hospitals
Medicaid EHR Incentive Payments for Hospitals

• Payment is an *incentive* for adopting, implementing, upgrading or meaningfully using certified EHR;
  • **Not** a reimbursement
  • Hospitals can apply for both Medicare and Medicaid incentive payment programs
  • Incentive payments will be made one time per participation year

• Georgia schedule for the aggregate incentive payment:
  • Year 1: 40%
  • Year 2: 40%
  • Year 3: 20%
Medicaid EHR Incentive Payments for Hospitals

• Payment years based on FFY (Oct 1 – Sept 30)

• First year payment can be received in 2011 through 2016
  • Prior to FY 2016, payments can be made on a non-consecutive, annual basis for the FFY
  • Final payment can be received up to 2021

• After 2016, no payments can be received unless a payment was received in the prior fiscal year
Using the Patient Volume and Potential Incentive Payment Calculator
Using the Patient Volume and Potential Incentive Payment Calculator

• The calculator is a series of worksheets to assist hospitals:
  • Calculate patient volume to determine eligibility; and
  • Determine potential Medicaid EHR incentive payments

• In July 2011, DCH will email a hospital calculator to each hospital within the CCN ranges designated by CMS
  • The hospital’s unique CHIP discount factor will be included

• Complete calculation **before** registering at state-level

• DCH and Myers & Stauffer will provide support to hospitals
Using the Patient Volume and Potential Incentive Payment Calculator

The calculator includes:

- Worksheet 1 – Contact Info
- Worksheet 2 – Background Info
- Worksheet 3 – Instructions
- Worksheet 4 – Eligibility template for calculating Medicaid patient volumes
- Worksheet 5 – A sample of an eligibility calculation
- Worksheet 6 – Calculations template for calculating potential incentive payment
- Worksheet 7 – A sample of an incentive payment calculation

**Important!** Complete calculations before registering at state-level.
Step 1: Provide demographic and contact information
Information will pre-populate other worksheets

Georgia Department of Community Health
Office of Health Information Technology & Transparency (HITT)
Medicaid Incentive Program for Adoption, Implementation, Upgrade, or Meaningful Use of EHR

Hospital Contact Information

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Using the Patient Volume and Potential Incentive Payment Calculator

Step 2: Complete the patient volume eligibility template (Eligibility Tab)

Step 3: Complete the incentive payment template (Calculation Template Tab)

Step 4: Submit your completed calculator to DCH
   • Follow instructions provided in mid-July 2011 email
   • Submit calculator prior to state-level registration
Using the Patient Volume and Potential Incentive Payment Calculator

Remember:

- Hospitals will be attesting to all self-reported information (e.g., patient volumes, hospital cost report data, etc.) during the state-level registration.
- All data must come from auditable sources.
- When registering for Medicaid incentive payments at the state level, hospitals must upload the completed calculator at the end of the registration process.

The calculator will be **distributed** in July 2011.
Resources

http://www.ga-hitrec.org/gahitrec/
Phone: 404-752-1015
Toll Free: 877-658-1990

http://www.cms.gov/EHRIncentivePrograms
Toll Free: 1-888-734-6433

http://dch.georgia.gov/ehr
MedicaidIncentives@dch.ga.gov