

Georgia Medicaid Electronic Health Records Incentives Program

Calculating Patient Volumes and Potential Incentive Payments A Webinar for Eligible Hospitals

June 20, 2011



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GA Medicaid EHR Incentives Program Monthly Webinar Series



Today's webinar:

- *Calculating Patient Volumes and Potential Incentive Payments for Eligible Hospitals*
- All provider webinars are recorded and posted on www.dch.georgia.gov/ehr



Path to Payment



GA Medicaid EHR Incentives Program

Path to Payment

Step One: Register with CMS

- Available now to Georgia Hospitals

<https://ehrincentives.cms.gov/hitech/login.action>

Step Two: Register with State

- Opens in September 2011
- Use GA Medicaid web portal ID and password to access registration for incentive payments



Hospital Eligibility



Hospital Eligibility Requirements

Acute Care Hospitals:

- CCN range (last 4 digits: 0001-0879; 1300-1399)
- 10% Medicaid Patient Volume Threshold
- Critical Access Hospitals defined as Acute Care Hospitals

Children's Hospitals

- CCN range (last 4 digits: 3300-3399)
- No Medicaid Patient Volume Threshold





What is a Patient Encounter?

- A patient encounter is any service rendered to a Medicaid patient where Medicaid paid all or part of the service
- Hospital encounters include services delivered to an individual per **inpatient discharge** and **emergency room services** on any one day
- Encounters include services rendered to Medicaid managed care patients
- At least 50% of all encounters must be at a site or sites with certified EHR technology⁸





Medicaid Patient Volume Threshold Eligibility

The total Medicaid encounters
(inpatient discharges and ER services) in any representative,
continuous 90-day period in the preceding fiscal year

divided by

The total encounters in the same 90-day period



CHIP Encounters

- Children's Health Insurance Program (Title XXI, CHIP) patient encounters **must be excluded** from the numerator in the patient volume calculations
- Hospitals are required to attest to the accuracy of patient volume information submitted to DCH
- Many providers do not differentiate between Medicaid (Title XIX) and CHIP patients



CHIP Encounters

- To address the CHIP issue, DCH calculated a CHIP discount factor specific to each Eligible Hospital based on historical paid claims data
- Hospitals will use the CHIP factor in the patient volume and incentive payment calculators
- The CHIP factor will reduce a hospital's patient volume numerator (with both Medicaid and CHIP patients) and provide an adjusted Medicaid patient encounter volume



Medicaid EHR Incentive Payments for Hospitals



Medicaid EHR Incentive Payments for Hospitals

- Payment is an ***incentive*** for adopting, implementing, upgrading or meaningfully using certified EHR;
 - **Not** a reimbursement
 - Hospitals can apply for both Medicare and Medicaid incentive payment programs
 - Incentive payments will be made one time per participation year
- Georgia schedule for the aggregate incentive payment:
 - Year 1: 40%
 - Year 2: 40%
 - Year 3: 20%



Medicaid EHR Incentive Payments for Hospitals

- Payment years based on FFY (Oct 1 – Sept 30)
- First year payment can be received in 2011 through 2016
 - Prior to FY 2016, payments can be made on a non-consecutive, annual basis for the FFY
 - Final payment can be received up to 2021
- After 2016, no payments can be received unless a payment was received in the prior fiscal year



Using the Patient Volume and Potential Incentive Payment Calculator



Using the Patient Volume and Potential Incentive Payment Calculator

- The calculator is a series of worksheets to assist hospitals:
 - Calculate patient volume to determine eligibility; and
 - Determine potential Medicaid EHR incentive payments
- **In July 2011**, DCH will email a hospital calculator to each hospital within the CCN ranges designated by CMS
 - The hospital's unique CHIP discount factor will be included
- Complete calculation **before** registering at state-level
- DCH and Myers & Stauffer will provide support to hospitals



Using the Patient Volume and Potential Incentive Payment Calculator

The calculator includes:

- Worksheet 1 – Contact Info
- Worksheet 2 – Background Info
- Worksheet 3 – Instructions
- Worksheet 4 – Eligibility template for calculating Medicaid patient volumes
- Worksheet 5 – A sample of an eligibility calculation
- Worksheet 6 – Calculations template for calculating potential incentive payment
- Worksheet 7 – A sample of an incentive payment calculation

Important! Complete calculations before registering at state-level.



Using the Patient Volume and Potential Incentive Payment Calculator

Step 1: Provide demographic and contact information
Information will pre-populate other worksheets

Georgia Department of Community Health

Office of Health Information Technology & Transparency (HITT)

Medicaid Incentive Program for Adoption, Implementation, Upgrade, or Meaningful Use of EHR

Hospital Contact Information

CMS Certification Number (CCN)

NPI

Hospital Name

Contact Person Completing This Workbook

Contact Person Phone Number

Contact Person Email Address

Date Completed

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Using the Patient Volume and Potential Incentive Payment Calculator

Step 2: Complete the patient volume eligibility template (Eligibility Tab)

Step 3: Complete the incentive payment template (Calculation Template Tab)

Step 4: Submit your completed calculator to DCH

- Follow instructions provided in mid-July 2011 email
- Submit calculator prior to state-level registration



Using the Patient Volume and Potential Incentive Payment Calculator

Remember:

- Hospitals will be attesting to all self-reported information (e.g., patient volumes, hospital cost report data, etc.) during the state-level registration
- All data must come from auditable sources
- When registering for Medicaid incentive payments at the state level, hospitals must upload the completed calculator at the end of the registration process

The calculator will be distributed in July 2011



Resources



<http://www.ga-hitrec.org/gahitrec/>

Phone: 404-752-1015

Toll Free: 877-658-1990



<http://www.cms.gov/EHRIncentivePrograms>

Toll Free: 1-888-734-6433



<http://dch.georgia.gov/ehr>

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