

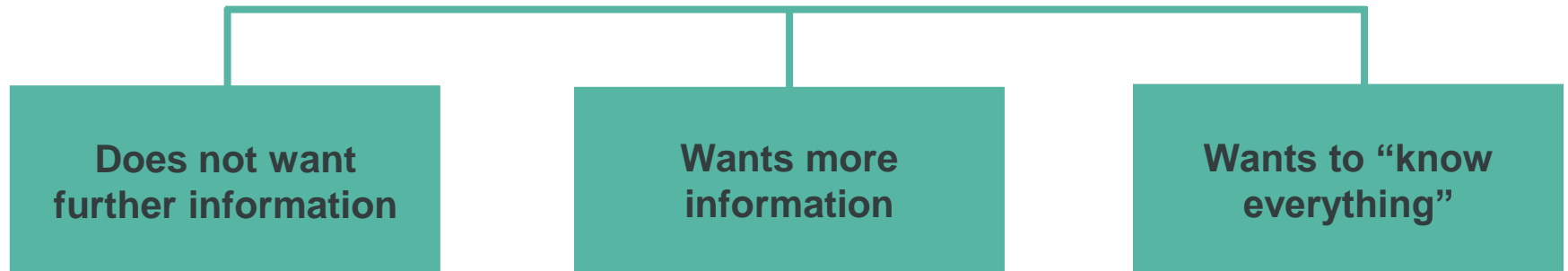
Non-Invasive Prenatal Testing

Cell-free DNA

Prenatal Screening

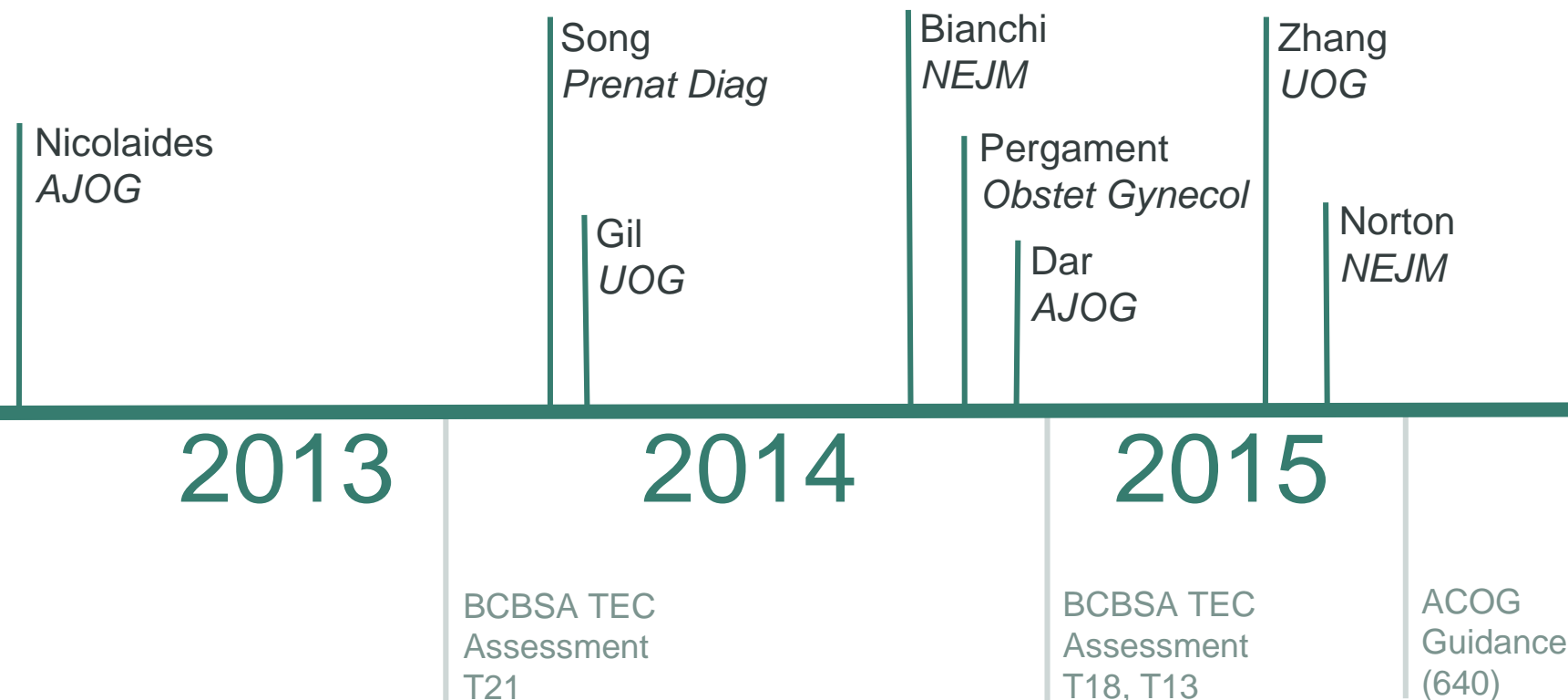
1960s	1980s	1988	1996	1997	2011 – Present	
Maternal Age	MSAFP	Triple Screen	Quad Screen	FTS NT/Serum	NIPT Quantitative	NIPT SNP
27%	36%	60–74%	70–81%	80–95%	66–>99%	92–>99%
All	T21	T21 T18	T21 T18	T21 T18 T13	T21 T18 T13 SCA	T21 T18 T13 SCA Triploidy Microdeletions

Prenatal Testing Algorithm



NIPT in Average Risk

>90,000 average risk patients evaluated in 8 studies



Screening for Trisomy 21



The NEW ENGLAND
JOURNAL of MEDICINE

ORIGINAL ARTICLE

Cell-free DNA Analysis for Noninvasive Examination of Trisomy

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	N	Sensitivity	False Positive Rate
NIPT - Avg Risk (<35 years)	11,994	100% (82.4-100)	0.05%
NIPT - All Patients	15,841	100% (90.7-100)	0.05%
Standard Screening	15,841	78.9% (62.7-90.4)	5.4%

BEST false positive rate = BEST Positive Predictive Values

Positive predictive value= True positives /(True + False positives)

	Total	T21	T18	T13	45X
Number of samples	17,885 ^a				
Aneuploidy detected (%)	2.0%				
Aneuploid calls with confirmatory studies	222	154	29	21	18
True positives	184	140	27	8	9
False Positives	38	14	2 ^a	13 ^b	9
Positive Predictive Values (PPV)	83%	91%	93%	38%	50%

Comparing Screening Options

	Maternal Serum Screening ¹⁻⁶	NIPT (Panorama [®]) ⁷⁻⁸
Gestational age	~11–22 wks	9+ wks
Nuchal Translucency	Sometimes	No
Open Neural Tube Defects	Sometimes	No
T21 Positive Predictive Value	3.4%	91%
False positive rate	5%	<1%

¹Nicolaides K H et al. Ultrasound Obstet Gynecol. 2005; 25(3):221-6.

²Wapner R et al. N Engl J Med. 2003; 349 (15); 1405-13.

³Malone FD et al. N Eng J Med. 2005; 353(19): 2001-11.

⁴PerkinElmer Labs / NTD 2013, <http://ntdlabs.com/maternal-marker-testing/>.

⁵Quest Diagnostics 2014, www.questdiagnostics.com

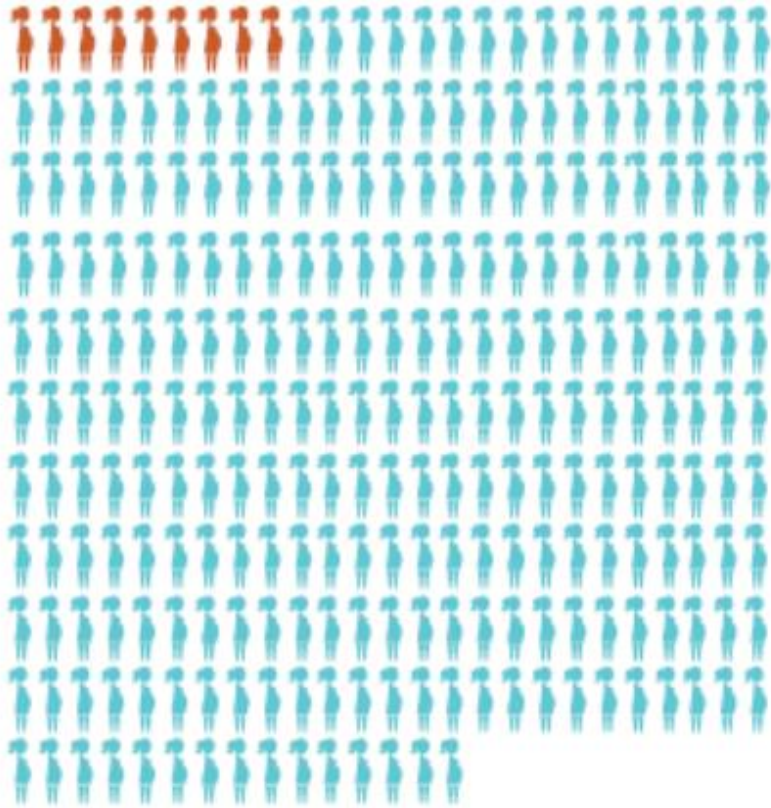
⁶Norton M et al. NEJM. 2015 Apr 23;372(17):1589-97

⁷Pergament et al. Obstet Gynecol. 2014 Aug;124(2 Pt 1):210-8

⁸Dar P et al. Am J Obstet Gynecol 2014 Nov;211(5):527

Trisomy 21 Positive Predictive Value

MSS



265 women will undergo invasive testing
to discover **9** true positives.¹

Screening for Trisomy 21



Standard Screening

854

False
Positives

30

True
Positives

8

False
Negatives

Cell-free DNA Screening

9

38

0

Prenatal Testing Landscape is Rapidly Changing

Professional guidelines

Cost-effectiveness

Insurance coverage

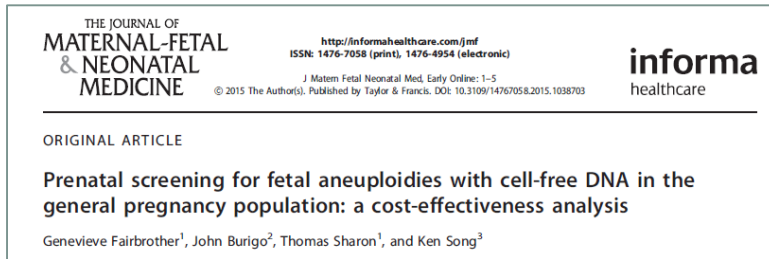


Professional Society Guidelines on NIPT



Organization	Policy	Date
ACMG	"ACMG recommendation that NIPS can be used as a first line screening tool."	Webinar 2015
ACOG	"any patient may choose cell-free DNA analysis as a screening strategy for common aneuploidies regardless of her risk status, the patient choosing this testing should understand the limitations and benefits of this screening paradigm in the context of alternative screening and diagnostic options."	2015
ASHG/ESHG	"Different scenarios are possible, including NIPT as an alternative first tier option"	2015
ISPD	"The following protocol options are currently considered appropriate: 1. cfDNA screening as a primary test offered to all pregnant women."	2015

Cost Effectiveness Data

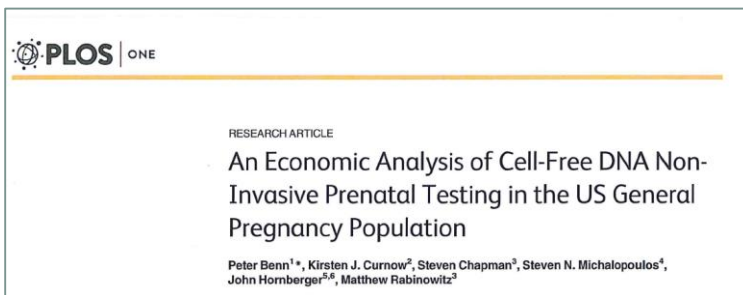


“As NIPT identifies more fetal trisomies than FTS, a NIPT unit cost of \$665 allows a cost per trisomy case identified to be equivalent to that of FTS.”

“Universal NIPT remained less costly than conventional MSS so long as the cost of NIPT was below \$619”.



“Replacing conventional screening with NIPT would reduce healthcare costs if it can be provided for \$744 or less in the general patient population.”



Low Risk Insurance Coverage

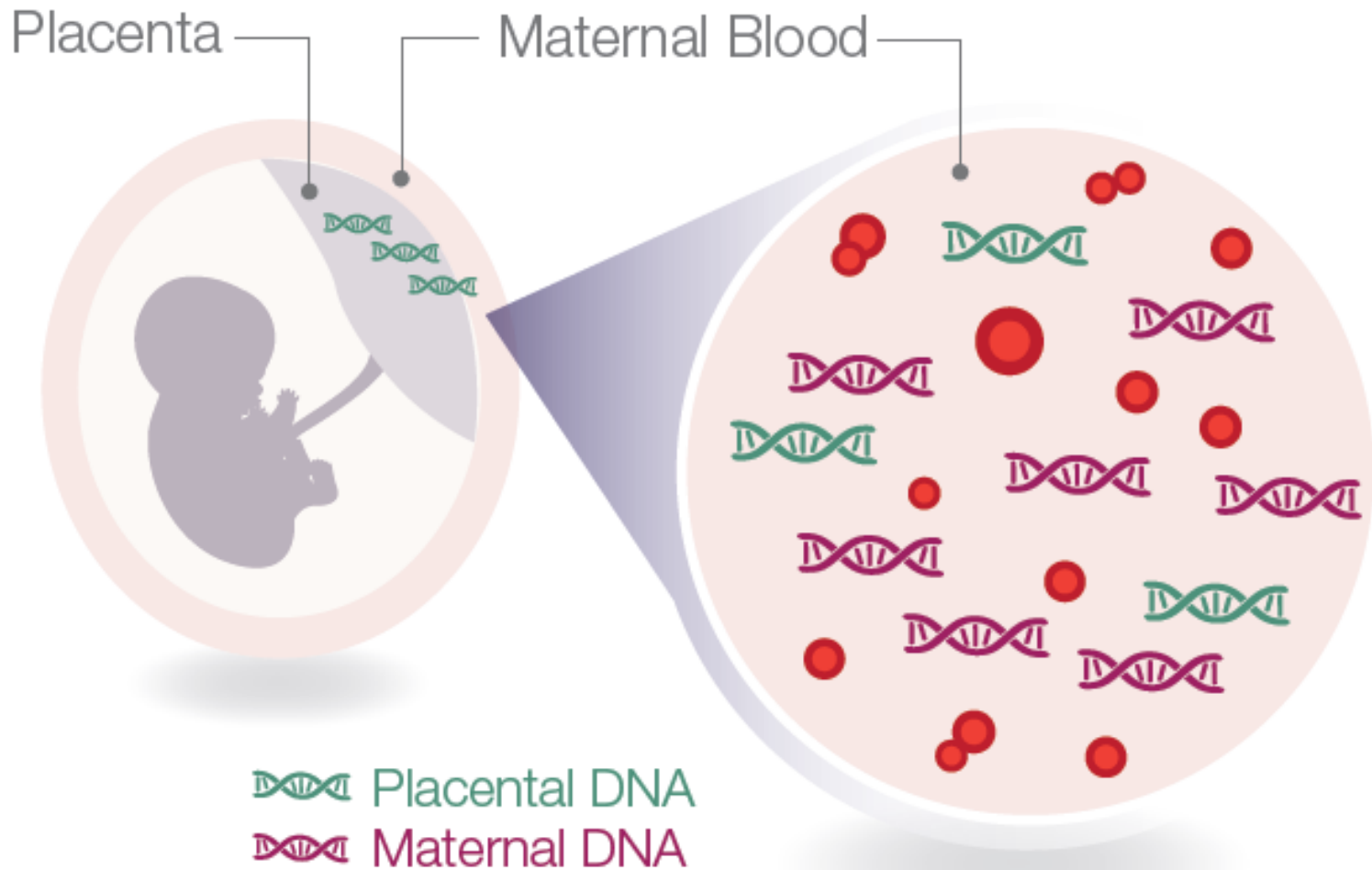


Cell-free fetal DNA-based prenatal screening for fetal aneuploidy (trisomy 13, 18, and 21) is considered **medically necessary** when all of the following criteria are met:

1. The individual to be tested is carrying a single gestation; and
2. The individual is using this as a screening strategy for fetal aneuploidies **regardless of risk status** and understands the limitations and benefits of this screening paradigm in the context of alternative screening and diagnostic options.

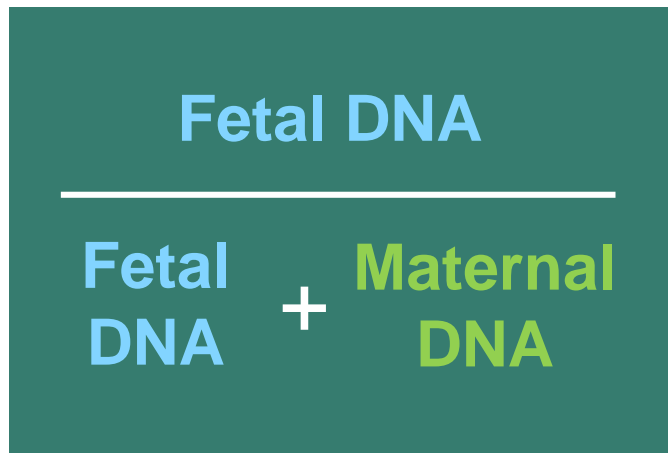
NIPT and the Panorama advantage

Cell-free DNA



Fetal Fraction (FF) Matters

“...the measurement of fetal cfDNA is a basic quality metric required to ensure reliable interpretation of test results.”¹



- Average fetal fraction is 10–12%*
- Varies by gestational age, maternal weight, placental and pregnancy factors
- Panorama[®] cutoff : 2.8%

NIPT Methodologies

Counting

harmony™ Prenatal Test
MaterniT21® PLUS

Counsyl

informaSeq™
non-invasive prenatal test

verifi™
prenatal test

BambniTest

NIFT®
Non-Invasive Fetal Trisomy test

QNatal™
Advanced NIPS

SNP

 **panorama®**
natera prenatal screen

Counting

Chromosome
21

Chromosome
3



Counting

Chromosome 21

Chromosome 3

Expected Amount:

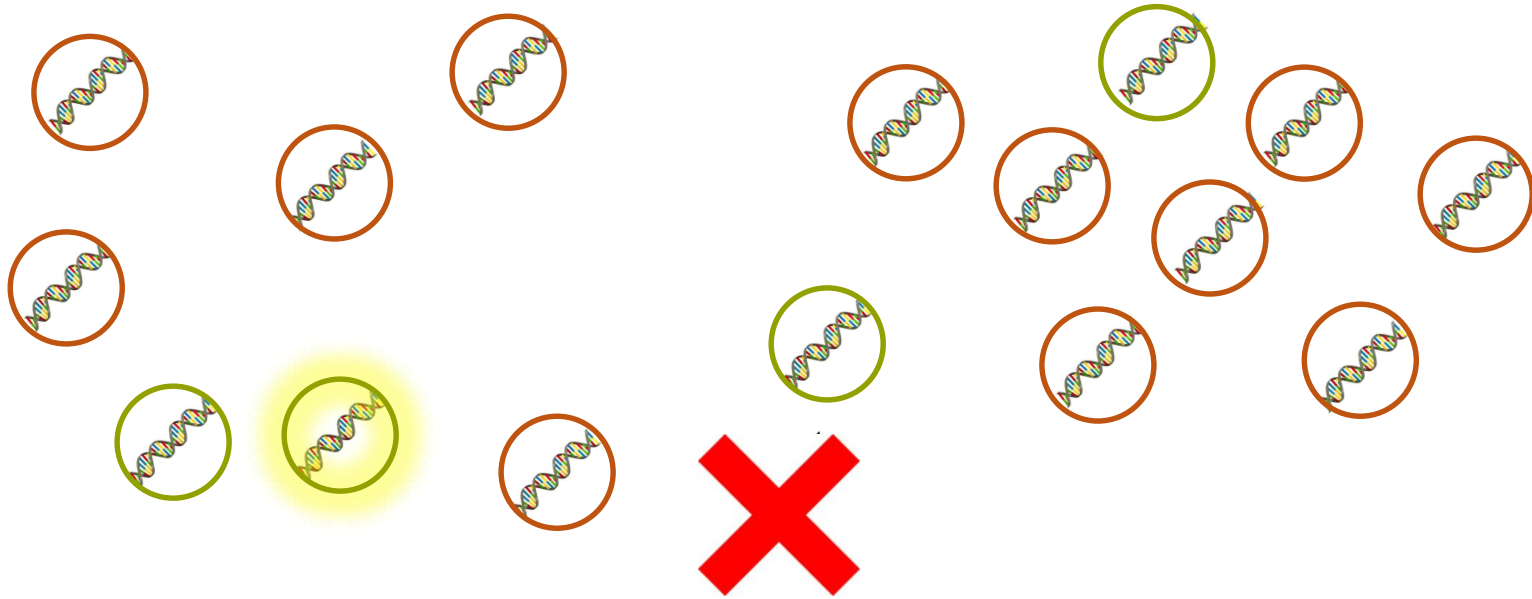
20%

80%

Observed Amount:

25%

75%



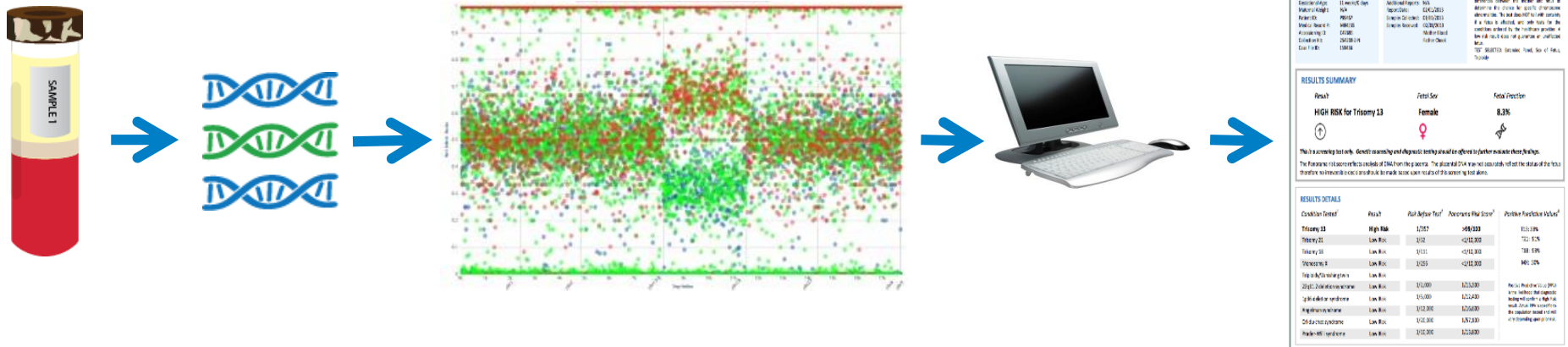
SNP = Single Nucleotide Polymorphism

- A DNA sequence variation occurring when a single base pair is changed
- Normal genetic changes that occur in every person
- Panorama® analyzes more than 13,000 SNPs



Our Technology

Proprietary SNP analysis distinguishes between maternal & fetal DNA



DNA “fingerprints”

- Panorama® is the **only** NIPT on the market that distinguishes between maternal and fetal DNA.
- Panorama® can identify different DNA “fingerprints” in a maternal blood sample, such as those from a vanishing twin.



Clinical Advantages of SNP

Panorama® uniquely differentiates between maternal and fetal DNA

Fetal fraction

Maternal contribution

Vanishing twins

Fetal sex accuracy

Triploidy/complete mole



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NIPT on Non-Pregnant Women

	Counting Lab 1	Counting Lab 2	Counting Lab 3	Counting Lab 4	SNPs Natera
Result	Normal Female	Normal Female	Normal Female	No result	No Result
Fetal Fraction	3.9% 4.3%	Not Measured	Not Measured	Insufficient	0.6% Insufficient

Case Example: False Negative NIPT

- 35 year-old G_1P_0
- 6.9mm NT at 11+ weeks
- FTS result: high risk for T21 and T18/13
- Follow up by counting NIPT: “No aneuploidy detected”
- Amnio elected after abnormal U/S: 47,XY+21
- Retrospective analysis by the NIPT laboratory:
Fetal fraction: 1.7%

Case Example: Low Fetal Fraction

- 36 year-old
- Panorama at 10 weeks: FF<1%
- Redraw Panorama at 12 weeks: FF1.0%
- Sample sent to counting lab: normal female fetus
- Ultrasound at 18 weeks: multiple anomalies
- Amniocentesis: 69,XXX (triploidy)

Clinical Advantages of SNP

Panorama® uniquely differentiates between maternal and fetal DNA

Fetal fraction

Maternal contribution

Vanishing twins

Fetal sex accuracy

Triploidy/complete mole



Case Example: Maternal Contribution

- 38 year-old G₂P₁
- Counting NIPT “positive” for Turner syndrome
- Amniocentesis: 46,XX. Postnatal: 46, XX
- Mother's karyotype: 45,X[2], 46,XX[18]

Clinical Advantages of SNP

Panorama® uniquely differentiates between maternal and fetal DNA

Fetal fraction

Maternal contribution

Vanishing twins

Fetal sex accuracy

Triploidy/complete mole



Case Example: Vanishing twin

- 35 year-old G₂P₁
- History of “vanishing twin” at 8 weeks gestation
- Panorama[®] at 10 weeks: “Results consistent with possible triploid or vanishing twin”
- Counting NIPT at 13 weeks: “Normal male fetus”
- Ultrasound at 17 weeks: female fetus
- Delivery: normal female, 46 XX chromosomes

Clinical Advantages of SNP

Panorama® uniquely differentiates between maternal and fetal DNA

Fetal fraction

Maternal contribution

Vanishing twins

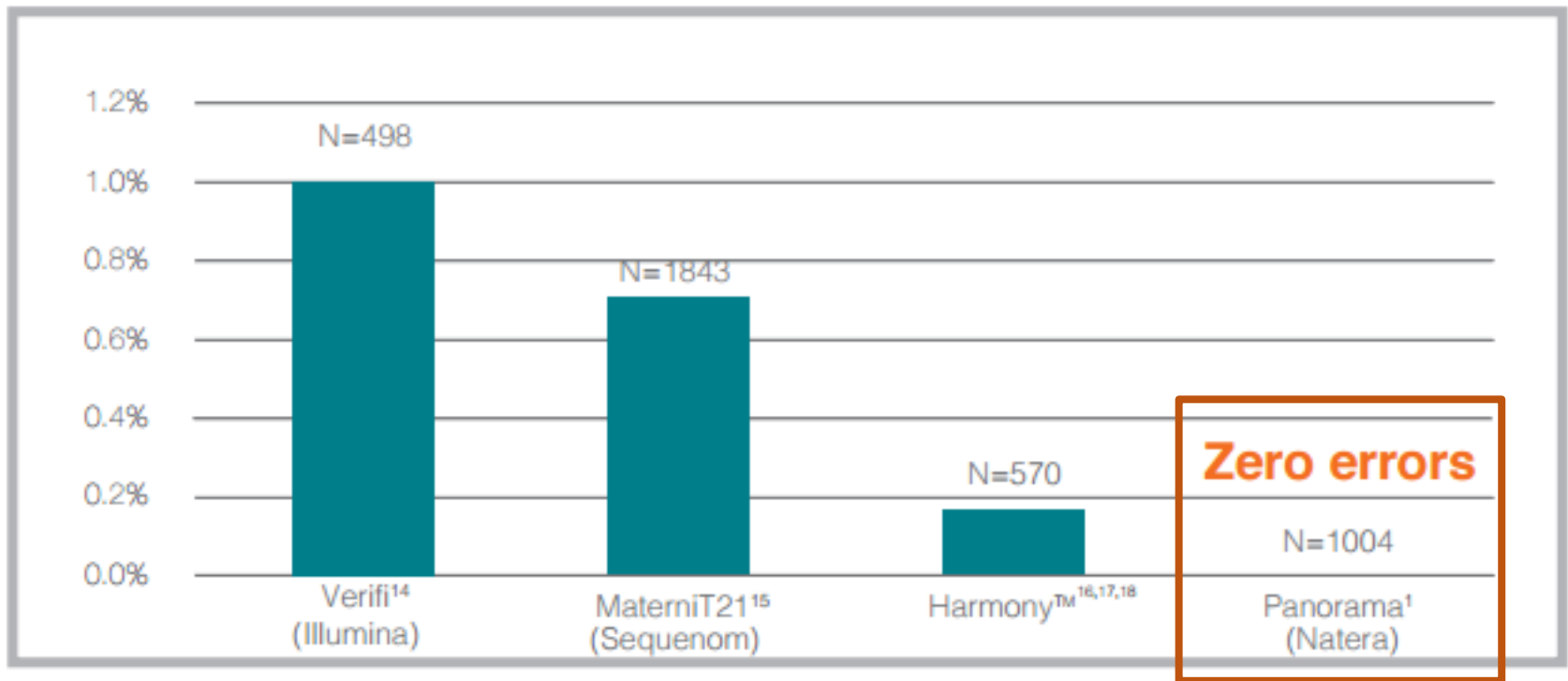
Fetal sex accuracy

Triploidy/complete mole



Error Rate in Sex Determination

As many as 1/100 cases can have gender discrepancy when using counting methodologies.



Clinical Advantages of SNP

Panorama® uniquely differentiates between maternal and fetal DNA

Fetal fraction

Maternal contribution

Vanishing twins

Fetal sex accuracy

Triploidy/complete mole



Triploidy



Only Panorama® Can Detect Triploidy

- 1 in 1000 pregnancies at 10 weeks¹
- Risk for partial molar pregnancy
- Counting method cannot recognize extra copy of all chromosomes
- Provides risk assessment for couples with prior pregnancy with triploidy

Case Example: Complete Molar Pregnancy

- 29 yo G₁P₀
- Panorama[®] at 9 weeks
- No ultrasound performed at time of blood draw
- No significant medical history
- Results show paternal isodisomic uniparental disomy (UPD)

The Panorama® Advantage

- Superior aneuploidy screening vs. maternal serum screening
- Differentiates between maternal and fetal/placental DNA
- Screening for 22q
- Available for all patients





The tests described have been developed and their performance characteristics determined by the CLIA-certified laboratory performing the test. These tests have not been cleared or approved by the U.S. Food and Drug Administration (FDA). Although FDA does not currently clear or approve laboratory-developed tests in the U.S., certification of the laboratory is required under CLIA to ensure the quality and validity of the tests © 2015 Natera, Inc.